

LUNCHEON UPDATES!



The election for 2010 officers and directors is over and the results are in!

We'd like to present our 2010 GIFAR officers and directors:

Patrick Malone	President-elect
Lisa Brown	Secretary-Treasurer
Tina Miller	GIFAR Director
Larry Pettingill	IAR Director

Also appointed by the GIFAR Board of Directors were the 2010 Snake River Regional MLS directors for the Association:

Chalmers Haas
Troy Killpack
Jeff Struchen
Tello Baird



The 2010 Association budget was reviewed and approved unanimously by all members present.

EDUCATION

(classes held at 1508 Midway, Ammon; registration forms available at www.gifar.org under Education/Registration Forms)



11-6: **Commission CORE Course 2009** (C2009, 6/30/10 exp., 3 ceu) 9am-12pm, Michelle Behrendt, instructor.

11-6: **Business Conduct & Office Operations** (BC001S, 1/31/2009 exp., 4 ceu) 1-5pm, Maris Cukurs, instructor.

These are the last classes being offered by GIFAR (except online through gifar.org) until 2010. Take advantage of this opportunity!

DATES TO MARK: (at GIFAR Office, unless noted)

- 11-4: SNRRMLS BOD Meeting, 8:30am
- 11-6: Commission CORE 2009
- 11-6: Business Conduct & Office Operations
- 11-11: *Veterans' Day*, **OFFICE CLOSED**
- 11-16, 17, 18: *Finally Home*
- 11-18: GIFAR Board Meeting, 8:30am
- 11-18: GIFAR Luncheon, SHILO, 11:45am
- 11-20: Broker Round Table, 8:30am
- 11-26, 27: Thanksgiving - **OFFICE CLOSED**
- 12-2: GIFAR Retreat, Whitewater Grill
- 12-4: Christmas party, SHILO**
- NO LUNCHEON IN DECEMBER**

And the Luncheon Winners were! ----

- Full Page HOMETEAM Color Ad - Georgia Meacham
- \$25 Affiliate Prize, courtesy of the Association- Millie Gabettas, Alliance Title
- POST REGISTER 1/4 Page Ad - Kerry Howell
- Full Page Color HOMESEEKER Ad - Brett Magleby

Genius contest winners were as follows:

Ron Clawson, Jennifer McCullough, and Steve Butler. Each received a coupon for

\$10 off their next CE at GIFAR! Remember,

each month there will be a REAL-

TOR® tidbit question for you to answer before the luncheon starts. Just answer the question and drop it in the basket. Five names with winning answers will be picked. Yours might be one!



United Real Estate was this month's generous \$100 donor and the winner was Lisa Brown! Congratulations to all our prize winners and Thank You to all our donors!

Last luncheon of the year - November 18, 2009, SHILO, 11:45am. This will be the awards presentation and installation of new officers.

APPLICATION FOR REALTOR® MEMBERSHIP

Harley Wilcox Vision Real Estate
Daniel Pendlebury Voigt Davis

MEMBERSHIP TERMINATION

Todd Hatch from: C21 Advantage
Brock Searle from: Help-U-Sell Idaho Falls
Brian Miller from: C21 Advantage
Jenny Hobbs from: Rivertown Realty
Cliff Kerbs from: Golden Stone Realty
Jackie Jones from: HomePointe Realty
Ryndon Ricks from: United Real Estate
Ramona Granat from: C21 Advantage
Suzie Waters from: MVP Realtors
Andrew Lundquist from: High Desert Realtors
Brandan Madsen from: Exit Realty Idaho Falls
Shauna Parkes from: ERA Archibald Real Estate
Todd Leslie from: C21 Advantage
Doug Higley from: Fall Creek Homes
Rochelle Christiansen from: R.O.I Brokers, LLC
Howard Steele from: Realty of the Rockies
Holly Mickelsen from: ERA Archibald Real Estate
Jonnie Larsen from: ERA Archibald Real Estate
Tamara Reading from: Exit Realty Idaho Falls
Elena Madison from: C21 Advantage
Jill Andrus from: Re/Max Homestead

MEMBERSHIP TRANSFER

Chris Pelkola from: Re/Max Homestead
to: Legend Realty
Linda Owens from: Re/Max Homestead
to: Voigt Davis Realtors



SAVE THE DATE! Friday, December 4, starting at 5:30pm, the REALTOR®/Affiliate Christmas party will be held at the SHILO. A fabulous party is in the planning stages. Please send Renee Spurgeon (reneespurgeon@msn.com) any event pictures you are willing to add to our slide show. Admission will be a food pantry donation. Awards, prizes and good food. You won't want to miss it!



IT'S THAT TIME OF YEAR!

In a few days billing will go out for Association annual dues. The deadline to pay 2010 dues is December 31, 2009! E-commerce will be available on November 9. More details to follow.

Finally Home!, the class for first time home buyers, held an 8 hour class on Saturday, October 17 - Kathy Martin was the instructor. There were 22 graduates! Guest speakers were; Debbie Hall, *Citizens Community Bank*; Chris Robertson, *Inspect-it-Fist Property Inspection*. Thank you Kathy, Debbie and Chris for volunteering to assist in the education of first time home buyers!

LAST CLASS OF THE YEAR: November 16, 17, 18. REMEMBER: NO DECEMBER CLASS



MR. MANNERS

"Hey, Cliff!"



Remember back in the 80's, the show Cheers, "where everybody knows your name and we're always glad you came." I loved that show! - when someone walked into the bar everyone would shout out their name. "Hey Norm!!" We all love it when people reach out to us and include us or treat us special. In the real estate world it should be the same way. The code of Ethics and Standards of Practice echo that in the **Golden Rule** "Whatsoever ye would that others should do to you do ye even so to them." Realtors®, Lenders, Title Companies, Clients, Customers, and so on. Our interaction with each other while engaged in writing a deal, going to events, or while shopping at a store - keep this in mind: how much effort does it take to treat other people the same way you want them to treat you? How we engage with other people defines who we are.

Can't you just see it now? Hey Woody, or hey Cliff!! It will make you feel good. Give it a try!

If you have questions or comments you would like addressed in the newsletter, please write to either Evan Cook at evans@ida.net or chiefefo@gifar.org

Until next month, Mr. Manners, out!

