

Local Market Update for September 2017



A Research Tool Provided by the Colorado Association of REALTORS®

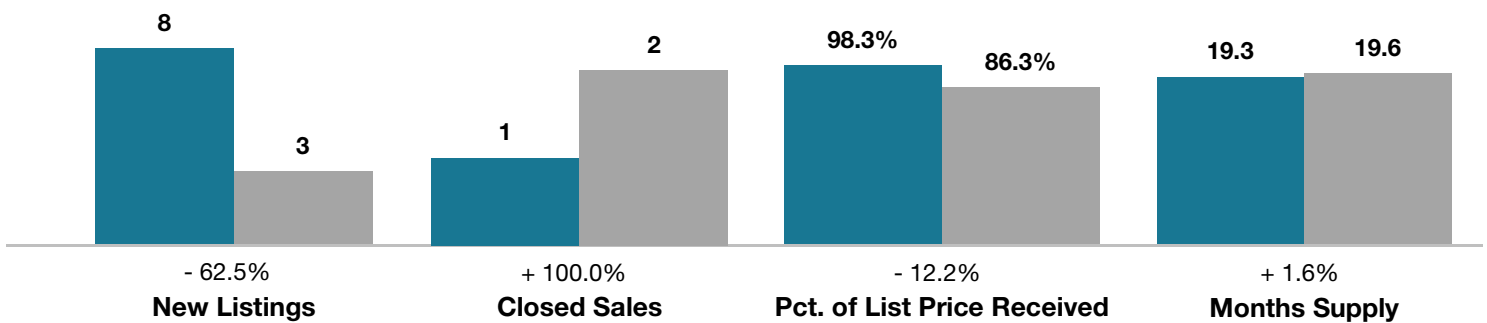
Conejos County

Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	8	3	- 62.5%	52	27	- 48.1%
Closed Sales	1	2	+ 100.0%	15	7	- 53.3%
Median Sales Price*	\$293,500	\$86,500	- 70.5%	\$115,000	\$104,000	- 9.6%
Average Sales Price*	\$293,500	\$86,500	- 70.5%	\$129,467	\$96,400	- 25.5%
Percent of List Price Received*	98.3%	86.3%	- 12.2%	95.5%	91.9%	- 3.8%
Days on Market Until Sale	2	214	+ 10600.0%	111	205	+ 84.7%
Inventory of Homes for Sale	42	27	- 35.7%	--	--	--
Months Supply of Inventory	19.3	19.6	+ 1.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

