

Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



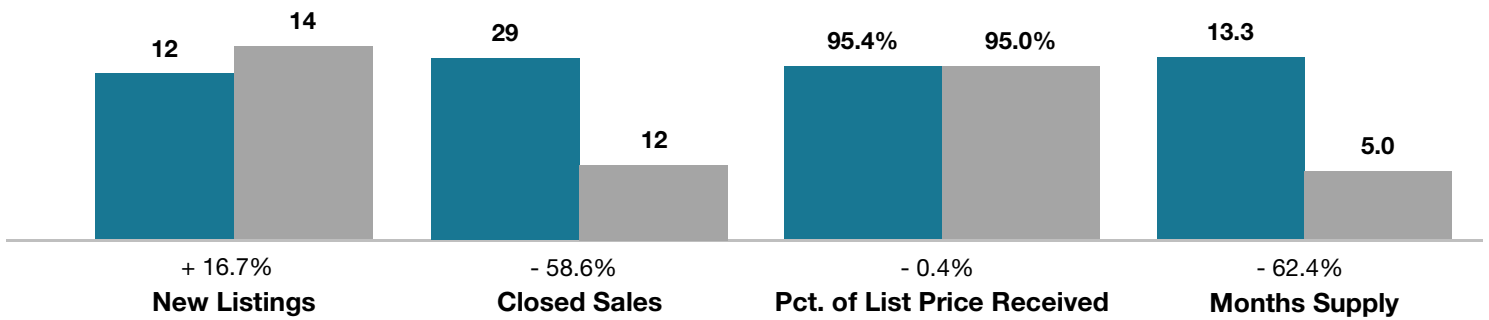
Buena Vista

Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	12	14	+ 16.7%	218	218	0.0%
Closed Sales	29	12	- 58.6%	161	131	- 18.6%
Median Sales Price*	\$330,000	\$364,250	+ 10.4%	\$305,000	\$324,000	+ 6.2%
Average Sales Price*	\$361,914	\$434,533	+ 20.1%	\$330,857	\$345,818	+ 4.5%
Percent of List Price Received*	95.4%	95.0%	- 0.4%	96.1%	97.1%	+ 1.0%
Days on Market Until Sale	127	119	- 6.3%	112	76	- 32.1%
Inventory of Homes for Sale	228	68	- 70.2%	--	--	--
Months Supply of Inventory	13.3	5.0	- 62.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

