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Re: Board/MLS Membership

Dear Sir or Madam,

Thank you for your interest in the Jacksonville Board of REALTORS®, Inc. I have enclosed the applications for your completion. There are several classes of membership for you to consider:

REALTOR® Member: REALTOR® Members, whether primary or secondary, shall be individuals who, as principals, partners, corporate officers or branch office managers, are engaged actively in the real estate profession, including buying, selling, exchanging, renting or leasing, managing, appraising for others for compensation, financing, building or developing or subdividing real estate, and who maintain or are associated with an established real estate office in the state of North Carolina or a state contiguous thereto. All such persons who are partners in a partnership, or all officers in a corporation, or all trustees of a trust who are actively engaged in real estate business within the state or a state contiguous thereto shall qualify for REALTOR® Membership only. Each is required to hold REALTOR® Membership individually in a Board of REALTORS® with the state or a state contiguous thereto, in the State Association and the National Association, provided requirements set out in Article V, Section 2 (a) of the Jacksonville Board of REALTORS®, Inc. Bylaws, are met.

Primary and Secondary REALTOR® Member: An individual is a primary member if the Board pays State and National dues based on such Member. An individual is a secondary Member if State and National dues are remitted through another Board. One of the principals in a real estate firm must be a Designated REALTOR® Member of the Board in order for licensees affiliated with the firm to select the Board as their "primary" Board.

Affiliate Members: Affiliate Members shall be real estate owners and other individuals or firms whom, while not engaged in the real estate profession as defined in the foregoing paragraphs, have interests requiring information concerning real estate, and are in sympathy with the objectives of the Board.

Participation in MLS Only: Any REALTOR® of this or any other Board who is a principal, partner, corporate officer, or branch office manager, acting on behalf of a principal, without further qualification, except as otherwise stipulated in the Jacksonville Board of REALTORS®, Inc., Bylaws, shall be eligible to participate in Multiple Listing upon agreeing in writing to conform to the Rules and Regulations thereof and to pay the costs incidental thereto. However, under no circumstances is any individual or firm, regardless of membership status, entitled to Multiple Listing Service "membership" or "participation" unless they hold a current, valid real estate broker's license and are capable of offering and accepting compensation to and from other Participants or are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property. Use of information developed by or published by a Board Multiple Listing Service is strictly limited to the activities authorized under a Participant's licensure(s) or certification and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey "participation" or "membership" or any right of access to information developed by or published by a Board Multiple Listing Service where access to such information is prohibited by law.

The 2010 monthly MLS fees for members who hold primary or secondary membership with the Jacksonville Board of REALTORS® are \$36.00 **per licensee**, either appraiser or real estate, per month. MLS fees are \$51.00 per month **per licensee** for MLS members who do not hold primary or secondary membership in the Jacksonville Board of REALTORS®.

Also required is the purchase of a security token. Each token is 30.00, plus tax. A token is required for all non licensed personnel as well as REALTOR® members who have use of the MLS system.

The fees for joining the Jacksonville Board of REALTORS® for 2010 are as follows:

2010	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>
Local Dues	\$160.00	\$160.00	\$160.00	\$120.00	\$120.00	\$120.00
Application Fee	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00
NCAR Dues	\$130.00	\$119.15	\$108.35	\$97.50	\$86.65	\$75.85
National Dues	\$80.00	\$73.33	\$66.67	\$60.00	\$53.33	\$46.67
NAR Assessment	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00
Total	\$855.00	\$837.48	\$820.02	\$762.50	\$744.98	\$727.52
	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>
Local Dues	\$80.00	\$80.00	\$80.00	\$40.00	\$40.00	\$40.00
Application Fee	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00
NCAR Dues	\$65.00	\$54.15	\$43.35	\$32.50	\$21.65	\$10.85
National Dues	\$40.00	\$33.33	\$26.67	\$20.00	\$13.33	\$6.67
NAR Assessment	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00
Total	\$670.00	\$652.48	\$635.02	\$577.50	\$559.98	\$542.52

- Firm MLS Application Fee for members \$200.00 - one time fee for new firm/broker joining
- Firm MLS Application Fee for nonmembers \$200.00 - one time fee for new firm/broker joining
- User MLS Application Fee – nonmembers \$200.00 - one time fee for new users

The MLS computer program is available online or may be loaded from a CD, which can be checked out from the Board office for one day. For our primary and secondary REALTOR® members, the members meet six times, dates and places to be announced. If you have any further questions, please contact me at the Board office.

If you interested in a Sentrilock Card, the access key for boxes, please call the board office prior to coming to get the prices.

Sincerely,

Jamie F Cooper

Jamie F. Cooper, RCE
 Association Executive
 Jacksonville Board of REALTORS®, Inc.

Enclosures