

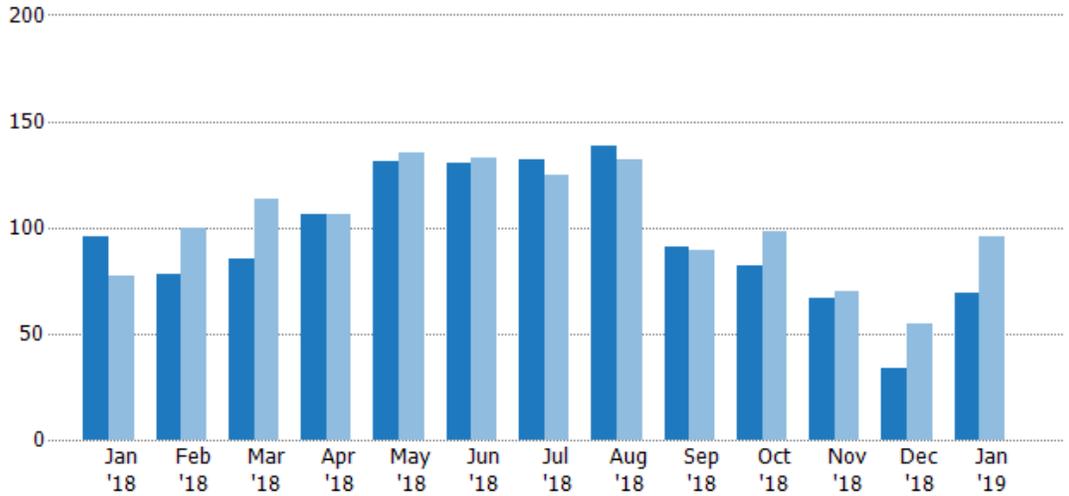
New Listings

The number of new residential listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jan '19	69	-28.1%
Jan '18	96	24.7%
Jan '17	77	5.2%



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	96	78	85	106	131	130	132	138	91	82	67	34	69
Prior Year	77	100	113	106	135	133	125	132	89	98	70	55	96
Percent Change from Prior Year	25%	-22%	-25%	0%	-3%	-2%	6%	5%	2%	-16%	-4%	-38%	-28%

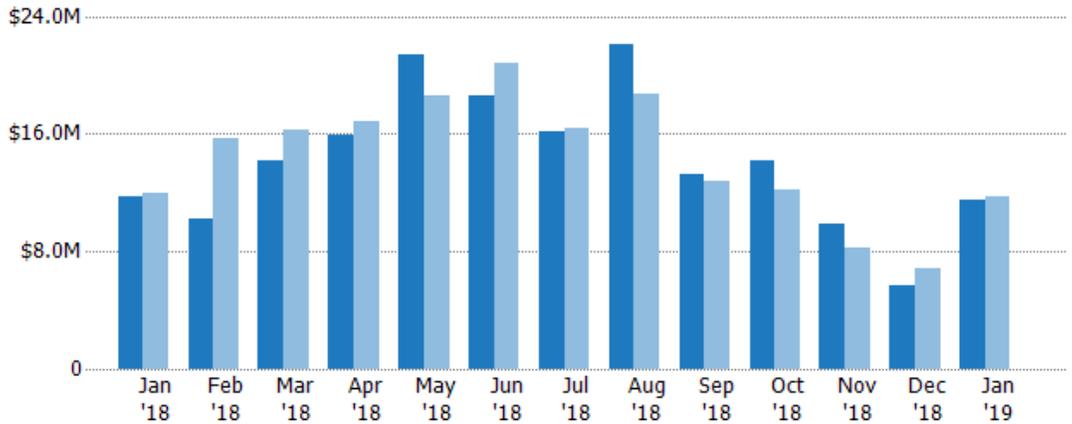
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jan '19	\$11.5M	-2.8%
Jan '18	\$11.8M	-1.3%
Jan '17	\$11.9M	-1.7%



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$11.8M	\$10.2M	\$14.2M	\$15.9M	\$21.4M	\$18.6M	\$16.1M	\$22.1M	\$13.2M	\$14.2M	\$9.89M	\$5.67M	\$11.5M
Prior Year	\$11.9M	\$15.7M	\$16.3M	\$16.8M	\$18.6M	\$20.8M	\$16.3M	\$18.7M	\$12.8M	\$12.2M	\$8.2M	\$6.9M	\$11.8M
Percent Change from Prior Year	-1%	-35%	-13%	-5%	15%	-10%	-1%	19%	3%	16%	21%	-18%	-3%

