

Local Market Update for May 2018

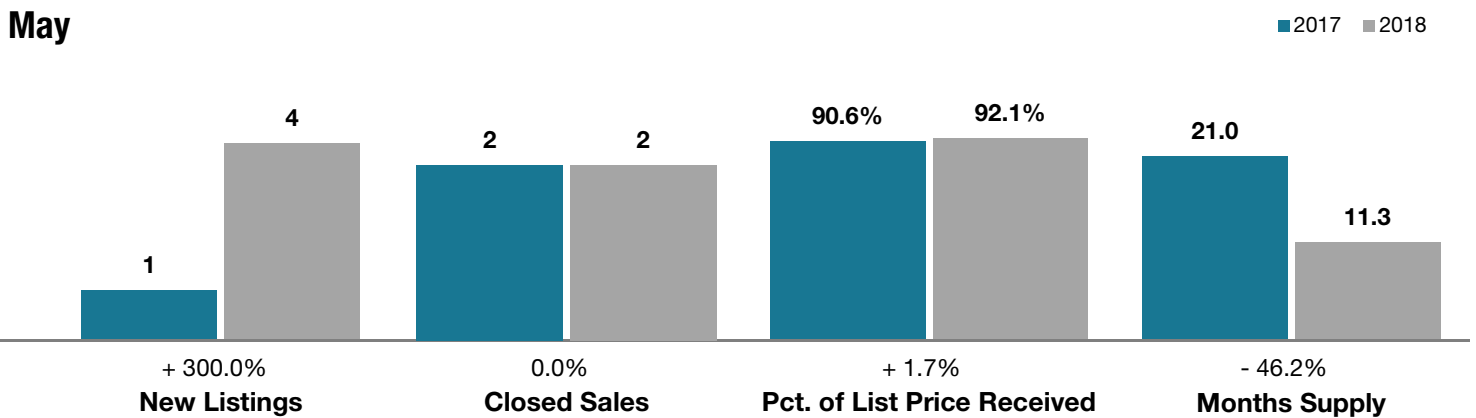
A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 5-2017	Thru 5-2018	Percent Change from Previous Year
New Listings	1	4	+ 300.0%	13	17	+ 30.8%
Closed Sales	2	2	0.0%	3	4	+ 33.3%
Median Sales Price*	\$90,000	\$185,500	+ 106.1%	\$104,000	\$185,500	+ 78.4%
Average Sales Price*	\$90,000	\$185,500	+ 106.1%	\$94,667	\$171,000	+ 80.6%
Percent of List Price Received*	90.6%	92.1%	+ 1.7%	90.8%	90.6%	- 0.2%
Days on Market Until Sale	317	81	- 74.4%	246	66	- 73.2%
Inventory of Homes for Sale	35	20	- 42.9%	--	--	--
Months Supply of Inventory	21.0	11.3	- 46.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

