

Office: All Offices

Area: Cliffside Area, Boiling Springs Area, Patterson Springs, Earl Area, Kings Mountain-Grover Area, Waco, Stoney Pt, Woodbridge, Greater Shelby, Lattimore, Mooresboro, Casar, Polkville, Lawndale, Fallston

Residential Sold Report

| Price Range: | Residential Bedrooms | | | | Other Bedrooms | | | | Avg DOM | Active Listings | | Sales Pending | |
|------------------------|----------------------|----|----|-------|----------------|---|----|-------|---------|-----------------|-------|---------------|-------|
| | 2- | 3 | 4+ | Total | 2- | 3 | 4+ | Total | | Residential | Other | Residential | Other |
| | End of Month | | | | | | | | | | | | |
| 0 - 29,999 | 8 | 14 | 1 | 23 | 0 | 0 | 0 | 0 | 124 | 540 | 0 | 0 | 0 |
| 30,000 - 39,999 | 4 | 9 | 3 | 16 | 0 | 0 | 0 | 0 | 241 | 338 | 0 | 0 | 0 |
| 40,000 - 49,999 | 2 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 100 | 275 | 0 | 0 | 0 |
| 50,000 - 59,999 | 4 | 4 | 1 | 9 | 0 | 0 | 0 | 0 | 214 | 239 | 0 | 0 | 0 |
| 60,000 - 69,999 | 1 | 3 | 0 | 4 | 0 | 0 | 0 | 0 | 304 | 280 | 0 | 0 | 0 |
| 70,000 - 79,999 | 1 | 7 | 1 | 9 | 0 | 0 | 0 | 0 | 164 | 280 | 0 | 0 | 0 |
| 80,000 - 89,999 | 2 | 5 | 1 | 8 | 0 | 0 | 0 | 0 | 269 | 278 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 5 | 1 | 6 | 0 | 0 | 0 | 0 | 248 | 256 | 0 | 0 | 0 |
| 100,000 - 119,999 | 2 | 6 | 1 | 9 | 0 | 0 | 0 | 0 | 166 | 366 | 0 | 0 | 0 |
| 120,000 - 139,999 | 1 | 6 | 4 | 11 | 0 | 0 | 0 | 0 | 241 | 374 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 5 | 3 | 8 | 0 | 0 | 0 | 0 | 212 | 244 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 103 | 210 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 250 | 155 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 4 | 5 | 9 | 0 | 0 | 0 | 0 | 534 | 227 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 1 | 4 | 5 | 0 | 0 | 0 | 0 | 149 | 152 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 1 | 2 | 3 | 0 | 0 | 0 | 0 | 427 | 124 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 137 | 38 | 0 | 0 | 0 |
| 500,000 - 749,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 54 | 25 | 0 | 0 | 0 |
| 750,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| 1,500,000 - 1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2,000,000 - 2,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3,000,000 - 99,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Totals: | 25 | 80 | 28 | 133 | 0 | 0 | 0 | 0 | 223 | 4404 | 0 | 0 | 0 |

Time on Market Analysis

| For Units Sold | | | |
|----------------|-------------|-------|-------|
| Days | Residential | Other | Total |
| 0 - 30 | 7 | 0 | 7 |
| 31 - 60 | 18 | 0 | 18 |
| 61 - 90 | 22 | 0 | 22 |
| 91 - 120 | 14 | 0 | 14 |
| 121+ | 72 | 0 | 72 |

Type of Financing Analysis

| For Units Sold | | | |
|------------------|-------------|-------|-------|
| Financing | Residential | Other | Total |
| Cash | 57 | 0 | 57 |
| Conventional | 40 | 0 | 40 |
| FHA | 11 | 0 | 11 |
| VA | 7 | 0 | 7 |
| State HDA | 2 | 0 | 2 |
| Owner Financing | 2 | 0 | 2 |
| Farmers Home Adm | 5 | 0 | 5 |
| L/A No Qualify | 1 | 0 | 1 |
| Other | 8 | 0 | 8 |

Total New Listings During This Time Frame

178

Median Sold Price

\$82,000

Average Sold Price

\$107,807

Average Days on Market

223

Total Sold Dollar Volume Residential

\$14,338,393

Total Sold Dollar Volume Other

\$0

Total Sold Dollar Volume

\$14,338,393