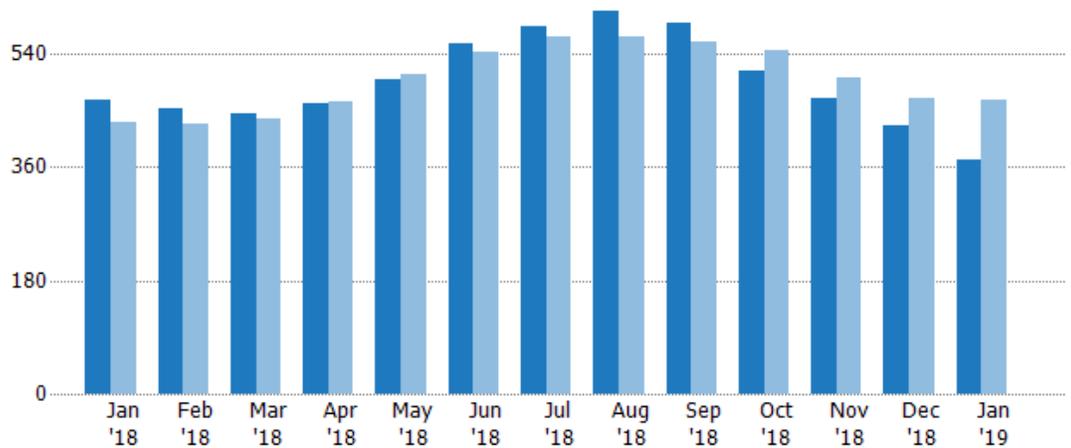
Active Listings

The number of active residential listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jan '19	371	-20.4%
Jan '18	466	8.1%
Jan '17	431	-2.3%



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	466	453	445	460	498	557	584	607	590	512	469	425	371
Prior Year	431	428	437	465	506	543	567	568	558	544	503	470	466
Percent Change from Prior Year	8%	6%	2%	-1%	-2%	3%	3%	7%	6%	-6%	-7%	-10%	-20%

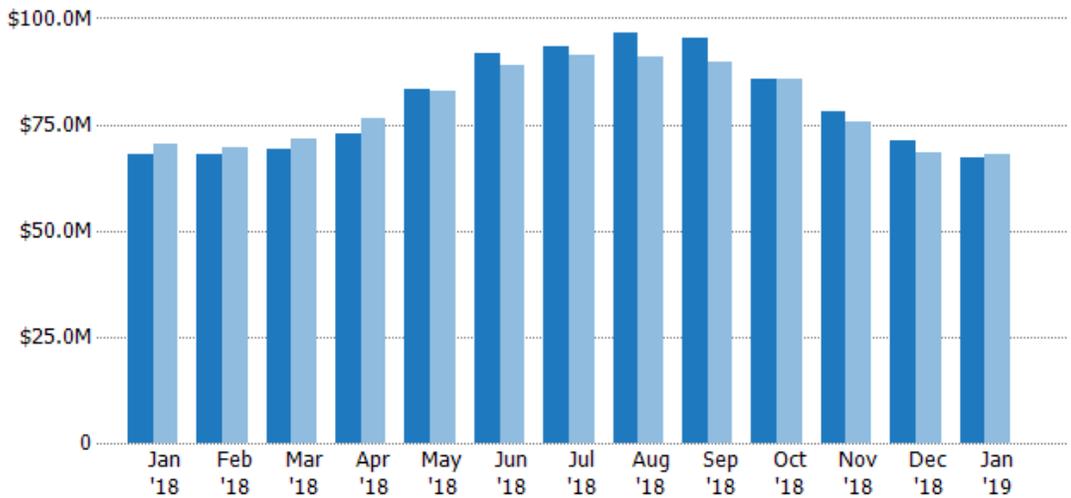
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jan '19	\$67M	-1.4%
Jan '18	\$68M	-3.3%
Jan '17	\$70.3M	-7%



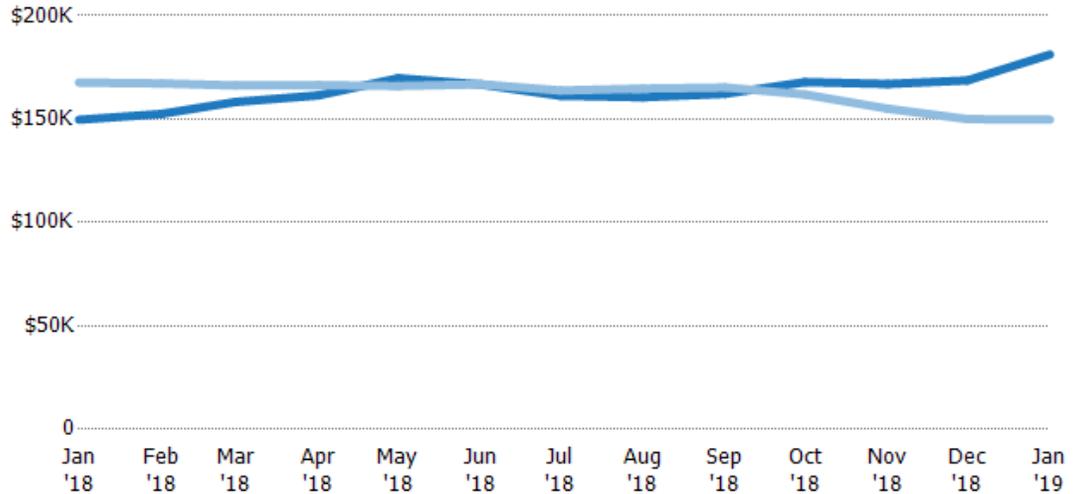
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	
Current Year	\$68M	\$67.9M	\$69M	\$73M	\$83.2M	\$91.7M	\$93.2M	\$96.7M	\$95.2M	\$85.6M	\$78.2M	\$71.4M	\$67M	
Prior Year	\$70.3M	\$69.7M	\$71.5M	\$76.2M	\$82.8M	\$88.9M	\$91.4M	\$91M	\$89.8M	\$85.5M	\$75.5M	\$68.2M	\$68M	
Percent Change from Prior Year		-3%	-3%	-3%	-4%	0%	3%	2%	6%	6%	0%	4%	5%	-1%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
County: 6 Selected

