

# Disclosure and Inspection: Are you Truly Protecting Yourself or Your Client

3 hours CE

**\$35.00 Members/\$70.00 Non Member**

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*In today's market, brokers are so busy that more and more things fall between the cracks. One of the biggest areas that causes liability is lack disclosure and not handling the inspection process properly, resulting in complaints and law suits. There is a lot of misunderstanding of what a broker should be doing and the proper ways in which inspection / inspection issues should be handled and it is one of the least covered areas in real estate education. Don't be left exposed! This course will help you learn ways to properly:*

*Disclose material defects during your listing*

*Understand how to avoid slandering a property and damaging your buyer or seller*

*Make disclosure to the opposing party*

*Handle Inspections (it probably is NOT what you have been doing!)*

*Handle Resolutions and Concessions or other creative options*

*Don't get trapped!*

9:00am – 12:00pm  
Instructor: John Gillam  
7/26/2018  
Location  
2220 Kachina Dr.  
Pueblo, Colorado 81008  
PHONE # 719-545-3666

**TO GUARANTEE YOUR SEAT RSVP–**

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**Refunds:** If the course is cancelled, or the student withdraws at least 5 days prior to the course, a full refund will be issued. If the student fails to appear for class or fails to cancel, no refund will be issued and the student will be billed for the class.