

Local Market Update for July 2018

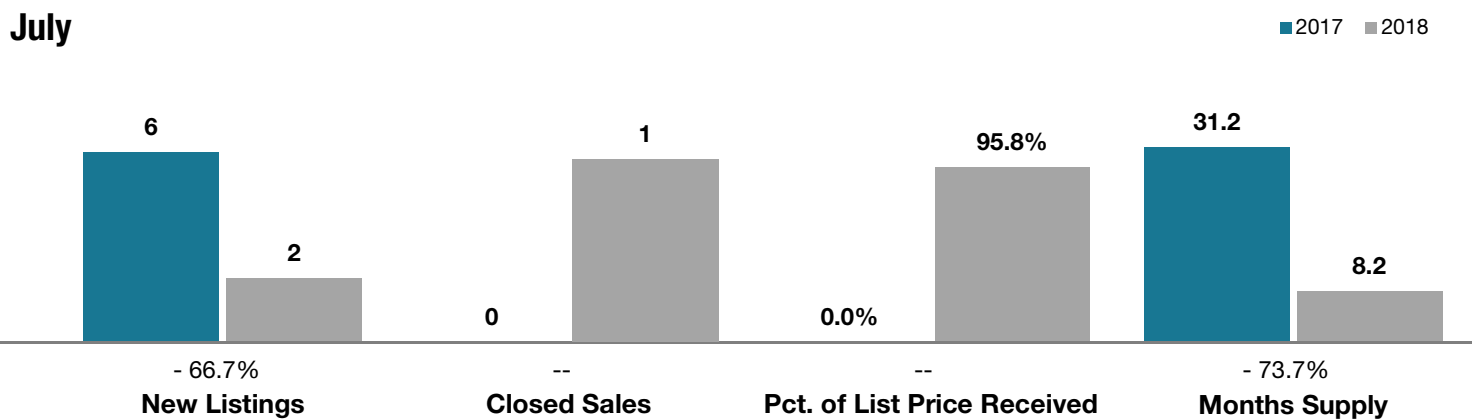
A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 7-2017	Thru 7-2018	Percent Change from Previous Year
New Listings	6	2	- 66.7%	24	21	- 12.5%
Closed Sales	0	1	--	4	6	+ 50.0%
Median Sales Price*	\$0	\$46,000	--	\$96,400	\$185,500	+ 92.4%
Average Sales Price*	\$0	\$46,000	--	\$93,200	\$160,000	+ 71.7%
Percent of List Price Received*	0.0%	95.8%	--	92.8%	93.0%	+ 0.2%
Days on Market Until Sale	0	195	--	251	79	- 68.5%
Inventory of Homes for Sale	39	14	- 64.1%	--	--	--
Months Supply of Inventory	31.2	8.2	- 73.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

