Local Market Update for September 2017





Buena Vista

	September			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	13	18	+ 38.5%	206	204	- 1.0%
Closed Sales	17	20	+ 17.6%	132	119	- 9.8%
Median Sales Price*	\$420,000	\$340,500	- 18.9%	\$277,500	\$320,000	+ 15.3%
Average Sales Price*	\$380,913	\$379,730	- 0.3%	\$324,033	\$336,872	+ 4.0%
Percent of List Price Received*	95.6%	97.6%	+ 2.1%	96.3%	97.4%	+ 1.1%
Days on Market Until Sale	130	104	- 20.0%	108	72	- 33.3%
Inventory of Homes for Sale	244	72	- 70.5%			
Months Supply of Inventory	15.1	4.8	- 68.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September
2016 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Buena Vista -

