

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



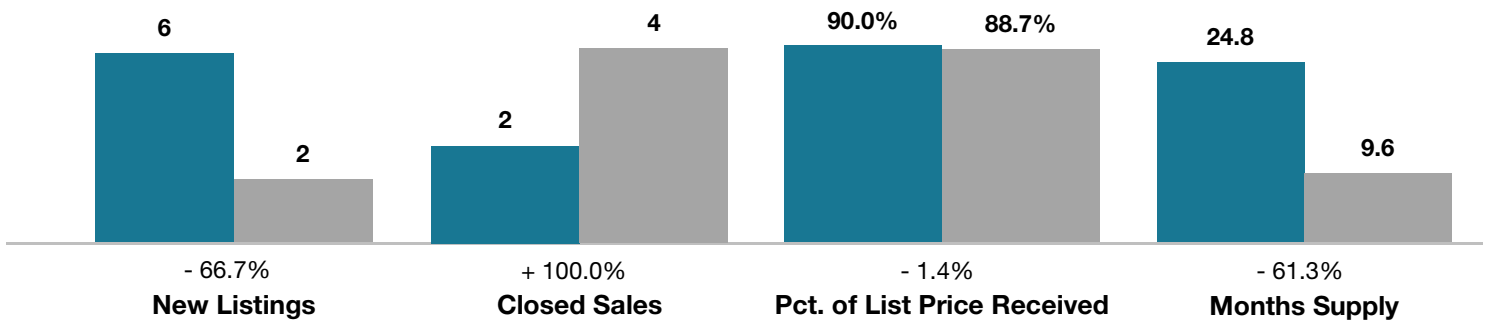
Conejos County

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	6	2	- 66.7%	59	30	- 49.2%
Closed Sales	2	4	+ 100.0%	18	14	- 22.2%
Median Sales Price*	\$80,750	\$102,500	+ 26.9%	\$115,000	\$101,000	- 12.2%
Average Sales Price*	\$80,750	\$111,225	+ 37.7%	\$124,361	\$102,693	- 17.4%
Percent of List Price Received*	90.0%	88.7%	- 1.4%	95.0%	89.9%	- 5.4%
Days on Market Until Sale	127	230	+ 81.1%	107	179	+ 67.3%
Inventory of Homes for Sale	45	18	- 60.0%	--	--	--
Months Supply of Inventory	24.8	9.6	- 61.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