Month/Year	Price	% Chg.
Jan '19	\$181K	21%
Jan '18	\$150K	-10.7%
Jan '17	\$168K	-4.9%



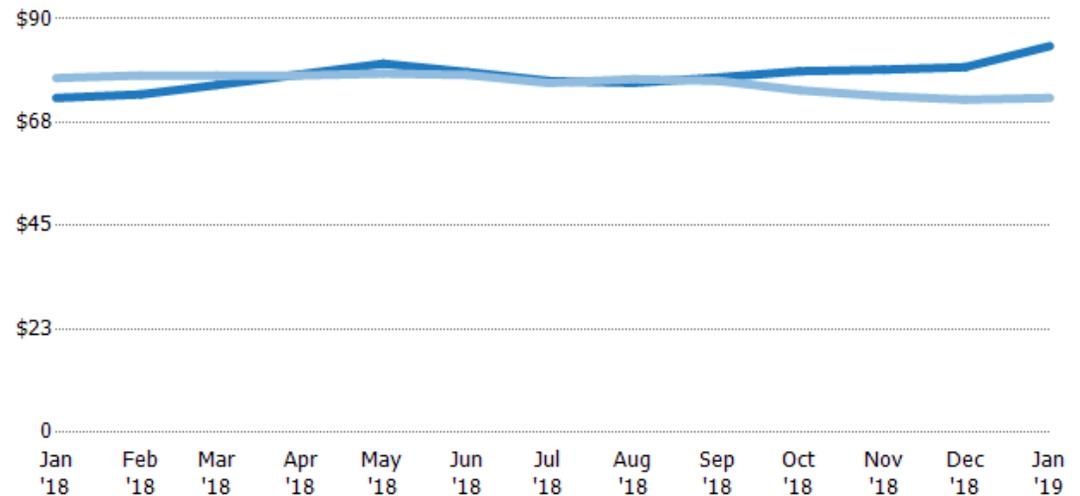
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$150K	\$153K	\$158K	\$161K	\$170K	\$167K	\$161K	\$161K	\$162K	\$168K	\$167K	\$169K	\$181K
Prior Year	\$168K	\$167K	\$166K	\$166K	\$166K	\$167K	\$164K	\$165K	\$165K	\$162K	\$155K	\$150K	\$150K
Percent Change from Prior Year	-11%	-9%	-5%	-3%	2%	0%	-2%	-3%	-2%	4%	8%	12%	21%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used
County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Jan '19	\$84.1	15.5%
Jan '18	\$72.8	-5.6%
Jan '17	\$77.1	-1.2%

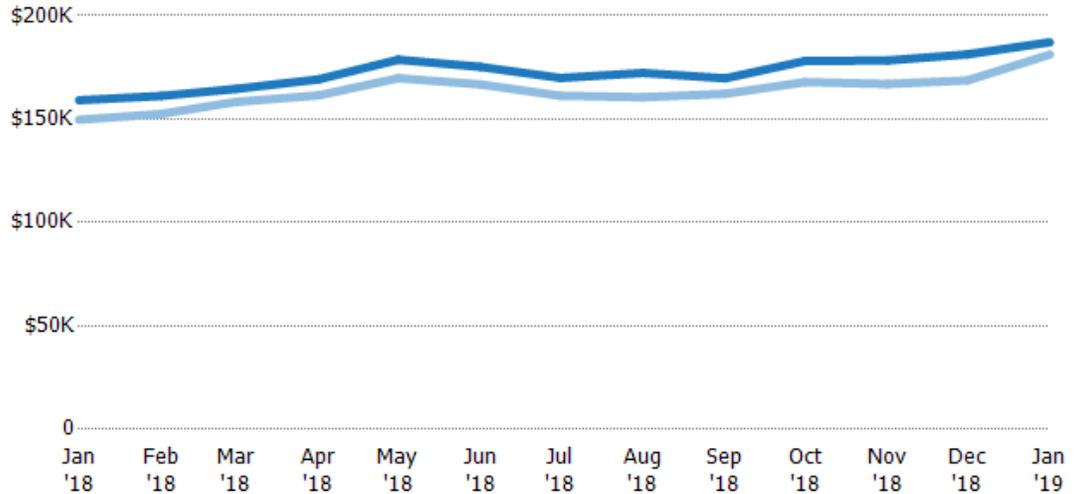


	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$72.8	\$73.6	\$75.6	\$78	\$80.3	\$78.4	\$76.5	\$76.1	\$77.2	\$78.6	\$79	\$79.5	\$84.1
Prior Year	\$77.1	\$77.7	\$77.7	\$77.7	\$78.1	\$77.8	\$76.1	\$76.9	\$76.5	\$74.5	\$73.2	\$72.4	\$72.8
Percent Change from Prior Year	-6%	-5%	-3%	0%	3%	1%	1%	-1%	1%	6%	8%	10%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used
County: 6 Selected



