

# Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®

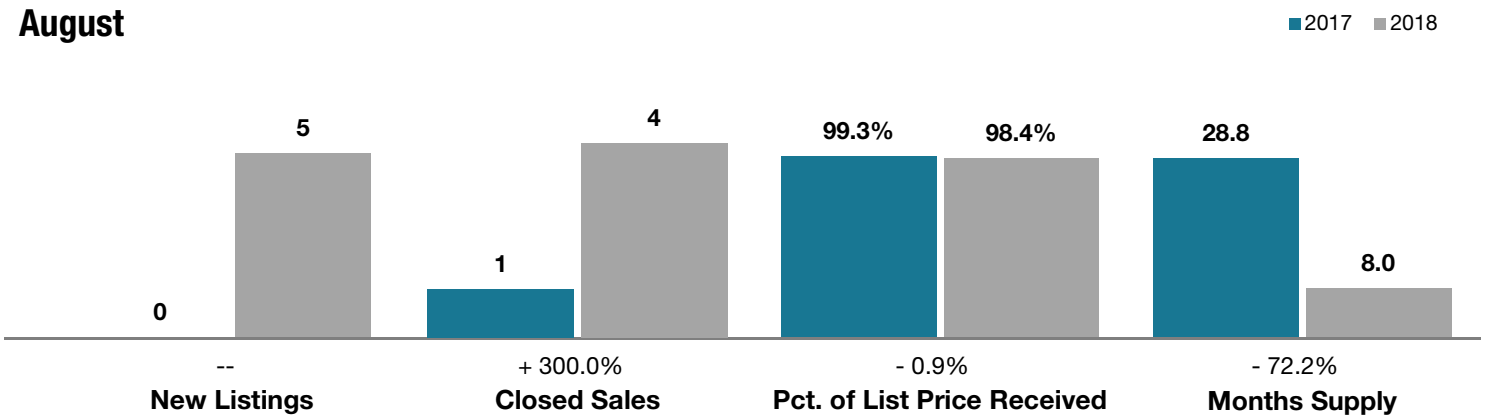


## Conejos County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	0	5	--	24	26	+ 8.3%
Closed Sales	1	4	+ 300.0%	5	10	+ 100.0%
Median Sales Price*	\$129,000	\$155,000	+ 20.2%	\$104,000	\$168,000	+ 61.5%
Average Sales Price*	\$129,000	\$177,500	+ 37.6%	\$100,360	\$167,000	+ 66.4%
Percent of List Price Received*	99.3%	98.4%	- 0.9%	94.1%	95.1%	+ 1.1%
Days on Market Until Sale	2	158	+ 7800.0%	201	110	- 45.3%
Inventory of Homes for Sale	36	16	- 55.6%	--	--	--
Months Supply of Inventory	28.8	8.0	- 72.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

