## **Local Market Update for September 2018**



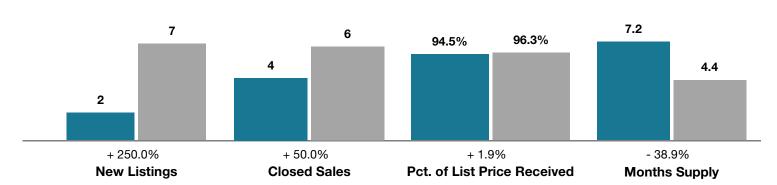


## **Alamosa County**

	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	2	7	+ 250.0%	41	55	+ 34.1%
Closed Sales	4	6	+ 50.0%	26	30	+ 15.4%
Median Sales Price*	\$177,000	\$160,000	- 9.6%	\$113,500	\$165,000	+ 45.4%
Average Sales Price*	\$176,225	\$209,167	+ 18.7%	\$144,422	\$197,290	+ 36.6%
Percent of List Price Received*	94.5%	96.3%	+ 1.9%	96.2%	95.8%	- 0.4%
Days on Market Until Sale	87	37	- 57.5%	70	48	- 31.4%
Inventory of Homes for Sale	25	16	- 36.0%			
Months Supply of Inventory	7.2	4.4	- 38.9%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September = 2017 = 2018



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Alamosa County -

