

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



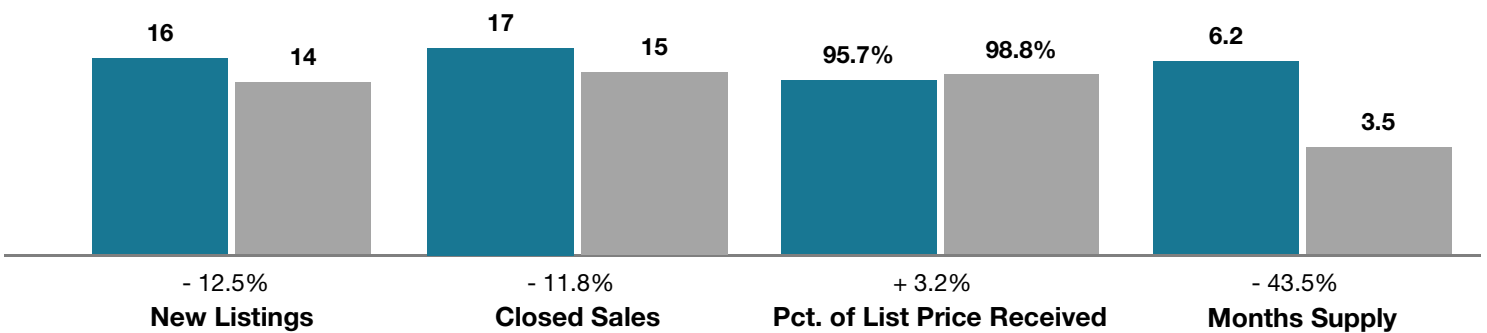
Buena Vista

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	16	14	- 12.5%	235	235	0.0%
Closed Sales	17	15	- 11.8%	148	181	+ 22.3%
Median Sales Price*	\$296,500	\$309,990	+ 4.5%	\$323,000	\$341,875	+ 5.8%
Average Sales Price*	\$361,275	\$337,530	- 6.6%	\$347,593	\$407,301	+ 17.2%
Percent of List Price Received*	95.7%	98.8%	+ 3.2%	97.0%	97.7%	+ 0.7%
Days on Market Until Sale	71	37	- 47.9%	76	61	- 19.7%
Inventory of Homes for Sale	86	60	- 30.2%	--	--	--
Months Supply of Inventory	6.2	3.5	- 43.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

