

Local Market Update for August 2017

A Research Tool Provided by the Colorado Association of REALTORS®



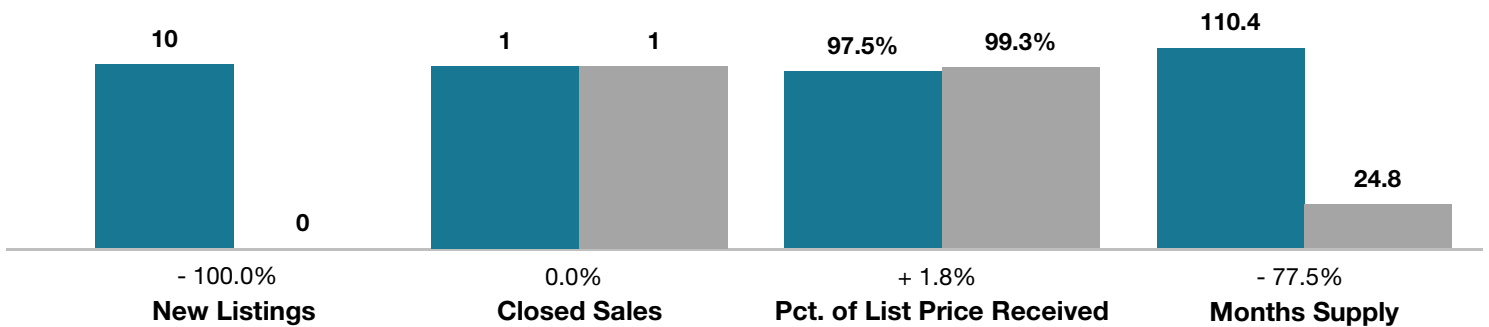
Conejos County

| Key Metrics | August | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 8-2016 | Thru 8-2017 | Percent Change from Previous Year |
| New Listings | 10 | 0 | - 100.0% | 44 | 24 | - 45.5% |
| Closed Sales | 1 | 1 | 0.0% | 14 | 5 | - 64.3% |
| Median Sales Price* | \$135,500 | \$129,000 | - 4.8% | \$115,000 | \$104,000 | - 9.6% |
| Average Sales Price* | \$135,500 | \$129,000 | - 4.8% | \$117,750 | \$100,360 | - 14.8% |
| Percent of List Price Received* | 97.5% | 99.3% | + 1.8% | 95.3% | 94.1% | - 1.3% |
| Days on Market Until Sale | 358 | 2 | - 99.4% | 119 | 201 | + 68.9% |
| Inventory of Homes for Sale | 271 | 31 | - 88.6% | -- | -- | -- |
| Months Supply of Inventory | 110.4 | 24.8 | - 77.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

