



This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor.

## The Ins & Outs of CMAs & Appraisals

**Hosted by:** Central Hill Country Board of REALTORS® (CHCBR)

**Date/Time:** February 15, 2018

9:00 am to 4:00 pm

**Location:** CHCBR Classroom

906 N. Milam Street

Fredericksburg, TX 78624

**Instructor:** Candy Cooke

6 CE Hours / Cost: \$60

## Registration

\_\_\_\_\_  
Name on TREC License

\_\_\_\_\_  
TREC License #

\_\_\_\_\_  
Primary Phone

\_\_\_\_\_  
Email Address

### The Ins & Outs of CMAs & Appraisals

**Course # 31212**

**6 Hours CE**

**Cost: \$60**

Whether you are experienced or new to the business, pricing a property accurately depends more than ever on professional expertise and competence, the best use of technology, and a genuine commitment to approach the pricing of a property from all viable perspectives. The goal of this course is to equip real estate professionals with pertinent information to enable them to price properties appropriately for listing or making offers. Time will be spent on actual CMAs and discussing possible outcomes. This course will help in understanding what makes an appropriate comparable, how to make adjustments and where to get information on adjustments. Course will also provide information that can be used in day-to-day scenarios to better assist clients.

Method of Payment:  Cash  Check  Mastercard  Discover  Visa  Am Express

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration: \_\_\_\_\_

Signature: \_\_\_\_\_

### CE Credit

If seeking CE credit, please bring your real estate license and a valid photo ID.

### Special Services

If you require special accommodations to participate, please let us know at least 3 days prior to the course and attach a written description of your needs.

### Refund/Cancellation Policy

A full refund will be issued if written notification is received by February 8th, otherwise a \$15 cancelation fee will be deducted from your refund. No refunds will be issued after February 12th, 2018.

### To Register:

Send form and \$60 check payable to CHCBR, 906 N. Milam Street, Fredericksburg, TX 78624

To pay online, log on to Navica, Click News & Events and Association Events.

### Registration Deadline:

February 8, 2018 - After Deadline add \$15 to registration fee!



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Texas Association of REALTORS  
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