Local Market Update for July 2017





Buena Vista

	July			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	24	23	- 4.2%	173	156	- 9.8%
Closed Sales	22	11	- 50.0%	93	80	- 14.0%
Median Sales Price*	\$271,000	\$320,000	+ 18.1%	\$262,000	\$309,950	+ 18.3%
Average Sales Price*	\$313,027	\$341,016	+ 8.9%	\$316,940	\$318,814	+ 0.6%
Percent of List Price Received*	97.8%	98.4%	+ 0.6%	96.1%	97.2%	+ 1.1%
Days on Market Until Sale	38	66	+ 73.7%	113	68	- 39.8%
Inventory of Homes for Sale	258	72	- 72.1%			
Months Supply of Inventory	16.1	4.8	- 70.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

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