

Texas



REAL ESTATE 2023

YEAR IN REVIEW



Texas by the numbers*

MEDIAN PRICE

\$335,100

DOWN 1.4% from 2022

HOMES SOLD

327,921

DOWN 10.8% from 2022

ACTIVE LISTINGS

89,005

UP 35.6% from 2022

MONTHS OF INVENTORY

3.4

Compared to 2.6 in 2022

AVERAGE DAYS ON MARKET

55

20 days more than 2022

MEDIAN PRICE PER SQ. FT.

\$174.31

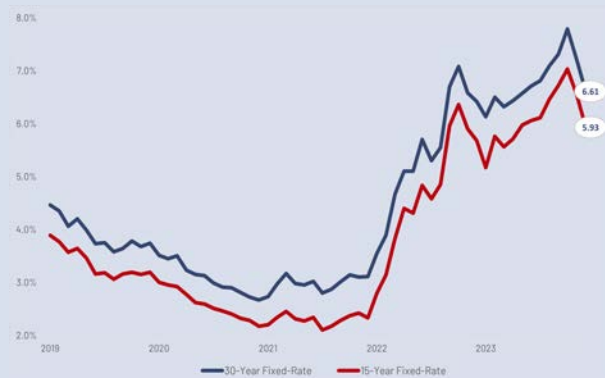
UP 0.1% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

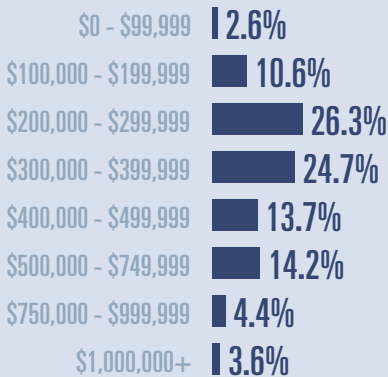


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

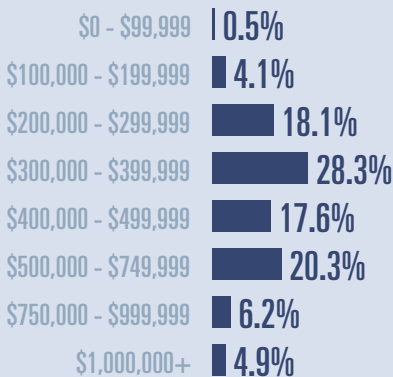
On average, homes sold at **95.1%** of the price at which they were originally listed.

Texas

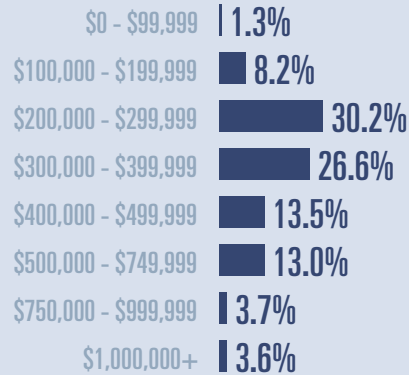


The median price per square foot in Texas has increased **57.3%** since 2017.

Dallas-Fort Worth-Arlington MSA

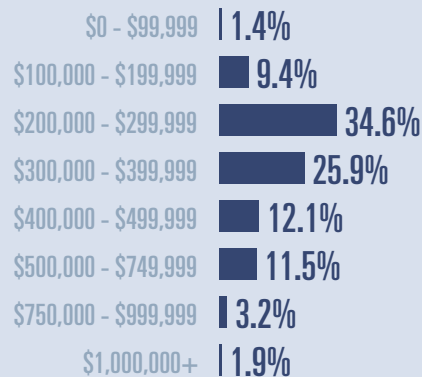


Houston-The Woodlands-Sugar Land MSA

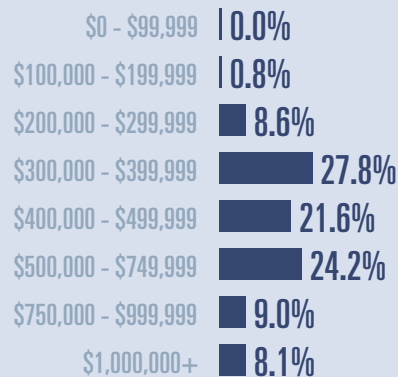


The availability of homes priced under \$300,000 has decreased **31.1%** since 2017.

San Antonio-New Braunfels MSA



Austin-Round Rock MSA



Abilene Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Abilene MSA by the numbers*

MEDIAN PRICE

\$229,900

DOWN 2.2% from 2022

HOMES SOLD

2,236

DOWN 12.3% from 2022

ACTIVE LISTINGS

620

UP 36.9% from 2022

MONTHS OF
INVENTORY

3.5

Compared to 2.5 in 2022

AVERAGE DAYS
ON MARKET

50

19 days more than 2022

MEDIAN PRICE
PER SQ. FT.

\$142.17

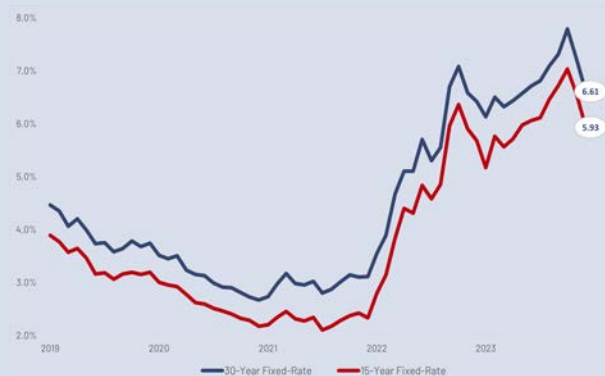
UP 2.1% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

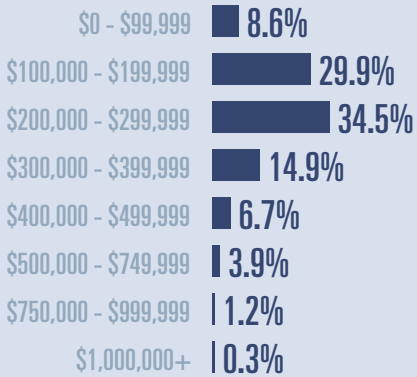


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

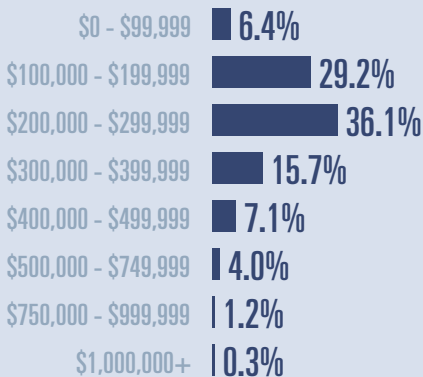
On average, homes sold at **95.3%** of the price at which they were originally listed.

Abilene MSA

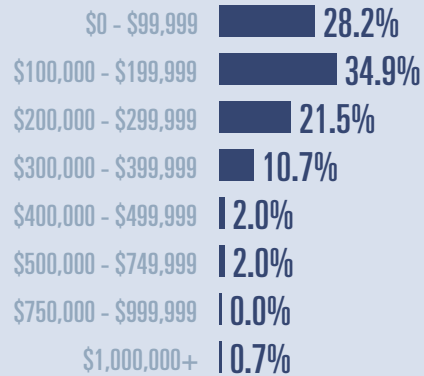


The median price per square foot in Abilene has increased **55.5%** since 2017.

Taylor County

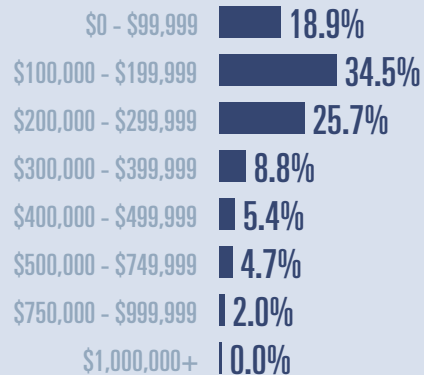


Jones County

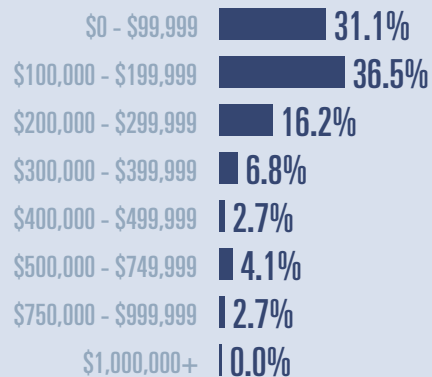


The availability of homes priced under \$300,000 has decreased **18.9%** since 2017.

Callahan County



Runnels County



Amarillo Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Amarillo MSA by the numbers*

MEDIAN PRICE
\$242,000
UP 1.9% from 2022

HOMES SOLD
2,937
DOWN 15.1% from 2022

ACTIVE LISTINGS
695
UP 65.9% from 2022

MONTHS OF INVENTORY
3.4
Compared to 1.7 in 2022

AVERAGE DAYS ON MARKET
35
11 days more than 2022

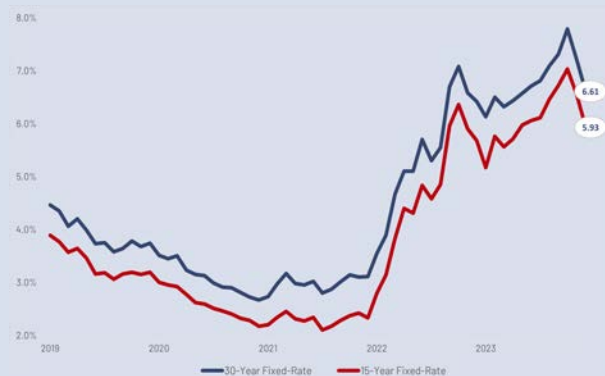
MEDIAN PRICE PER SQ. FT.
\$144.93
UP 6% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

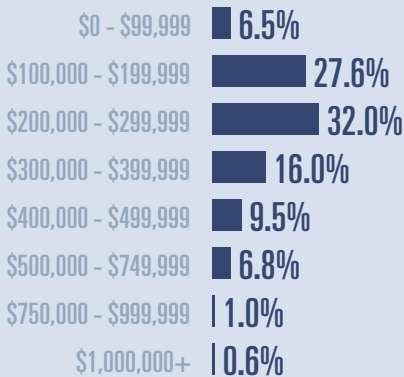


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

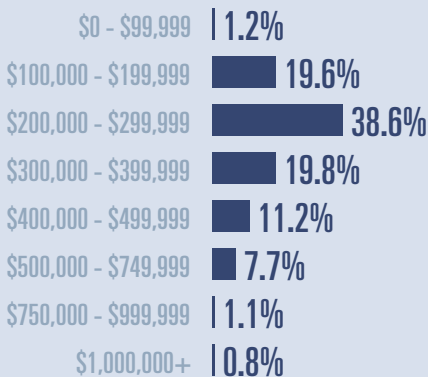
On average, homes sold at **95.9%** of the price at which they were originally listed.