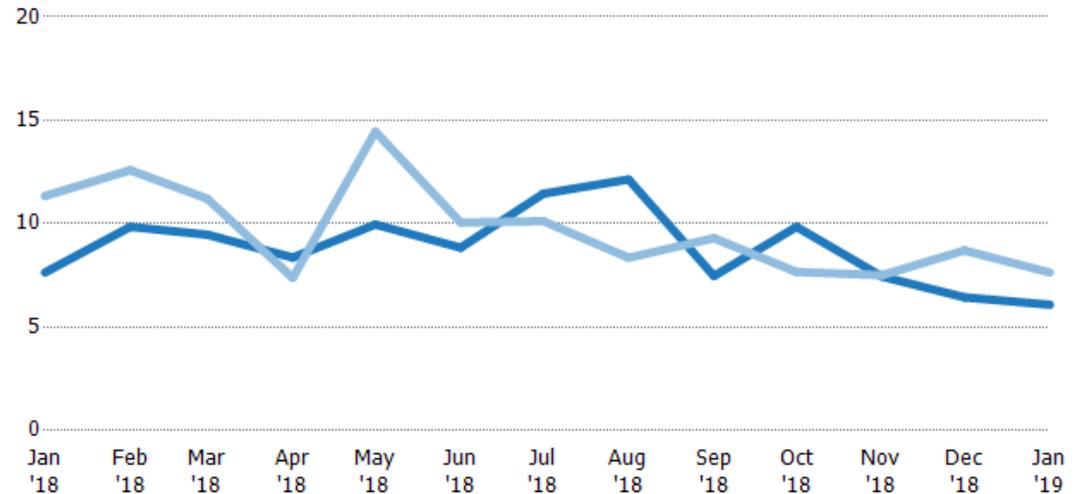
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Avg Est Value	\$159K	\$161K	\$165K	\$169K	\$179K	\$175K	\$170K	\$172K	\$170K	\$178K	\$178K	\$181K	\$187K
Avg Listing Price	\$150K	\$153K	\$158K	\$161K	\$170K	\$167K	\$161K	\$161K	\$162K	\$168K	\$167K	\$169K	\$181K
Avg Listing Price as a % of Avg Est Value	94%	95%	96%	95%	95%	95%	95%	93%	96%	94%	94%	93%	97%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
County: 6 Selected

Month/Year	Months	% Chg.
Jan '19	6.08	-20.4%
Jan '18	7.64	-32.6%
Jan '17	11.3	42.8%



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	7.64	9.85	9.47	8.36	9.96	8.84	11.5	12.1	7.47	9.85	7.44	6.44	6.08
Prior Year	11.3	12.6	11.2	7.38	14.5	10.1	10.1	8.35	9.3	7.66	7.51	8.7	7.64
Percent Change from Prior Year	-33%	-22%	-16%	13%	-31%	-12%	13%	45%	-20%	29%	-1%	-26%	-20%

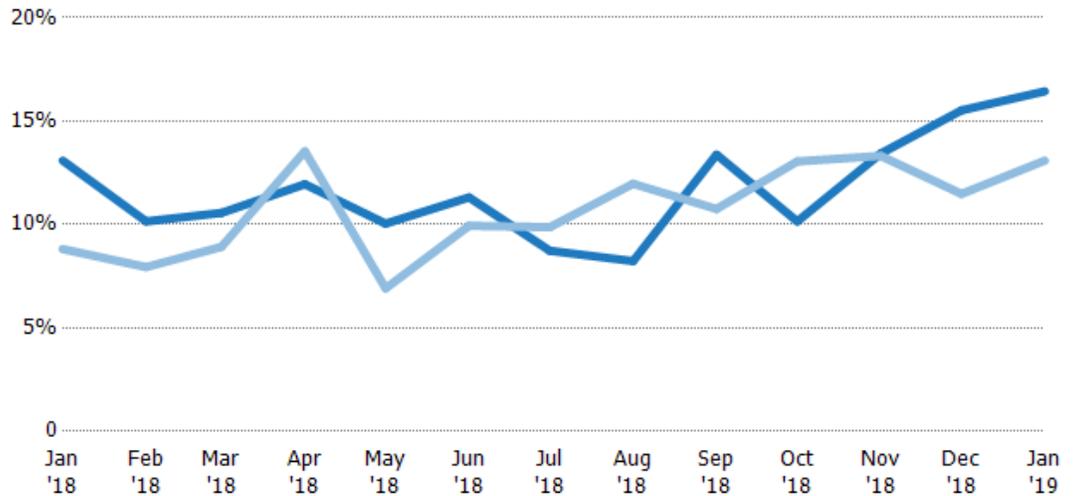
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Jan '19	16%	-3.4%
Jan '18	13%	-4.3%
Jan '17	9%	-30%

