Local Market Update for April 2017





Buena Vista

	April			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 4-2016	Thru 4-2017	Percent Change from Previous Year
New Listings	25	30	+ 20.0%	83	77	- 7.2%
Closed Sales	16	13	- 18.8%	37	34	- 8.1%
Median Sales Price*	\$248,000	\$305,900	+ 23.3%	\$253,000	\$264,950	+ 4.7%
Average Sales Price*	\$317,906	\$346,931	+ 9.1%	\$302,524	\$297,674	- 1.6%
Percent of List Price Received*	96.3%	97.2%	+ 0.9%	94.9%	96.4%	+ 1.6%
Days on Market Until Sale	108	81	- 25.0%	131	80	- 38.9%
Inventory of Homes for Sale	228	62	- 72.8%			
Months Supply of Inventory	13.9	3.9	- 71.9%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April 2016 **2**017