Amarillo MSA

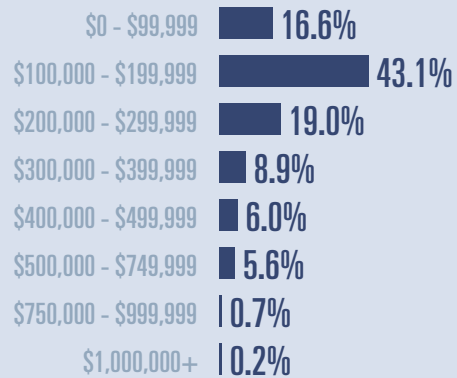


The median price per square foot in Amarillo has increased **51.5%** since 2017.

Randall County

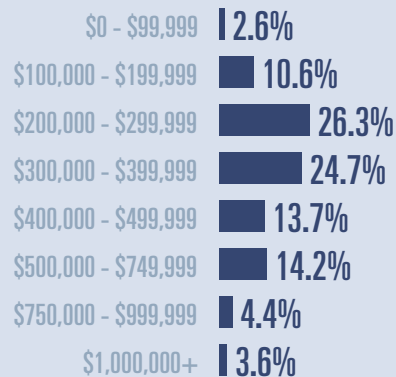


Potter County



The availability of homes priced under \$300,000 has decreased **22.1%** since 2017.

Texas



Austin-Round Rock Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Austin-Round Rock MSA by the numbers*

MEDIAN PRICE

\$450,000

DOWN 10.4% from 2022

ACTIVE LISTINGS

8,770

UP 49.6% from 2022

AVERAGE DAYS ON MARKET

70

38 days more than 2022

HOMES SOLD

30,459

DOWN 9.6% from 2022

MONTHS OF INVENTORY

3.0

Compared to 2.6 in 2022

MEDIAN PRICE PER SQ. FT.

\$229.37

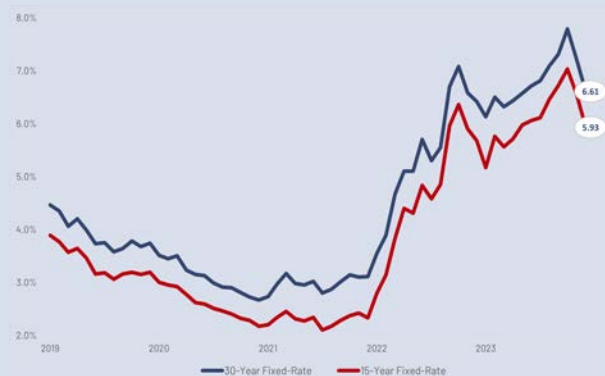
DOWN 11.9% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

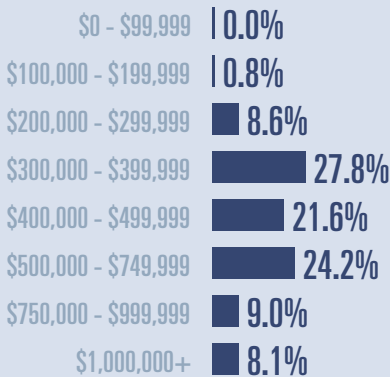


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

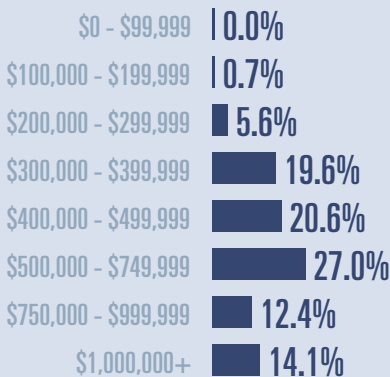
On average, homes sold at **93.1%** of the price at which they were originally listed.

Austin-Round Rock MSA

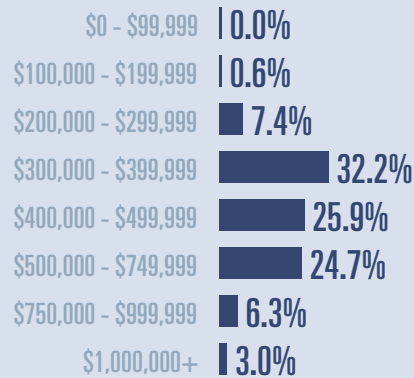


The median price per square foot in Austin-Round Rock has increased **55.0%** since 2017.

Travis County

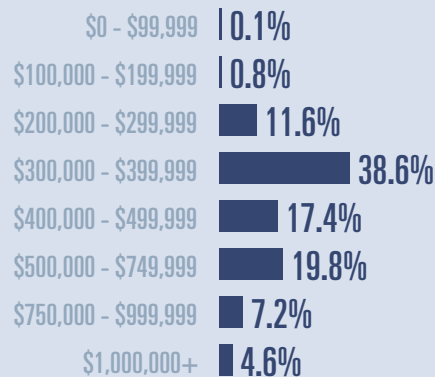


Williamson County

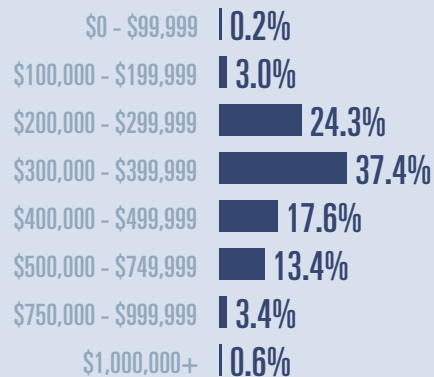


The availability of homes priced under \$300,000 has decreased **42.2%** since 2017.

Hays County



Bastrop County



Beaumont-Port Arthur Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Beaumont-Port Arthur MSA by the numbers*

MEDIAN PRICE

\$205,000

DOWN 0.7% from 2022

ACTIVE LISTINGS

1,256

UP 24.4% from 2022

AVERAGE DAYS ON MARKET

57

15 days more than 2022

HOMES SOLD

3,677

DOWN 12.5% from 2022

MONTHS OF INVENTORY

4.4

Compared to 3.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$121.09

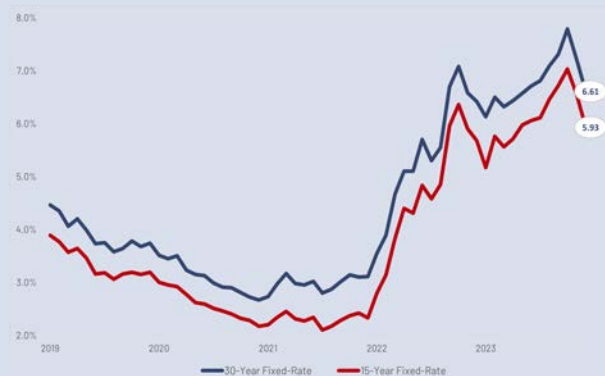
UP 0.9% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

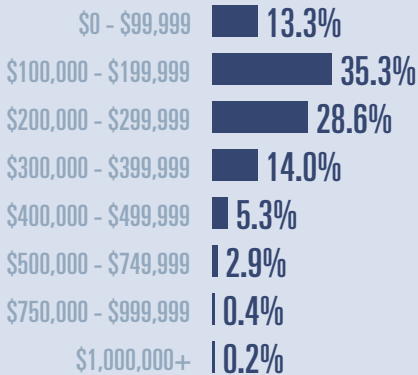


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

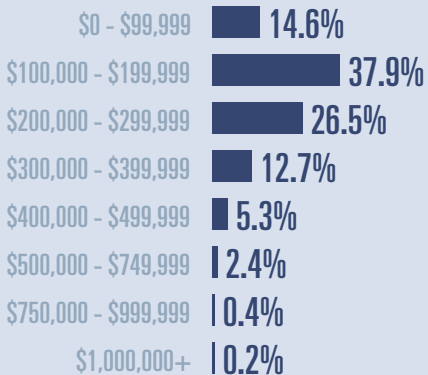
On average, homes sold at **93.6%** of the price at which they were originally listed.

Beaumont-Port Arthur MSA

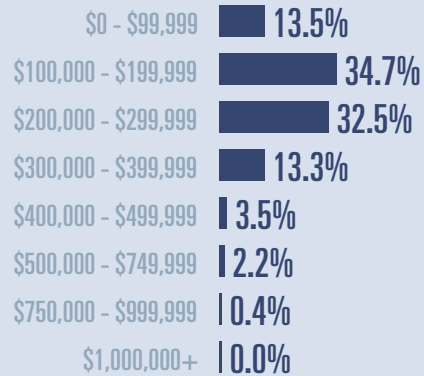


The median price per square foot in Beaumont-Port Arthur has increased **42.5%** since 2017.

Jefferson County

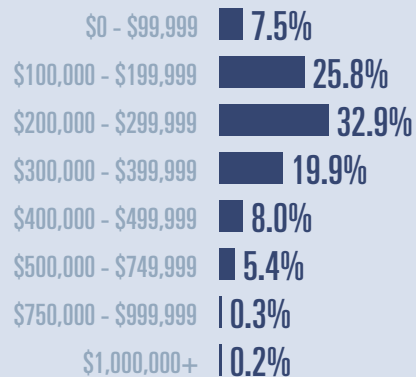


Orange County

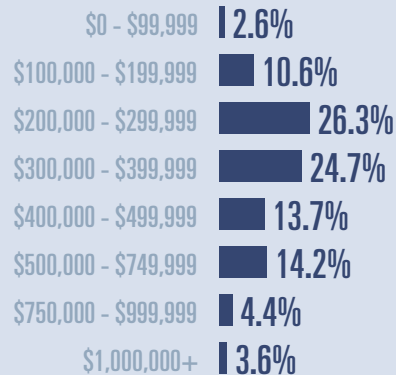


The availability of homes priced under \$300,000 has decreased **14.2%** since 2017.

Hardin County



Texas



Brownsville-Harlingen Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Brownsville-Harlingen MSA by the numbers*

MEDIAN PRICE

\$260,000

UP 4% from 2022

HOMES SOLD

2,449

DOWN 6.5% from 2022

ACTIVE LISTINGS

953

UP 60.7% from 2022

MONTHS OF
INVENTORY

5.8

Compared to 3.7 in 2022

AVERAGE DAYS
ON MARKET

67

14 days more than 2022

MEDIAN PRICE
PER SQ. FT.