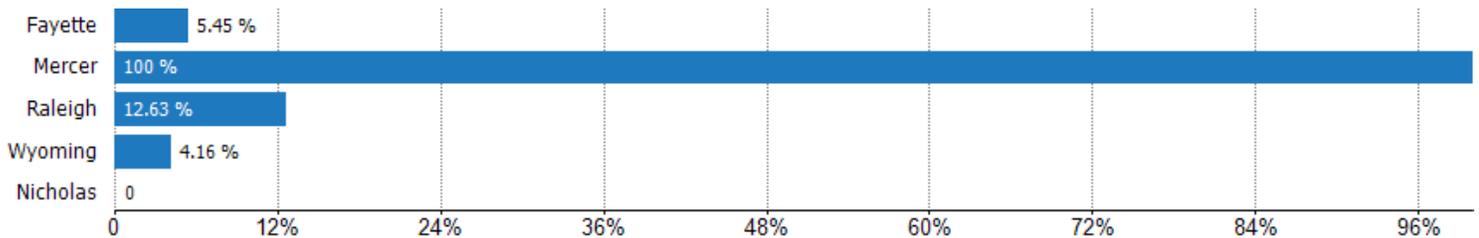


	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	13%	10%	11%	12%	10%	11%	9%	8%	13%	10%	13%	16%	16%
Prior Year	9%	8%	9%	14%	7%	10%	10%	12%	11%	13%	13%	11%	13%
Change from Prior Year	-4%	-2%	-2%	2%	-3%	-1%	1%	4%	-3%	3%	0%	-4%	-3%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected



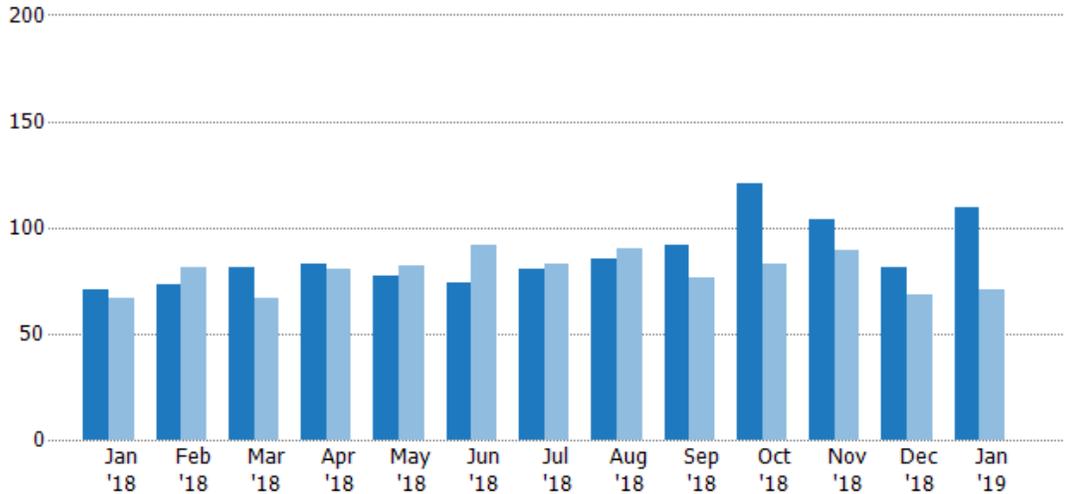
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jan '19	109	53.5%
Jan '18	71	6%
Jan '17	67	-47.8%



Current Year	71	73	81	83	77	74	80	85	92	121	104	81	109
Prior Year	67	81	67	80	82	92	83	90	76	83	89	68	71
Percent Change from Prior Year	6%	-10%	21%	4%	-6%	-20%	-4%	-6%	21%	46%	17%	19%	54%

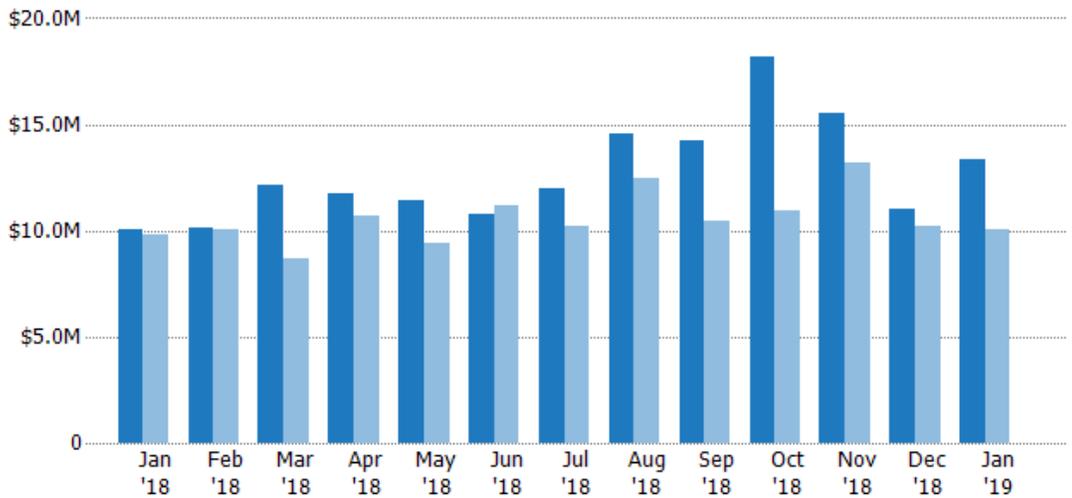
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jan '19	\$13.4M	33.3%
Jan '18	\$10M	2.3%
Jan '17	\$9.81M	-50.8%



Current Year	\$10M	\$10.1M	\$12.2M	\$11.7M	\$11.5M	\$10.8M	\$12M	\$14.5M	\$14.2M	\$18.2M	\$15.5M	\$11M	\$13.4M
Prior Year	\$9.81M	\$10.1M	\$8.69M	\$10.7M	\$9.4M	\$11.1M	\$10.2M	\$12.5M	\$10.5M	\$10.9M	\$13.2M	\$10.2M	\$10M
Percent Change from Prior Year	2%	1%	40%	9%	22%	-3%	17%	16%	36%	66%	18%	7%	33%

