

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®

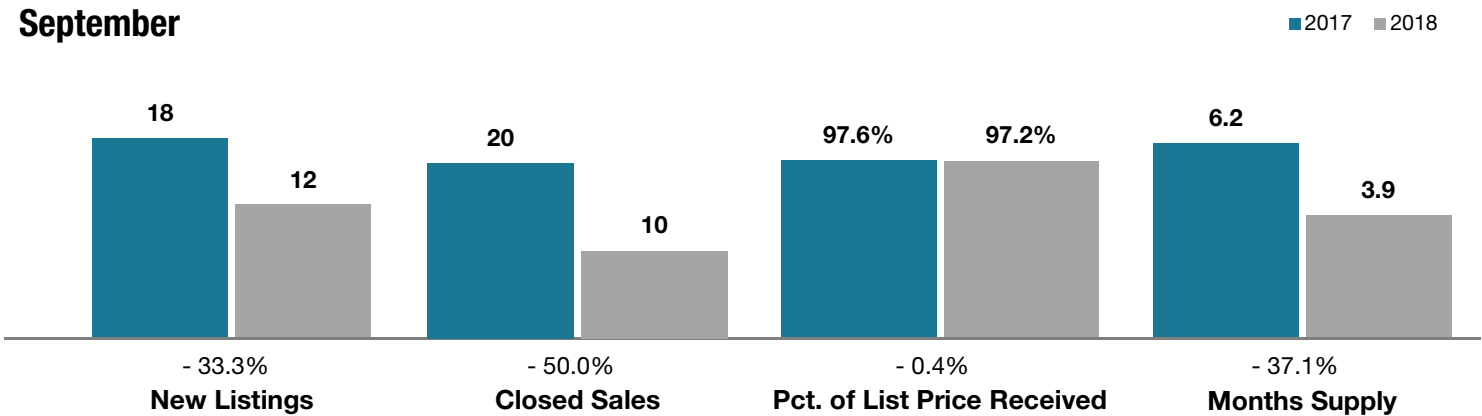


Buena Vista

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	18	12	- 33.3%	205	197	- 3.9%
Closed Sales	20	10	- 50.0%	119	157	+ 31.9%
Median Sales Price*	\$340,500	\$416,500	+ 22.3%	\$320,000	\$349,000	+ 9.1%
Average Sales Price*	\$379,730	\$496,300	+ 30.7%	\$336,872	\$412,904	+ 22.6%
Percent of List Price Received*	97.6%	97.2%	- 0.4%	97.4%	97.6%	+ 0.2%
Days on Market Until Sale	104	92	- 11.5%	72	64	- 11.1%
Inventory of Homes for Sale	93	70	- 24.7%	--	--	--
Months Supply of Inventory	6.2	3.9	- 37.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