\$155.84

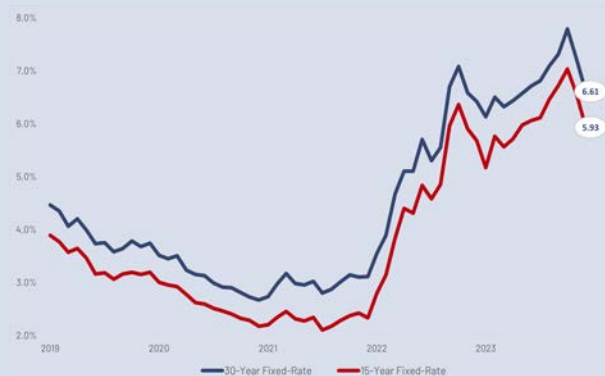
UP 7.6% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

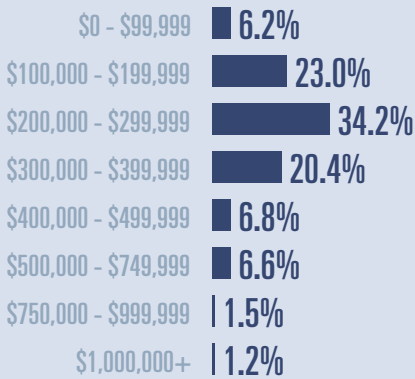


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

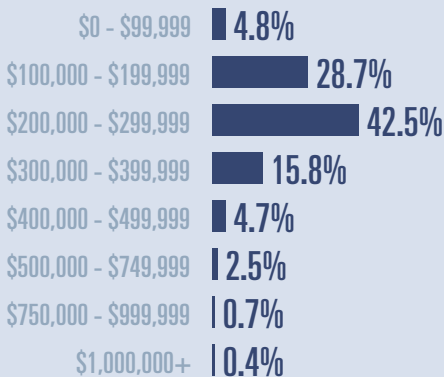
On average, homes sold at **95.1%** of the price at which they were originally listed.

Brownsville-Harlingen MSA

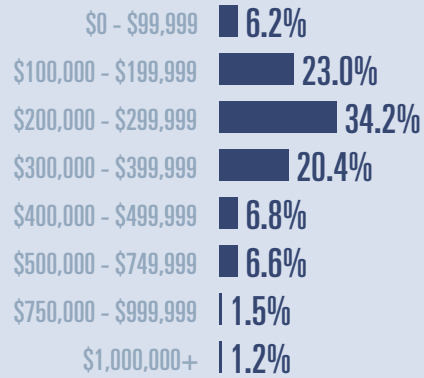


The median price per square foot in Brownsville-Harlingen has increased **90.6%** since 2017.

Hidalgo County

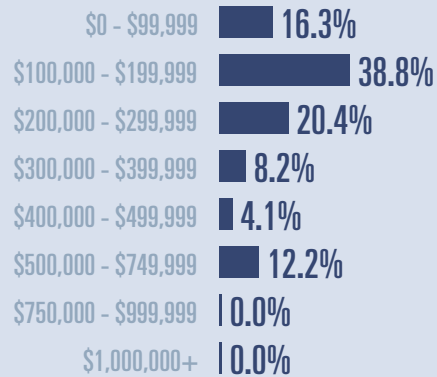


Cameron County

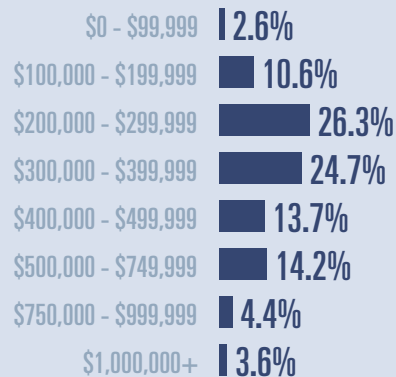


The availability of homes priced under \$300,000 has decreased **28.9%** since 2017.

Willacy County



Texas



College Station-Bryan Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



College Station-Bryan MSA by the numbers*

MEDIAN PRICE

\$302,131

UP 4.9% from 2022

ACTIVE LISTINGS

784

UP 30% from 2022

AVERAGE DAYS ON MARKET

56

22 days more than 2022

HOMES SOLD

3,202

DOWN 14.8% from 2022

MONTHS OF INVENTORY

3.2

Compared to 2.2 in 2022

MEDIAN PRICE PER SQ. FT.

\$183.86

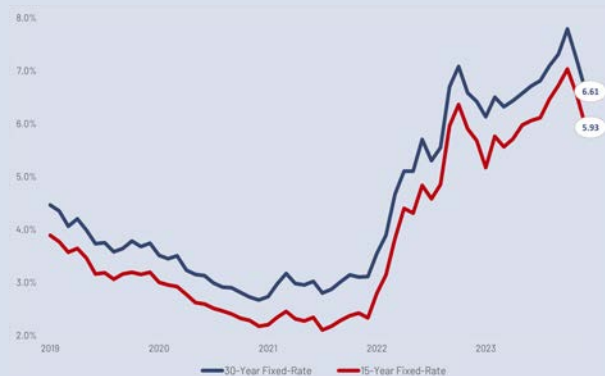
UP 5.7% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

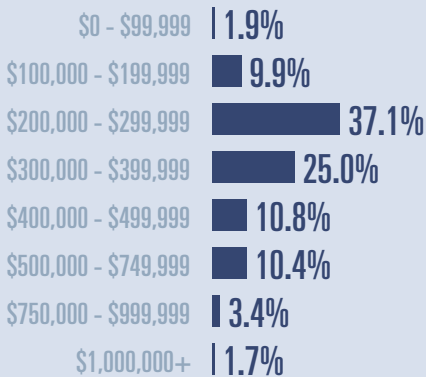


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

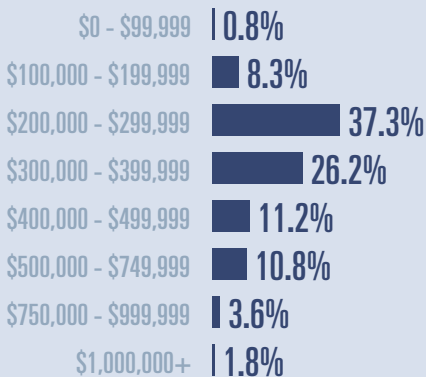
On average, homes sold at **97.2%** of the price at which they were originally listed.

College Station-Bryan MSA

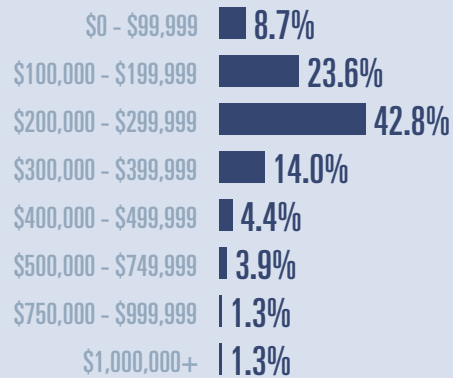


The median price per square foot in College Station-Bryan has increased **45.3%** since 2017.

Brazos County

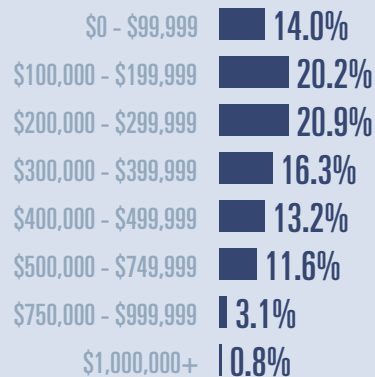


Burleson County

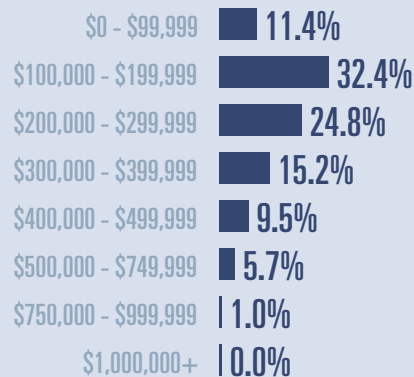


The availability of homes priced under \$300,000 has decreased **27.9%** since 2017.

Robertson County



Leon County



Corpus Christi Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Corpus Christi MSA by the numbers*

MEDIAN PRICE
\$285,000
UP 1.8% from 2022

HOMES SOLD
5,216
DOWN 19.2% from 2022

ACTIVE LISTINGS
2,042
UP 36.4% from 2022

MONTHS OF INVENTORY
5.1
Compared to 3.1 in 2022

AVERAGE DAYS ON MARKET
67
20 days more than 2022

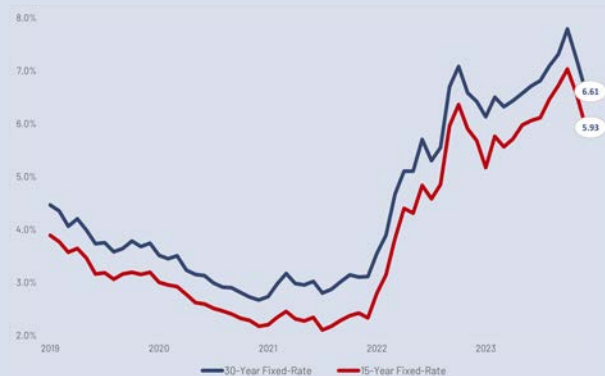
MEDIAN PRICE PER SQ. FT.
\$172.15
UP 1.8% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

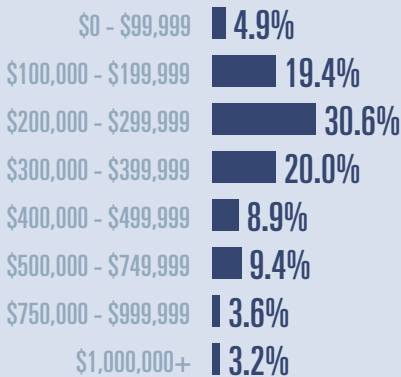


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

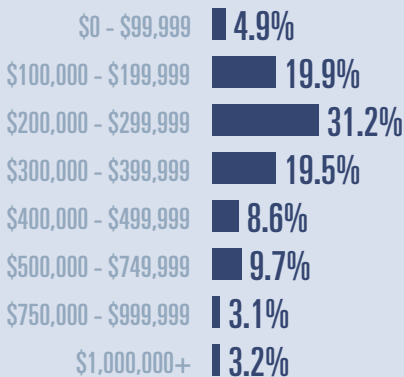
On average, homes sold at **93.9%** of the price at which they were originally listed.

Corpus Christi MSA

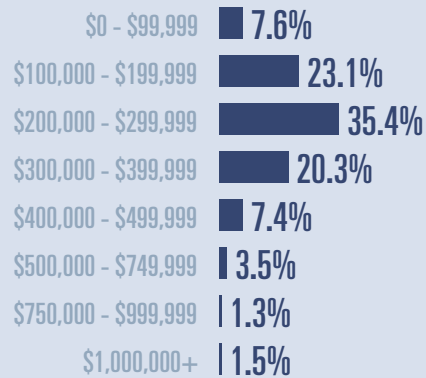


The median price per square foot in Corpus Christi has increased **50.8%** since 2017.