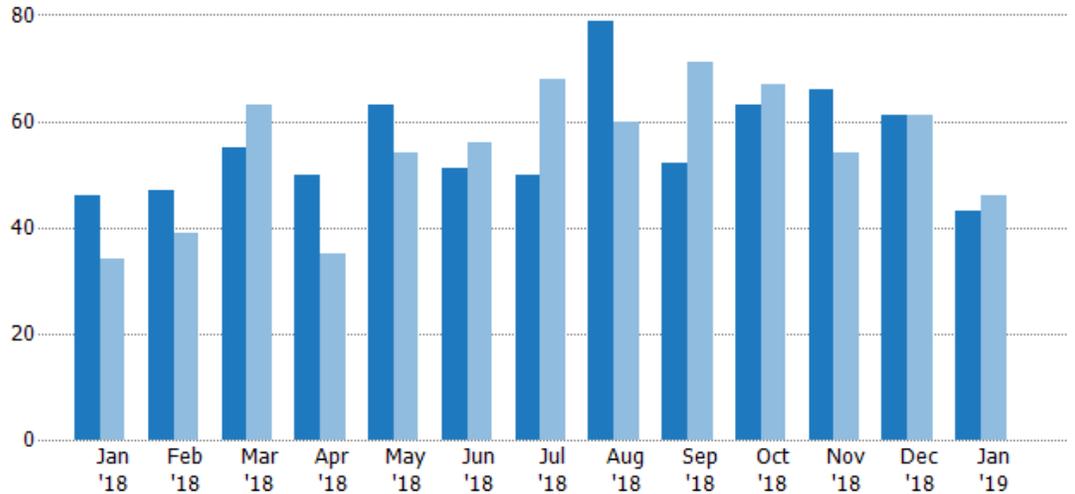
Closed Sales

The total number of residential properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jan '19	43	-6.5%
Jan '18	46	35.3%
Jan '17	34	8.8%



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	46	47	55	50	63	51	50	79	52	63	66	61	43
Prior Year	34	39	63	35	54	56	68	60	71	67	54	61	46
Percent Change from Prior Year	35%	21%	-13%	43%	17%	-9%	-26%	32%	-27%	-6%	22%	0%	-7%

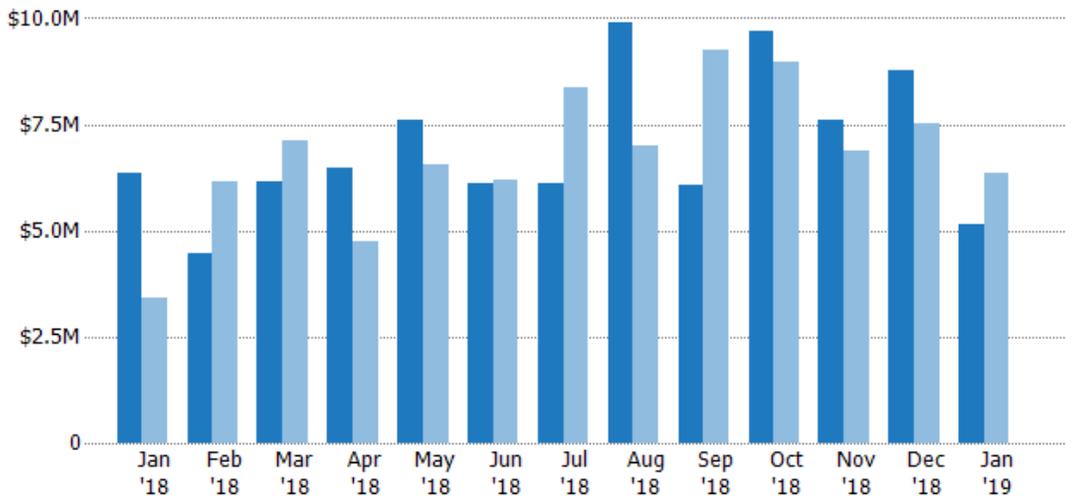
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jan '19	\$5.14M	-19.1%
Jan '18	\$6.35M	86.3%
Jan '17	\$3.41M	31.6%

