



## Burke County Board of REALTORS® General Meeting

*“The mission of the Burke County Board of REALTORS® is to serve its members and the public by being the leading local advocate for the real estate industry and promoting private property rights, while enhancing the professionalism, integrity and competency of all its members.”*

### General Membership Luncheon Agenda June, 2021

Call to Order – President Tim Newton

Invocation & Pledge to the American Flag

Welcome Guests

Approval of April 2021, Minutes

Reports

- President’s Report: **Tim Newton**
- Treasurer’s Report: Pam Hollar
- Committee Reports: Bryan Black, External Affairs
- Legal Minute: **Redmond Dill**
- RPAC Minute: **Nancy Roper, Committee Chair**
- Mortgage Minute: Jessica Juergens, First Bank
- Affiliate Minute: Jessica Juergens, First Bank
- Member Recognition:
- Tech Report:

Business:

- New Members presented by President Elect, Sara Black:
  - Lisa Childress, Coldwell Banker Newton Real Estate
  - Alison Azbell – Nest Realty

Speaker: Alan Wood, Burke Development, Inc., introduced by Sara Black, President-Elect

Adjournment:

#### ANTITRUST NOTICE

*The Burke County Board of REALTORS® does not fix, control, recommend, suggest or maintain commission rates or fees for services to be rendered by members or any percentage of division of commissions or fees between cooperating members or nonmembers.*

*Therefore, there shall be no discussion at any time by the Board of Directors, committees or staff of the Burke County Board of REALTORS® concerning these matters as described. It is recommended to Association members that no discussion of these matters take place in any group meetings of Association members even when such a meeting is not connected, in any manner, with the Burke County Board of REALTORS®.*

*Antitrust information shall be shared at the first meeting of the Board of Directors and each committee of the Burke County Board of REALTORS® annually.*



## Burke County Board of REALTORS®

April 1, 2021

The meeting of the Burke County Board of REALTORS® was called to order by President Tim Newton, @The Morganton Community House, on April 1, 2021 at Noon, there were 39 members in attendance and 2 guests.

**Invocation and Pledge** led by Eddie Grindstaff

**Guests Welcomed** – Jessica Juergens with Local First Bank, Mike Cooper, NC REALTORS® Regional Government Affairs Director, Allison Azbell, Nest Realty.

President Newton presented the Minutes from the February 4, 2021 meeting, hearing no corrections or objections, the minutes were approved as presented.

President Newton updated the membership on the lockbox switch from SentiLock to Supra and the board had given a donation to Friends of The Valdese Rec, dog park project.

**Reports** were presented without discussion.

### **Business:**

Bylaws vote was tabled until June due to lack of quorum.

President Elect Sara Black introduced new members:

**Rick Barlow** – WNC Real Estate

**Amy Trimm** – C. Shane Cook & Assoc.

Ethan Roper – Roper Real Estate – President Elect Black installed Mr. Roper and his BIC, Nancy Roper, presented him with the REALTOR® pin.

**Speaker** – President Elect Sara Black introduced our guest speaker, City of Morganton Mayor, Ronnie Thompson. Mr. Thompson's presentation was the annual State of The City address.

Website Drawing:

- Jim Belote – Belote Realty
- Jona Harrell – Edge Real Estate Services

RPAC:

- Ronnie Thompson

Meeting adjourned at 12:46pm.

*Minutes submitted by Beth Hensley, Association Executive*

Burke County Board of REALTORS  
Profit & Loss Budget vs. Actual  
January 1 through May 27, 2021

	<u>Jan 1 - ...</u>	<u>Budget</u>	<u>\$ Over ...</u>
Ordinary Income/Expense			
Income			
Dues (NAR, NCAR, Local)	71,423.73	67,865.00	3,558.73
Non-Dues Revenue	210.00	0.00	210.00
Total Income	<u>71,633.73</u>	<u>67,865.00</u>	<u>3,768.73</u>
Gross Profit	71,633.73	67,865.00	3,768.73
Expense			
Accounting	2,739.61	3,000.00	-260.39
Advertising / Website Building	0.00	5,000.00	-5,000.00
Board Discretionary	5,803.35	500.00	5,303.35
Christmas Gala	0.00	2,500.00	-2,500.00
Dues (NAR, NCAR)	6,632.08	6,700.00	-67.92
Education Expenses	0.00	5,700.00	-5,700.00
Legal / Attorney	2,000.00	1,000.00	1,000.00
Meals Monthly Meetings	457.00	3,000.00	-2,543.00
Member Appreciation / Awards	0.00	1,000.00	-1,000.00
Merchant Fees	1,173.63	1,500.00	-326.37
Office Supplies	900.62	1,500.00	-599.38
Other Types of Expenses	342.00	350.00	-8.00
Payroll Taxes	689.44	690.00	-0.56
Professional Services	0.00	425.00	-425.00
QuickBooks updates	655.45	800.00	-144.55
Rent & Utilities	1,766.16	5,640.00	-3,873.84
Salaries & Wages	8,397.38	23,400.00	-15002.62
Training Manuals	146.78	900.00	-753.22
Travel and Meetings	418.88	1,050.00	-631.12
Web Hosting/AMS	1,795.00	2,500.00	-705.00
Total Expense	<u>33,917.38</u>	<u>67,155.00</u>	<u>-33237.62</u>
Net Ordinary Income	<u>37,716.35</u>	<u>710.00</u>	<u>37,006.35</u>
Net Income	<u>37,716.35</u>	<u>710.00</u>	<u>37,006.35</u>