Nueces County

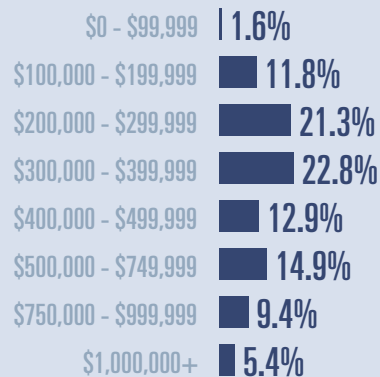


San Patricio County

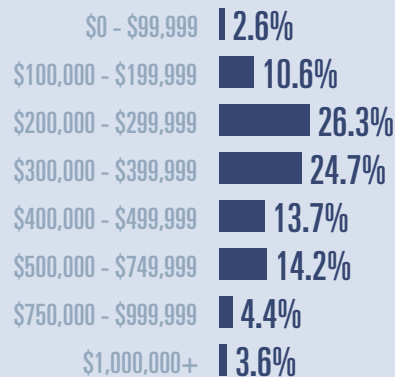


The availability of homes priced under \$300,000 has decreased **27.4%** since 2017.

Aransas County



Texas



Dallas-Fort Worth-Arlington Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Dallas-Fort Worth-Arlington MSA by the numbers*

MEDIAN PRICE

\$395,000

DOWN 1.3% from 2022

HOMES SOLD

90,597

DOWN 6.8% from 2022

ACTIVE LISTINGS

19,312

UP 31.7% from 2022

MONTHS OF
INVENTORY

2.6

Compared to 2.2 in 2022

AVERAGE DAYS
ON MARKET

48

19 days more than 2022

MEDIAN PRICE
PER SQ. FT.

\$195.91

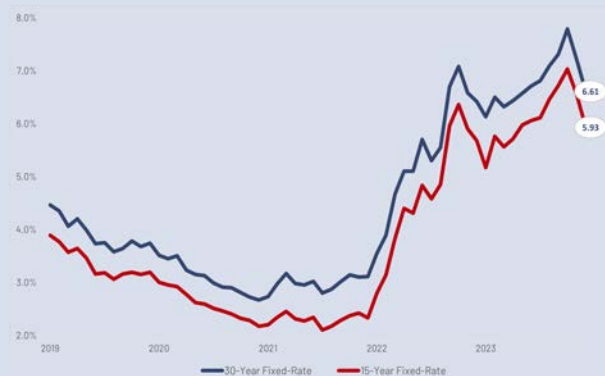
DOWN 1.8% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

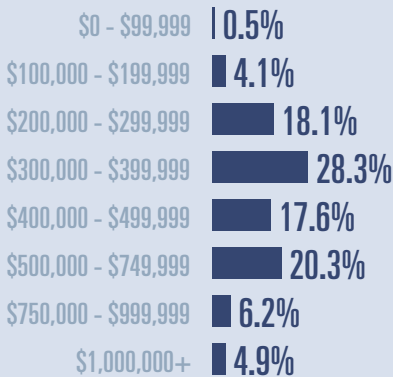


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

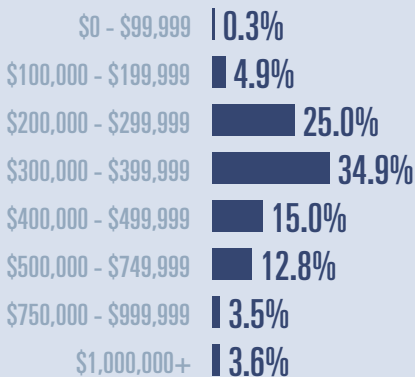
On average, homes sold at **96.2%** of the price at which they were originally listed.

Dallas-Fort Worth-Arlington MSA

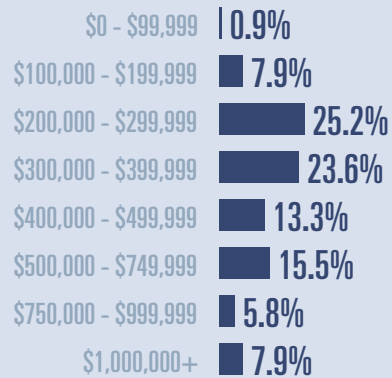


The median price per square foot in Dallas-Fort Worth-Arlington has increased **62.4%** since 2017.

Tarrant County

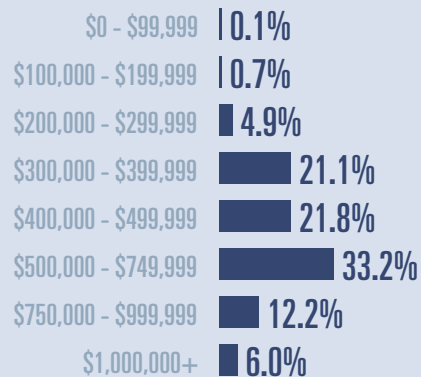


Dallas County

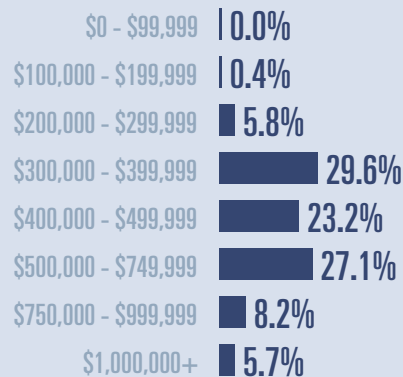


The availability of homes priced under \$300,000 has decreased **39.7%** since 2017.

Collin County



Denton County



El Paso Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



El Paso MSA by the numbers*

MEDIAN PRICE

\$254,950

UP 7.6% from 2022

ACTIVE LISTINGS

1,907

UP 38.6% from 2022

AVERAGE DAYS ON MARKET

54

9 days more than 2022

HOMES SOLD

8,079

DOWN 14.3% from 2022

MONTHS OF INVENTORY

2.9

Compared to 2.2 in 2022

MEDIAN PRICE PER SQ. FT.

\$148.76

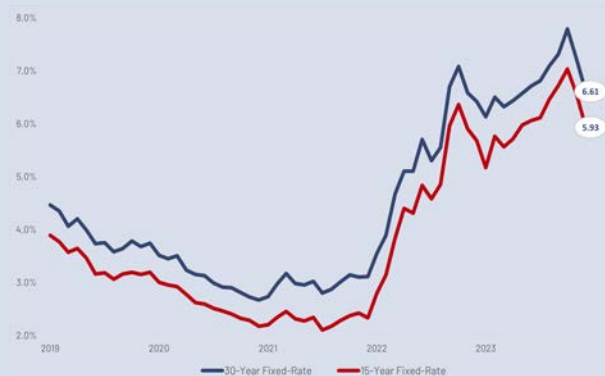
UP 8.8% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

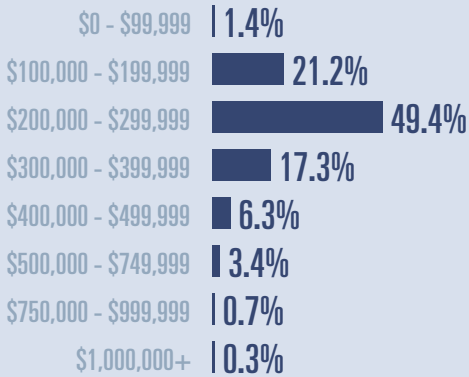


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

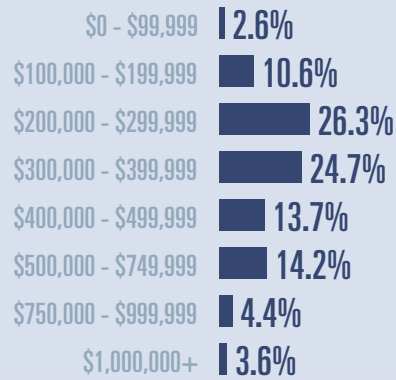
PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

On average, homes sold at **98.6%** of the price at which they were originally listed.

El Paso MSA



Texas

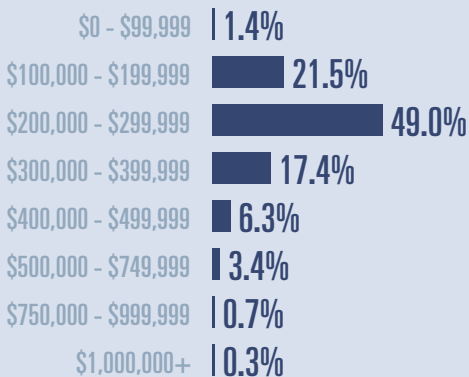


The availability of homes priced under \$300,000 has decreased **22.6%** since 2017.



The median price per square foot in El Paso has increased **66.4%** since 2017.

El Paso County



Houston-The Woodlands-Sugar Land Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Houston-The Woodlands-Sugar Land MSA by the numbers

MEDIAN PRICE

\$330,000

DOWN 1.5% from 2022

ACTIVE LISTINGS

21,285

UP 24.4% from 2022

AVERAGE DAYS ON MARKET

49

13 days more than 2022



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HOMES SOLD

85,626

DOWN 12.9% from 2022

MONTHS OF INVENTORY

3.2

Compared to 2.5 in 2022

MEDIAN PRICE PER SQ. FT.

\$162.34

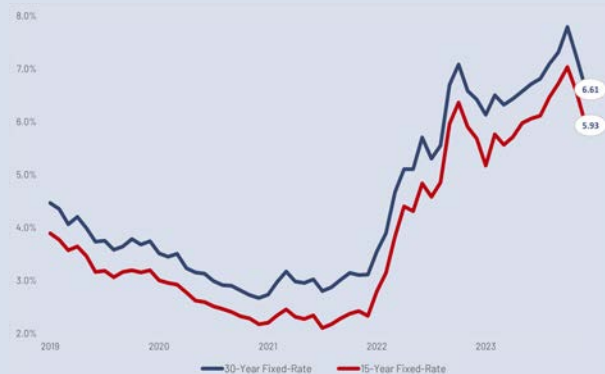
UP 0.7% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

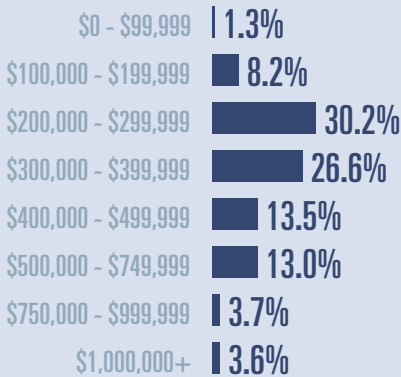


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

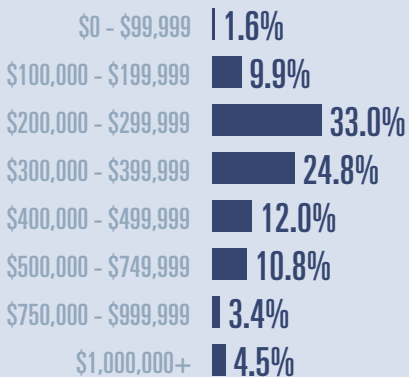
On average, homes sold at **95.4%** of the price at which they were originally listed.