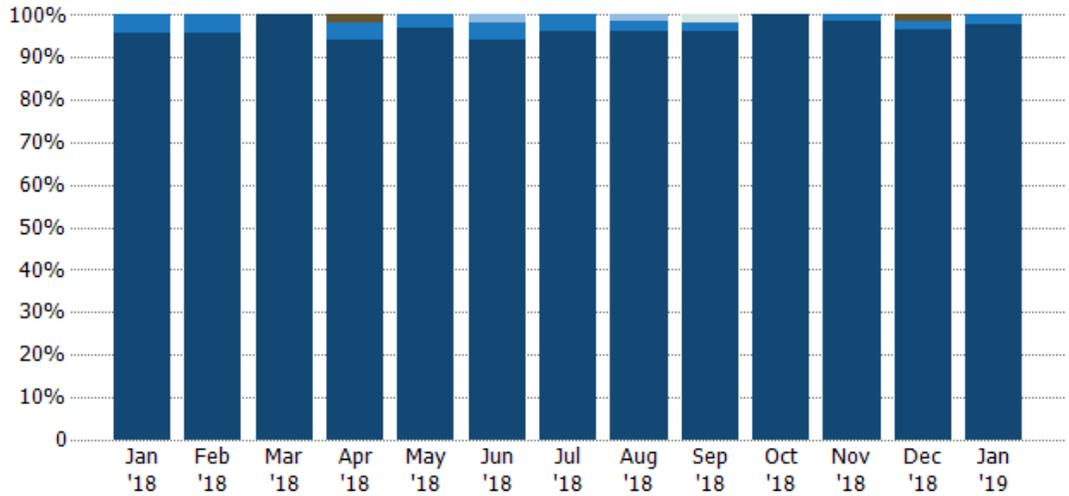


	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$6.35M	\$4.45M	\$6.13M	\$6.46M	\$7.61M	\$6.11M	\$6.12M	\$9.92M	\$6.06M	\$9.7M	\$7.62M	\$8.79M	\$5.14M
Prior Year	\$3.41M	\$6.17M	\$7.12M	\$4.75M	\$6.56M	\$6.19M	\$8.38M	\$7.01M	\$9.24M	\$8.99M	\$6.89M	\$7.51M	\$6.35M
Percent Change from Prior Year	86%	-28%	-14%	36%	16%	-1%	-27%	41%	-34%	8%	11%	17%	-19%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used
County: 6 Selected

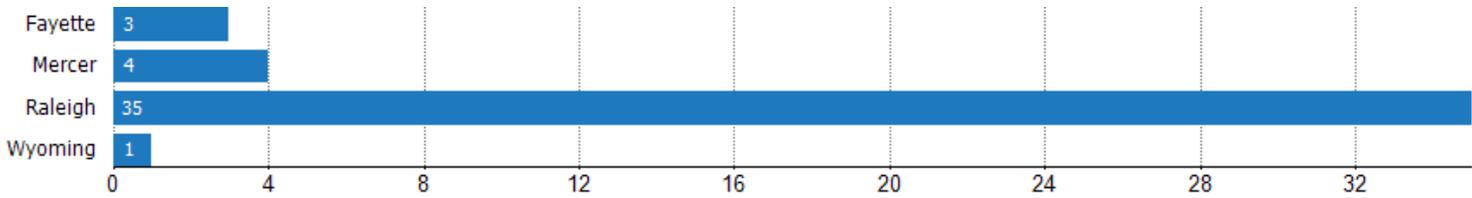


Other	-	-	-	2%	-	-	-	-	-	-	-	2%	-
Lot/Land	-	-	-	-	-	-	-	-	2%	-	-	-	-
Mobile/Manufactured	-	-	-	-	-	2%	-	1%	-	-	-	-	-
Condo/Townhouse	4%	4%	-	4%	3%	4%	4%	3%	2%	-	2%	2%	2%
Single Family Residence	96%	96%	100%	94%	97%	94%	96%	96%	96%	100%	98%	97%	98%

Closed Sales (By County)

The total number of residential properties sold during the last month by county.

