

**CHESAPEAKE BAY & RIVERS ASSOCIATION OF REALTORS®
2009 EDUCATION SCHEDULE**

Date & Time	Subject	Speaker	Location	Cost	C.E.	P.L.	Class Size
February 4 (9-12)	Listing Process/CMA	Pat Snyder	Comfort Inn	20.00	3	3	25
February 4 (1-4)	Fair Housing	Pat Snyder	Comfort Inn	20.00	3	3	25
February 18 (9-12)	General Membership Meeting	John Pollard	Gloucester Moose	0			200
(after the meeting)	Special Limited Agency	Pat Snyder	Gloucester Moose	20.00	2	2	200
February 23 (8:30-5:30)	8 Hour Required	Pat Snyder	Comfort Inn	40.00	8	0	25
March 4 (9-12)	Financing	Pat Snyder	Comfort Inn	20.00	3	3	25
March 4 (1-4)	Offers to Purchase	Pat Snyder	Comfort Inn	20.00	3	3	25
March 18 (8:30-5:30)	8 Hour Elective	Pat Snyder	Comfort Inn	40.00	3	3	25
March 25 (8:30-5:30)	8 Hour Broker Course	Pat Snyder	Comfort Inn	40.00	8	0	25
April 8 (6-8)	Limited Service Agency	Pat Snyder	Comfort Inn	20.00	2	2	25
April 15 (9-12)	General Membership Meeting	TBA	Gloucester Moose	0	0	0	200
(after the meeting)	Limited Service Agency	Pat Snyder	Gloucester Moose	20.00	2	2	200
April 22 (9-12)	Ethics/Standards of Conduct	Pat Snyder	Comfort Inn	20.00	3	3	25
April 22(1-4)	Selling Process	Pat Snyder	Comfort Inn	20.00	3	3	25
April 29 (8:30-5:30)	8 Hour Required	Pat Snyder	Comfort Inn	40.00	8	0	25
May 6 (9-12)	Technology	Pat Snyder	Comfort Inn	20.00	3	3	25
May 6 (1-4)	Business Planning/Land Use	Pat Snyder	Comfort Inn	20.00	3	3	25
May 7 (8:30-5:30)	8 Hour Broker Course	Pat Snyder	Comfort Inn	20.00	8	0	25
June 15 (8:30-5:30)	New Member Orientation	Pat Snyder	Comfort Inn	0	6	6	25
June 17 th (9-12)	General Membership Meeting	Lem Marshall	Gloucester Moose	5.00	3	3	200
June 30 (8:30-5:30)	8 Hour Elective	Pat Snyder	Comfort Inn	40.00	8	0	25
July 8 (9-12)	Agency Law	Pat Snyder	Comfort Inn	20.00	3	3	25
July 8 (1-4)	Real Estate Law	Pat Snyder	Comfort Inn	20.00	3	3	25
July 22 (8:30-5:30)	8 Hour Broker Course	Pat Snyder	Comfort Inn	40.00	8	0	25
August 5 (9-12)	Listing Process/CMA	Pat Snyder	Comfort Inn	20.00	3	3	25
August 5 (1-4)	Fair Housing	Pat Snyder	Comfort Inn	20.00	3	3	25
August 19 (9-12)	General Membership Meeting	TBA	Gloucester Moose	0	0	0	200
August 26 (8:30-5:30)	8 Hour Required	Pat Snyder	Comfort Inn	40.00	8	0	25
September 8 (8:30-5-:30)	8 Hour Electives	Pat Snyder	Comfort Inn	40.00	8	0	25
September 9 (9-12)	Financing	Pat Snyder	Comfort Inn	20.00	3	3	25
September 9 (1-4)	Offers to Purchase	Pat Snyder	Comfort Inn	20.00	3	3	25
September 23 (8:30-4:30)	New Member Orientation	Pat Snyder	Comfort Inn	20.00	6	6	25
September 30 (9-12)	Ethics/Standards of Conduct	Pat Snyder	Comfort Inn	20.00	3	3	25
September 30 (1-4)	Selling Process	Pat Snyder	Comfort Inn	20.00	3	3	25
October 7 (8:30-5:30)	8 Hour Broker Course	Pat Snyder	Comfort Inn	40.00	8	0	25
October 14 (9-12)	Technology	Pat Snyder	Comfort Inn	20.00	3	3	25
October 14 (1-4)	Business Planning/Land Use	Pat Snyder	Comfort Inn	20.00	3	3	25
October 21 (9-12)	General Membership Meeting & Election of Officers	Affiliates	Gloucester Moose	0	0	0	200
October 28 (8:30-5:30)	8 Hour Required	Pat Snyder	Comfort Inn	40.00	8	0	25
November 18 (8:30-5:30)	8 Hour Elective	Pat Snyder	Comfort Inn	40.00	8	0	25
December 2 (8:30-4:30)	New Member Orientation	Pat Snyder	Comfort Inn	0	6	6	25
December 16	Installation of Officers	TBA	TBA	0	0	0	100