Houston-The Woodlands-Sugar Land MSA

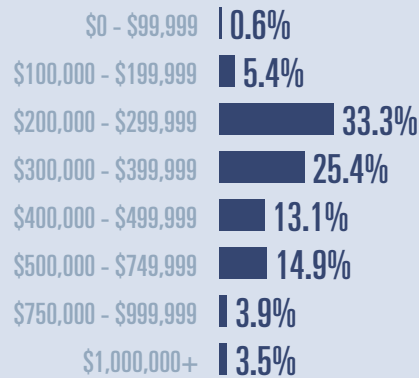


The median price per square foot in Houston-The Woodlands-Sugar Land has increased **55.0%** since 2017.

Harris County

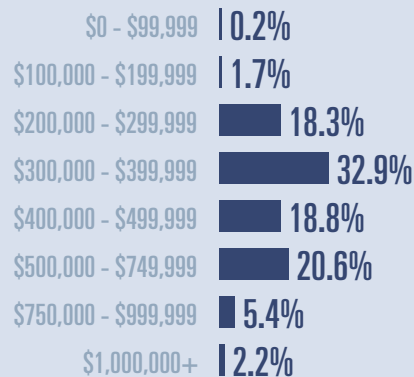


Montgomery County

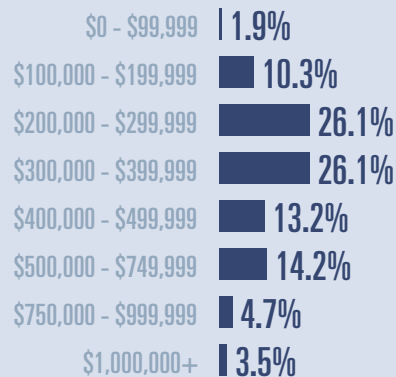


The availability of homes priced under \$300,000 has decreased **29.5%** since 2017.

Fort Bend County



Galveston County



Killeen-Temple Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Killeen-Temple MSA by the numbers*

MEDIAN PRICE
\$267,800
UP 1.1% from 2022

HOMES SOLD
6,315
DOWN 19.8% from 2022

ACTIVE LISTINGS
1,582
UP 79.2% from 2022

MONTHS OF INVENTORY
3.6
Compared to 2.1 in 2022

AVERAGE DAYS ON MARKET
57
29 days more than 2022

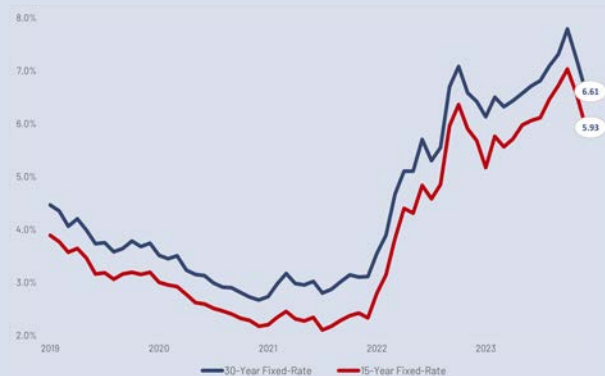
MEDIAN PRICE PER SQ. FT.
\$152.32
UP 3.7% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

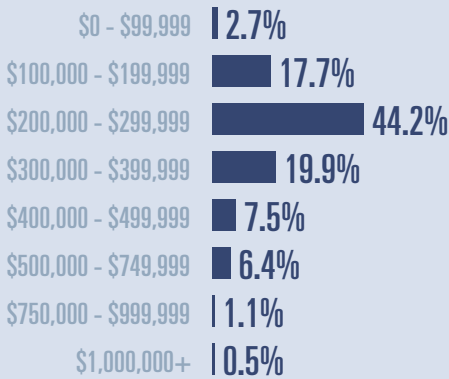


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

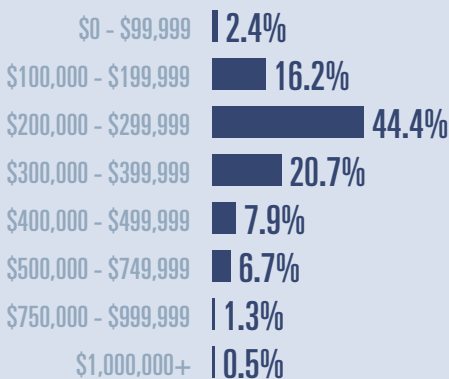
On average, homes sold at **96.0%** of the price at which they were originally listed.

Killeen-Temple MSA

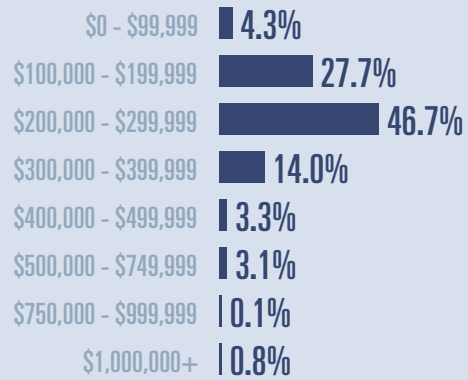


The median price per square foot in Killeen-Temple has increased **84.1%** since 2017.

Bell County

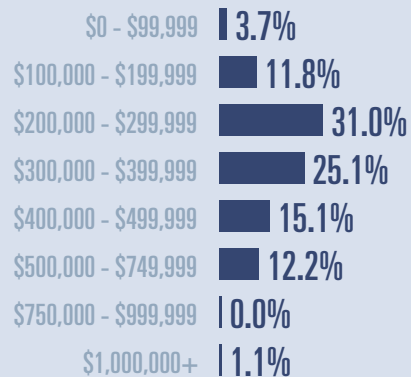


Coryell County

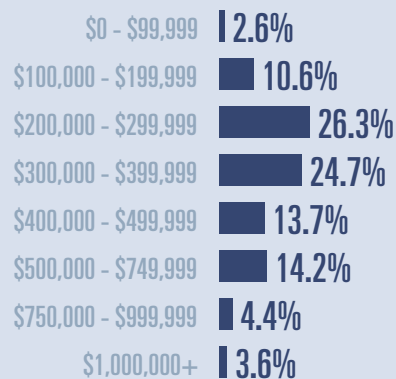


The availability of homes priced under \$300,000 has decreased **26.9%** since 2017.

Lampasas County



Texas



Laredo Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Laredo MSA by the numbers*

MEDIAN PRICE
\$228,750
UP 1.7% from 2022

HOMES SOLD
1,186
DOWN 10.1% from 2022

ACTIVE LISTINGS
358
UP 30.2% from 2022

MONTHS OF INVENTORY
4.0
Compared to 3.1 in 2022

AVERAGE DAYS ON MARKET
47
11 days more than 2022

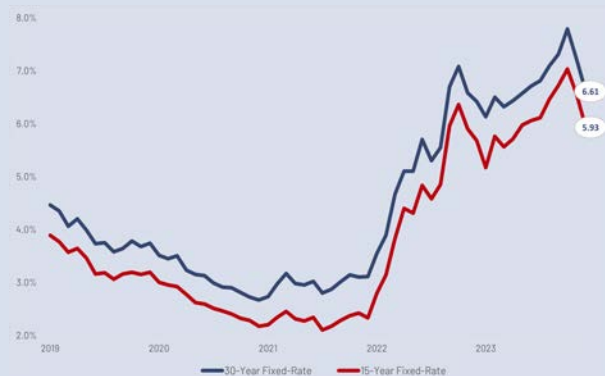
MEDIAN PRICE PER SQ. FT.
\$147.47
UP 5.3% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

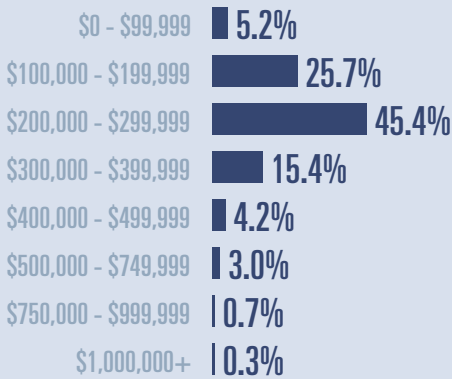


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

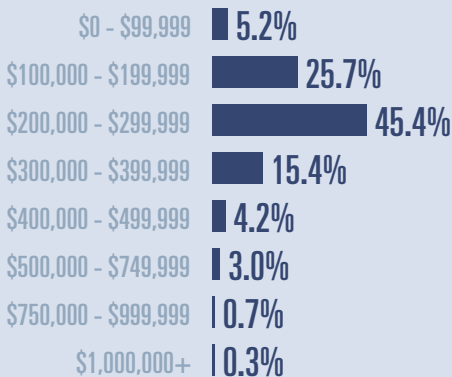
On average, homes sold at **96.0%** of the price at which they were originally listed.

Laredo MSA

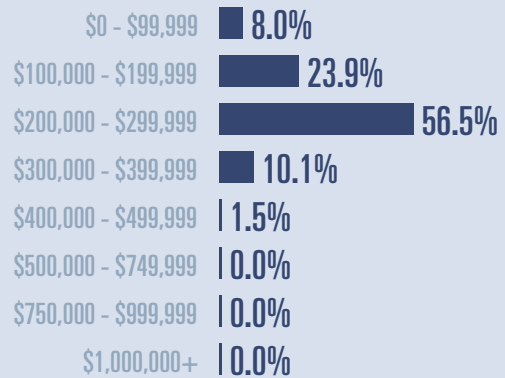


The median price per square foot in Laredo has increased **47.6%** since 2017.

Webb County

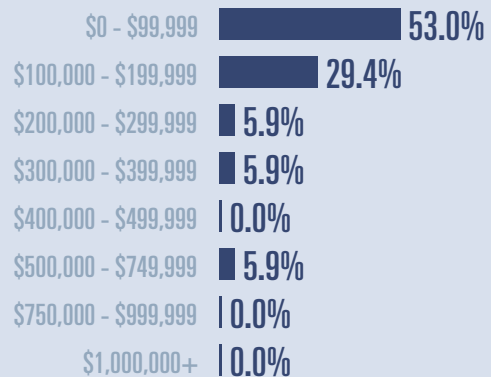


Maverick County

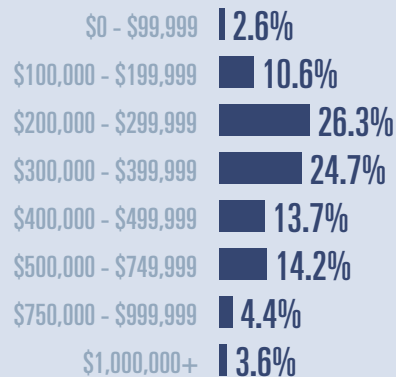


The availability of homes priced under \$300,000 has decreased **16.5%** since 2017.