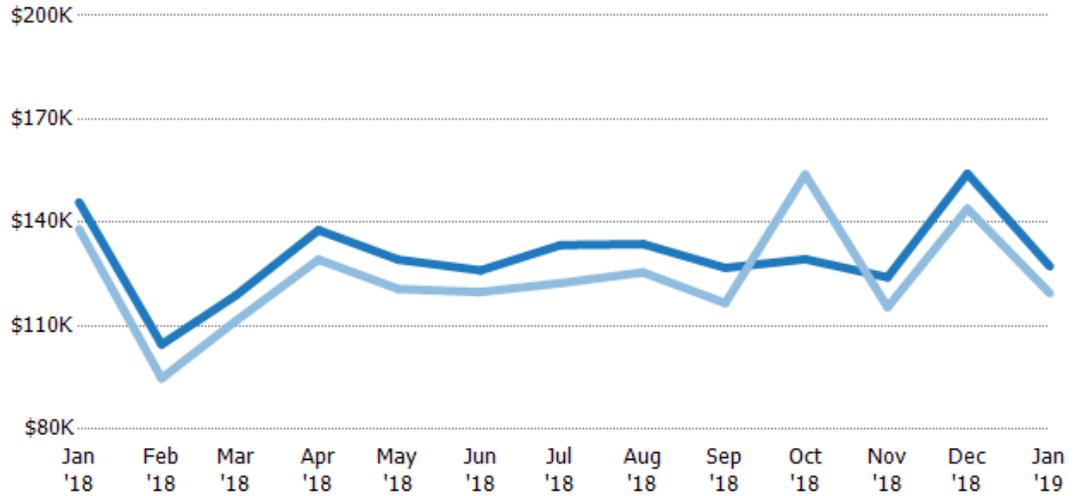
Filters Used: County: 6 Selected



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used
County: 6 Selected

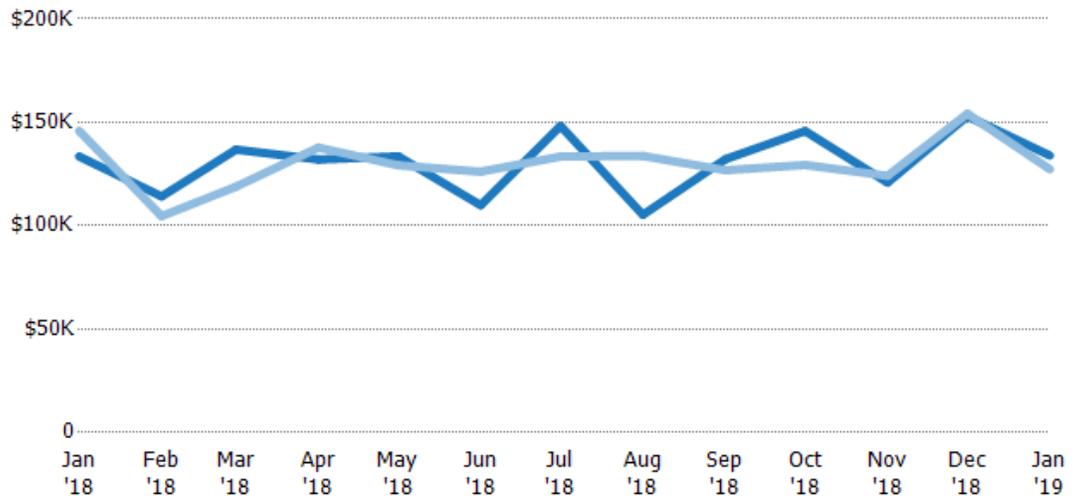


Avg List Price	\$146K	\$105K	\$119K	\$138K	\$129K	\$126K	\$133K	\$134K	\$127K	\$129K	\$124K	\$154K	\$127K
Avg Sales Price	\$138K	\$94.8K	\$112K	\$129K	\$121K	\$120K	\$122K	\$126K	\$117K	\$154K	\$115K	\$144K	\$119K
Avg Sales Price as a % of Avg List Price	95%	91%	94%	94%	93%	95%	92%	94%	92%	119%	93%	93%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
County: 6 Selected

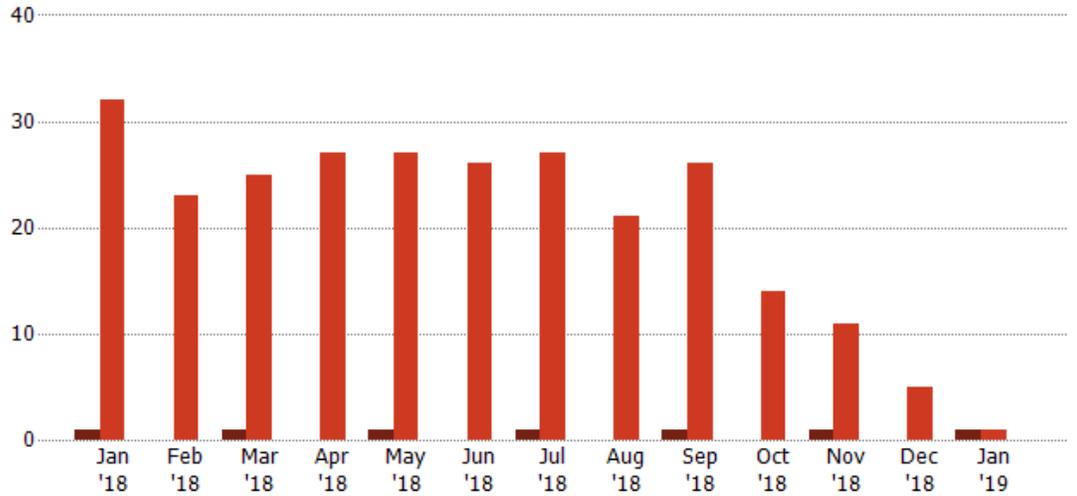


Avg Est Value	\$133K	\$114K	\$137K	\$132K	\$134K	\$110K	\$148K	\$105K	\$132K	\$146K	\$121K	\$153K	\$134K
Avg Sales Price	\$146K	\$105K	\$119K	\$138K	\$129K	\$126K	\$133K	\$134K	\$127K	\$129K	\$124K	\$154K	\$127K
Avg Sales Price as a % of Avg Est Value	109%	92%	87%	104%	97%	115%	90%	127%	96%	89%	103%	101%	95%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used
County: 6 Selected

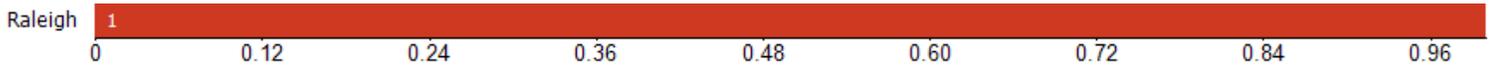


Current Year	1	-	1	-	1	-	1	-	1	-	1	-	1
Prior Year	32	23	25	27	27	26	27	21	26	14	11	5	1
Percent Change from Prior Year	-97%	-100%	-96%	-100%	-96%	-100%	-96%	-100%	-96%	-100%	-91%	-100%	0%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: 6 Selected



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 02/04/2019

Scheduled: Yes

Report Date Range: From 1/2018 To: 1/2019

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County:	Fayette County, West Virginia	Kanawha County, West Virginia	Mercer County, West Virginia
	Nicholas County, West Virginia	Raleigh County, West Virginia	Wyoming County, West Virginia

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 1/2019 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area