Duval County



Texas



Longview Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Longview MSA by the numbers*

MEDIAN PRICE
\$240,000
UP 2.1% from 2022

HOMES SOLD
1,905
DOWN 19% from 2022

ACTIVE LISTINGS
575
UP 25.6% from 2022

MONTHS OF INVENTORY
4.2
Compared to 2.5 in 2022

AVERAGE DAYS ON MARKET
46
14 days more than 2022

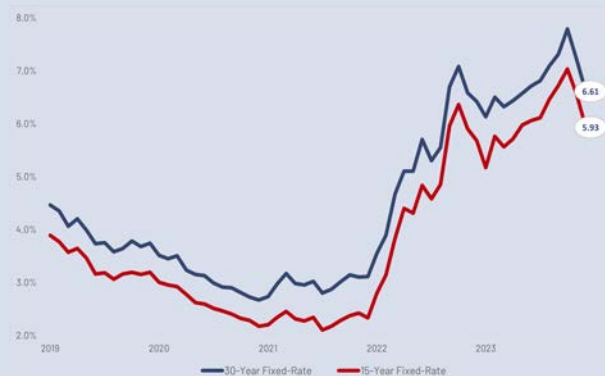
MEDIAN PRICE PER SQ. FT.
\$133.33
UP 5.6% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

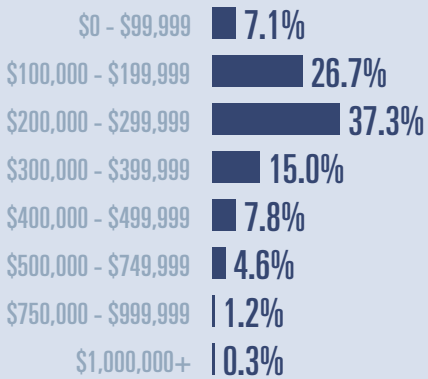


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

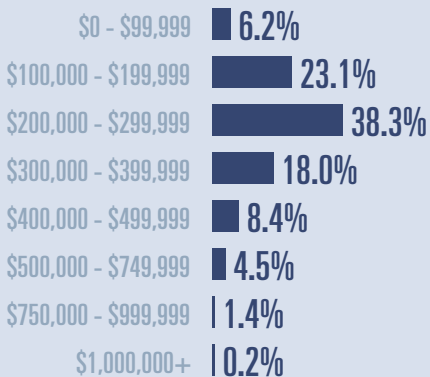
On average, homes sold at **94.8%** of the price at which they were originally listed.

Longview MSA

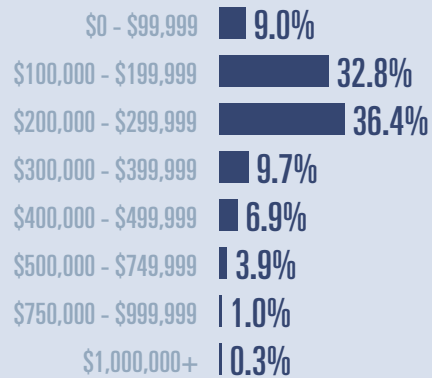


The median price per square foot in Longview has increased **66.2%** since 2017.

Gregg County

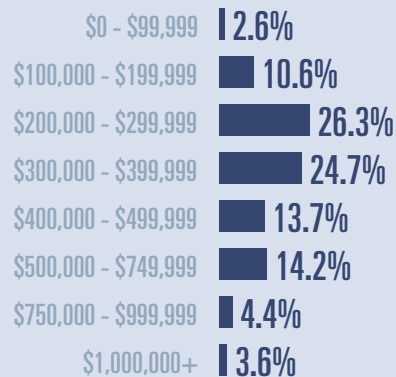


Rusk County



The availability of homes priced under \$300,000 has decreased **20.9%** since 2017.

Texas



Lubbock Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Lubbock MSA by the numbers*

MEDIAN PRICE

\$240,000

DOWN 0.5% from 2022

ACTIVE LISTINGS

1,137

UP 68.7% from 2022

AVERAGE DAYS ON MARKET

38

12 days more than 2022

HOMES SOLD

4,589

DOWN 4.3% from 2022

MONTHS OF INVENTORY

3.2

Compared to 2.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$136.61

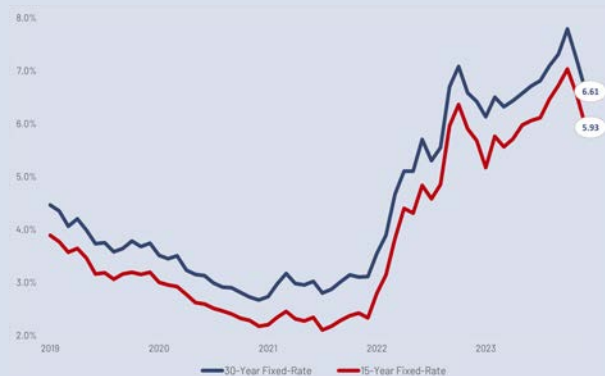
UP 0.6% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

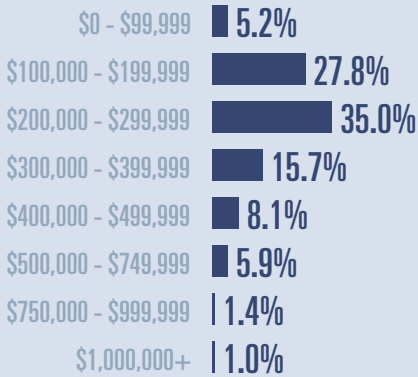


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

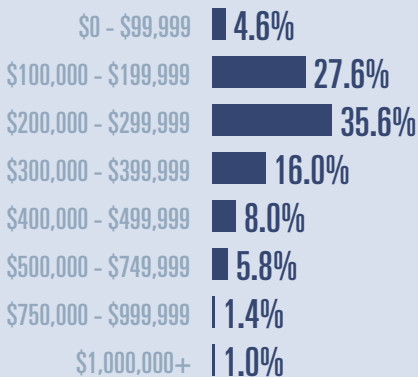
On average, homes sold at **96.3%** of the price at which they were originally listed.

Lubbock MSA

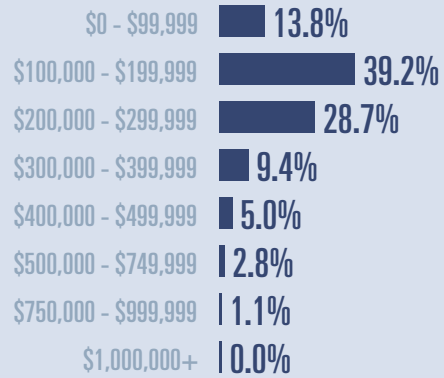


The median price per square foot in Lubbock has increased **54.9%** since 2017.

Lubbock County

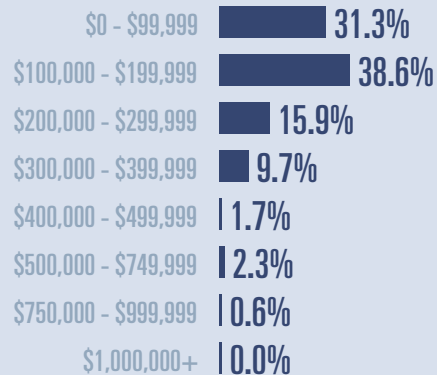


Hockley County

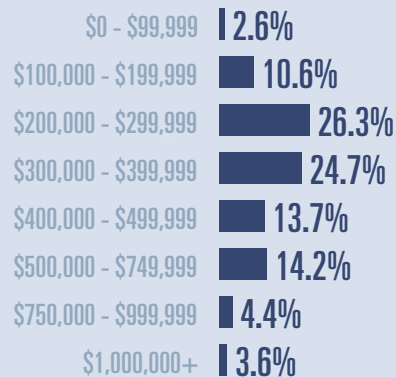


The availability of homes priced under \$300,000 has decreased **21.1%** since 2017.

Hale County



Texas



McAllen-Edinburg-Mission Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



McAllen-Edinburg-Mission MSA by the numbers*

MEDIAN PRICE

\$235,000

UP 6.8% from 2022

HOMES SOLD

3,867

DOWN 9% from 2022

ACTIVE LISTINGS

1,570

UP 52.6% from 2022

MONTHS OF
INVENTORY

5.8

Compared to 3.9 in 2022

AVERAGE DAYS
ON MARKET

64

14 days more than 2022

MEDIAN PRICE
PER SQ. FT.

\$142.38

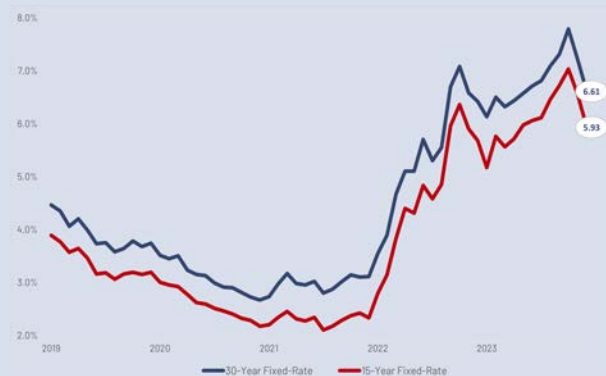
UP 10.5% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

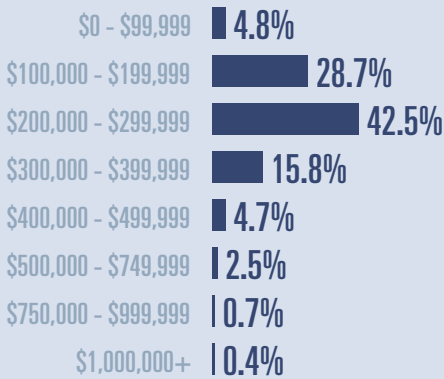


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

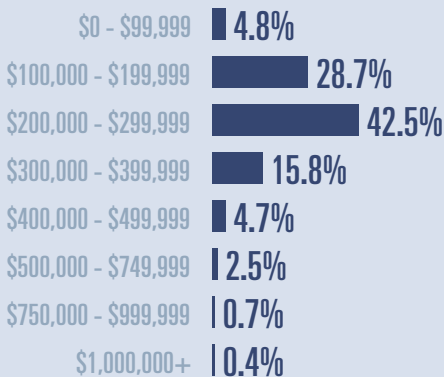
On average, homes sold at **95.4%** of the price at which they were originally listed.

McAllen-Edinburg-Mission MSA

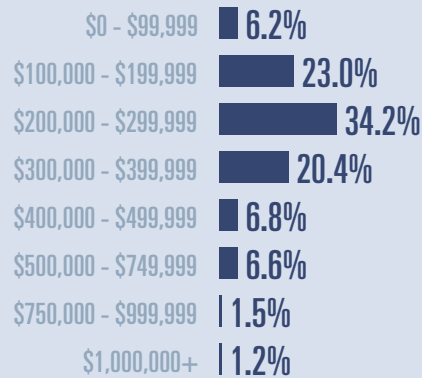


The median price per square foot in McAllen-Edinburg-Mission has increased **77.3%** since 2017.

Hidalgo County

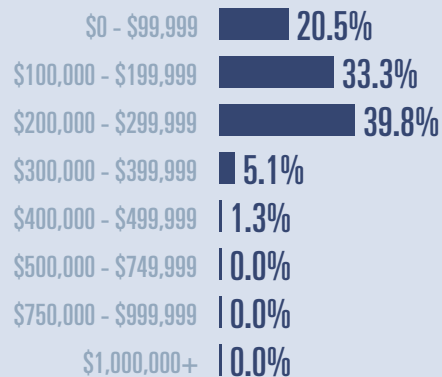


Cameron County

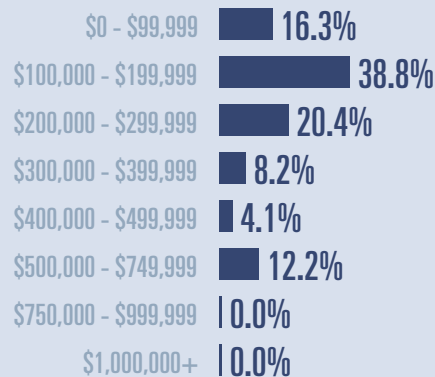


The availability of homes priced under \$300,000 has decreased **19.1%** since 2017.

Starr County



Willacy County



Midland Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Midland MSA by the numbers*

MEDIAN PRICE
\$335,000
UP 3.7% from 2022

HOMES SOLD
2,617
DOWN 11.4% from 2022

ACTIVE LISTINGS
493
DOWN 17% from 2022

MONTHS OF INVENTORY
2.2
Compared to 2.3 in 2022

AVERAGE DAYS ON MARKET
46
Unchanged from 2022

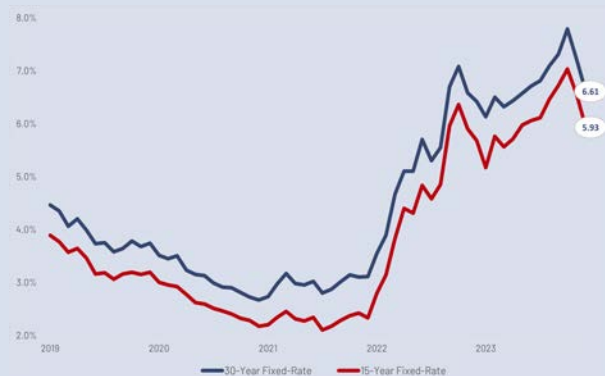
MEDIAN PRICE PER SQ. FT.
\$167.68
UP 4.8% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

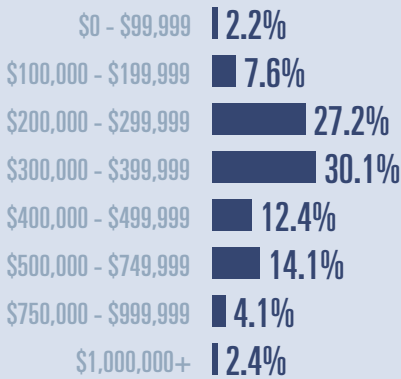


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

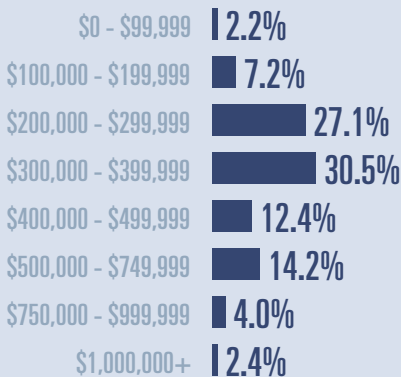
On average, homes sold at **95.9%** of the price at which they were originally listed.

Midland MSA

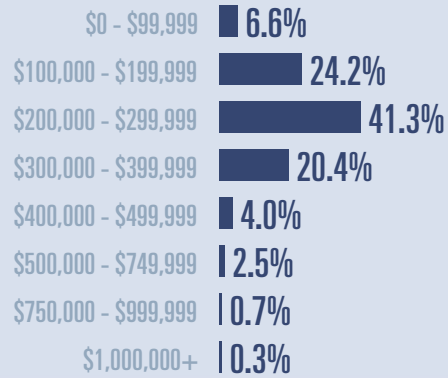


The median price per square foot in Midland has increased **33.5%** since 2017.

Midland County

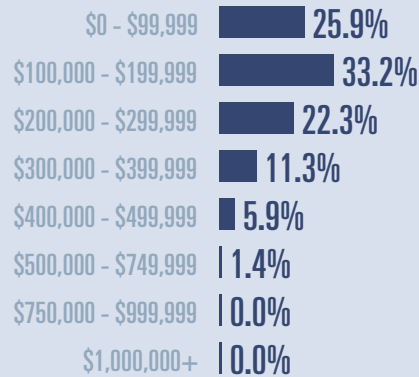


Ector County

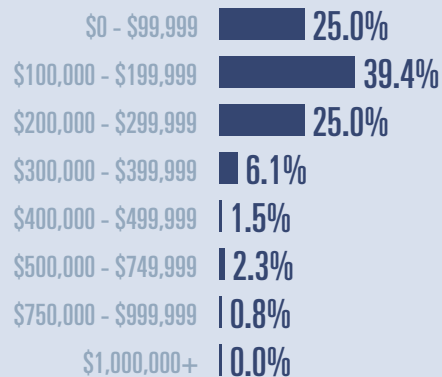


The availability of homes priced under \$300,000 has decreased **27.2%** since 2017.

Howard County



Scurry County



Odessa Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Odessa MSA by the numbers*

MEDIAN PRICE
\$247,500
UP 0.6% from 2022

HOMES SOLD
1,813
DOWN 6.1% from 2022

ACTIVE LISTINGS
360
DOWN 24.7% from 2022

MONTHS OF INVENTORY
2.2
Compared to 2.9 in 2022

AVERAGE DAYS ON MARKET
53
5 days more than 2022

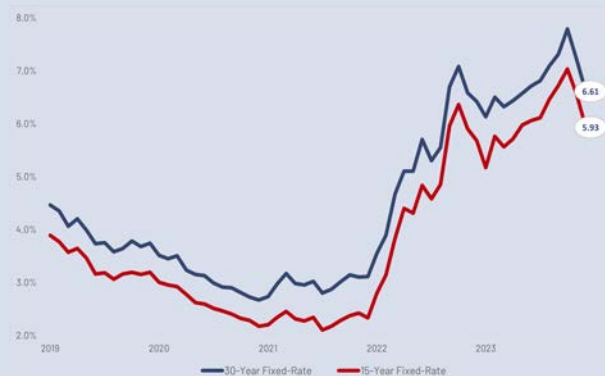
MEDIAN PRICE PER SQ. FT.
\$141.81
UP 3.3% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

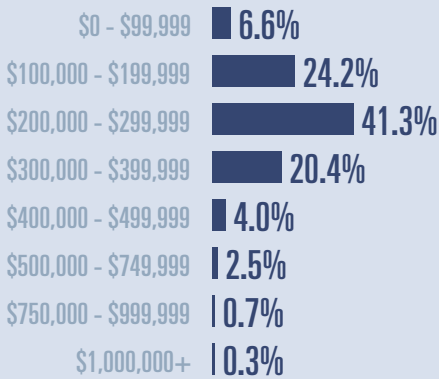


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

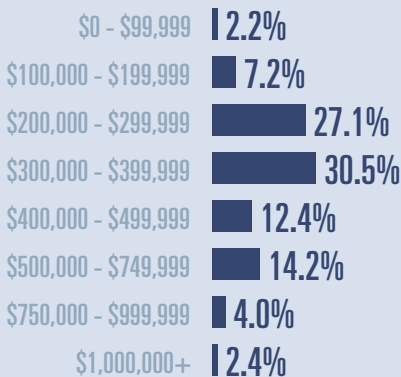
On average, homes sold at **95.2%** of the price at which they were originally listed.

Odessa MSA

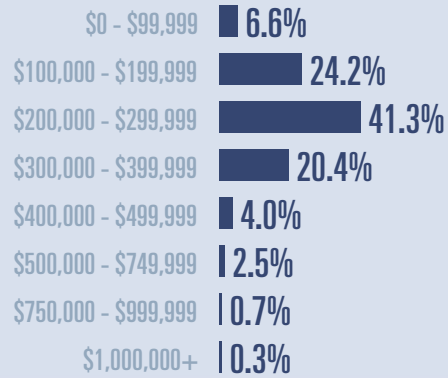


The median price per square foot in Odessa has increased **39.4%** since 2017.

Midland County

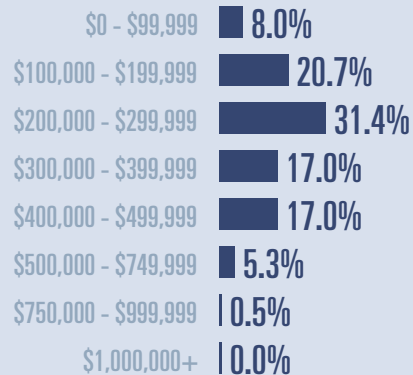


Ector County

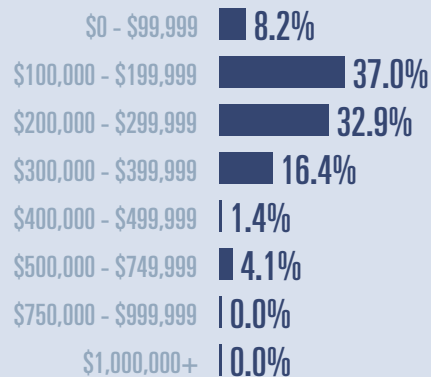


The availability of homes priced under \$300,000 has decreased **18.3%** since 2017.

Andrews County



Ward County



San Angelo Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



San Angelo MSA by the numbers*

MEDIAN PRICE

\$250,000

UP 2% from 2022

HOMES SOLD

1,478

DOWN 14.2% from 2022

ACTIVE LISTINGS

323

UP 19.6% from 2022

MONTHS OF INVENTORY

2.9

Compared to 2.4 in 2022

AVERAGE DAYS ON MARKET

45

13 days more than 2022

MEDIAN PRICE PER SQ. FT.

\$151.88

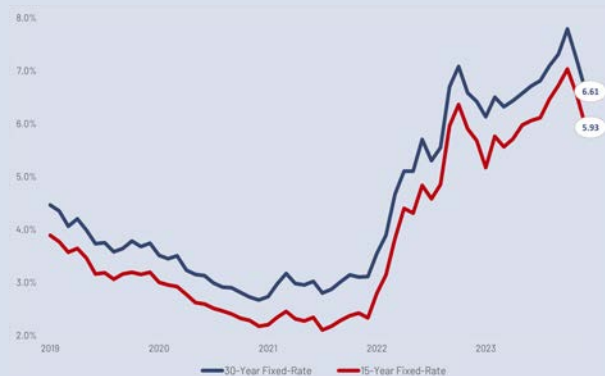
UP 2.7% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

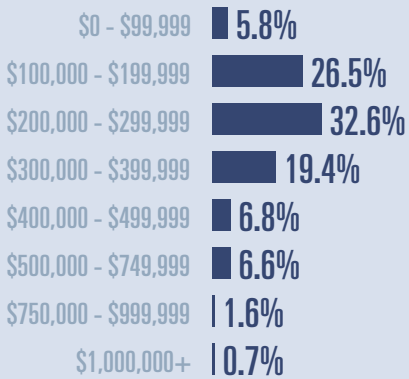


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

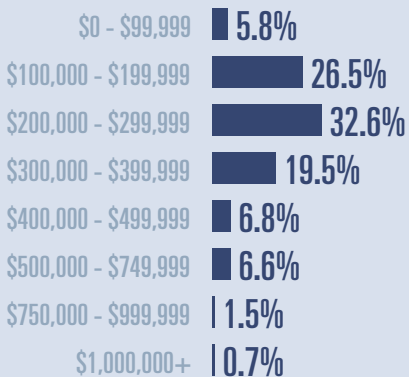
On average, homes sold at **95.0%** of the price at which they were originally listed.

San Angelo MSA

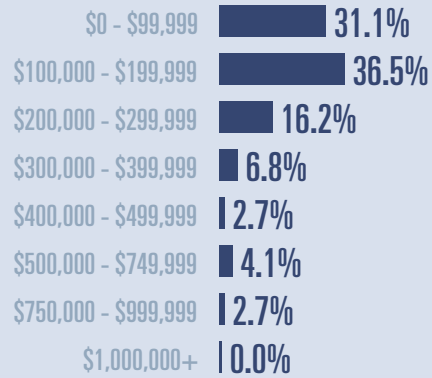


The median price per square foot in San Angelo has increased **56.4%** since 2017.

Tom Green County

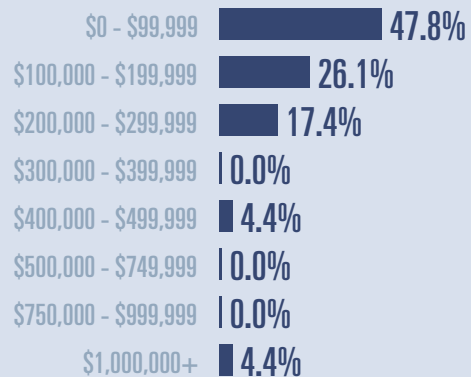


Runnels County

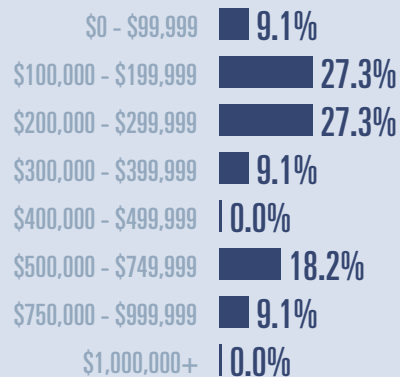


The availability of homes priced under \$300,000 has decreased **24.7%** since 2017.

Coke County



Irion County



San Antonio-New Braunfels Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



San Antonio-New Braunfels MSA by the numbers*

MEDIAN PRICE
\$312,000
 DOWN 2.5% from 2022

HOMES SOLD
33,454
 DOWN 9.9% from 2022

ACTIVE LISTINGS
10,476
 UP 48.2% from 2022

MONTHS OF INVENTORY
4.1
 Compared to 3.0 in 2022

AVERAGE DAYS ON MARKET
67
 30 days more than 2022

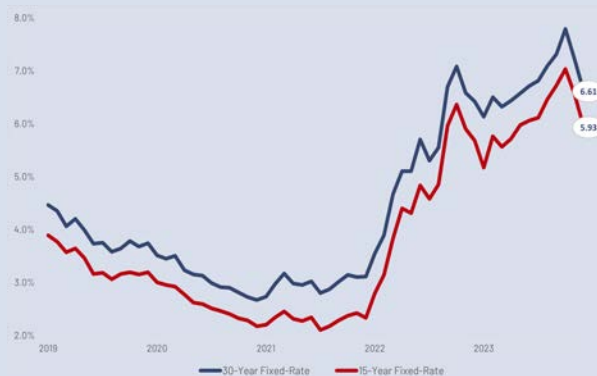
MEDIAN PRICE PER SQ. FT.
\$169.84
 DOWN 2.2% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

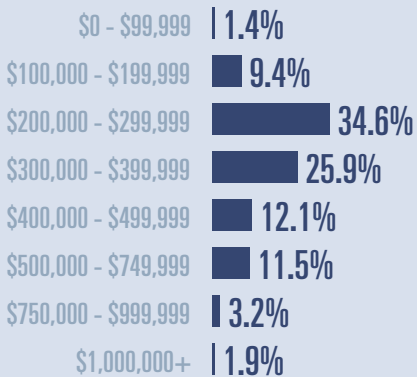


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

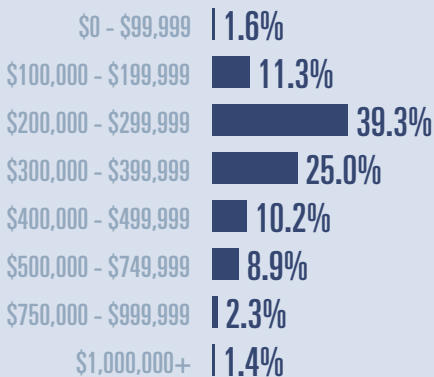
On average, homes sold at **94.1%** of the price at which they were originally listed.

San Antonio-New Braunfels MSA

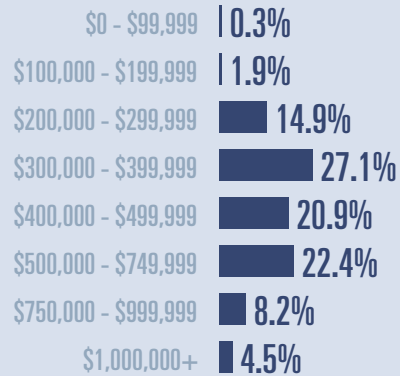


The median price per square foot in San Antonio-New Braunfels has increased **57.2%** since 2017.

Bexar County

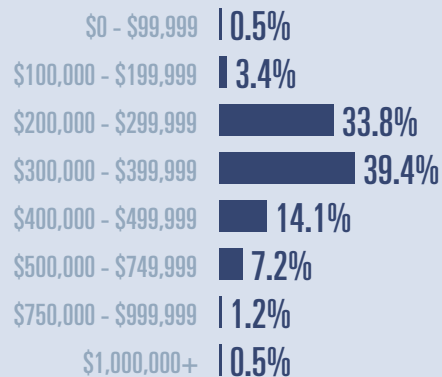


Comal County

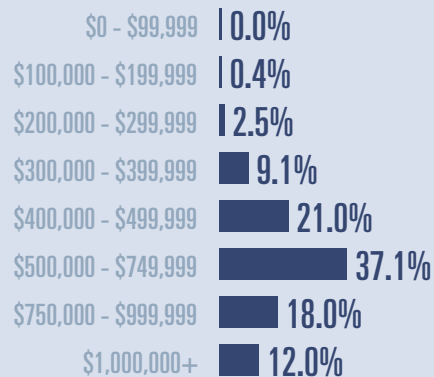


The availability of homes priced under \$300,000 has decreased **31.0%** since 2017.

Guadalupe County



Kendall County



Sherman-Denison Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Sherman-Denison MSA by the numbers*

MEDIAN PRICE
\$309,000
UP 3.3% from 2022

HOMES SOLD
2,352
DOWN 6.3% from 2022

ACTIVE LISTINGS
725
UP 37.8% from 2022

MONTHS OF INVENTORY
3.9
Compared to 3.4 in 2022

AVERAGE DAYS ON MARKET
66
32 days more than 2022

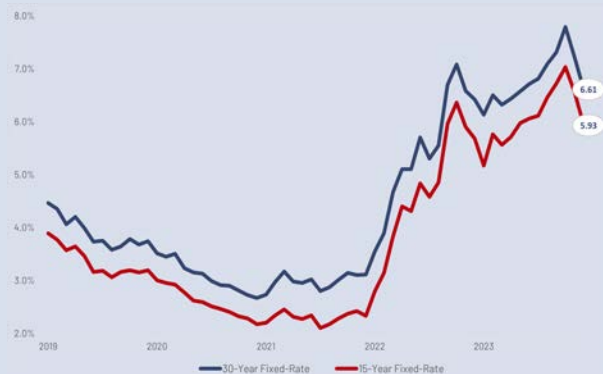
MEDIAN PRICE PER SQ. FT.
\$178.59
UP 2% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

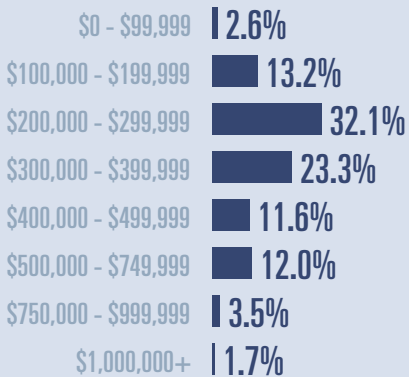


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

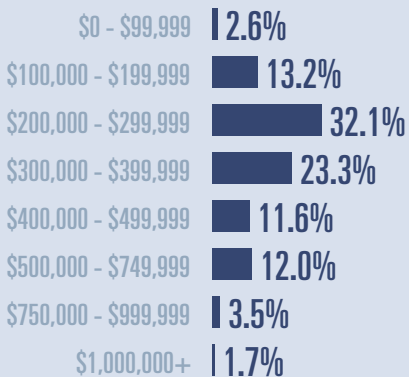
On average, homes sold at **93.8%** of the price at which they were originally listed.

Sherman-Denison MSA

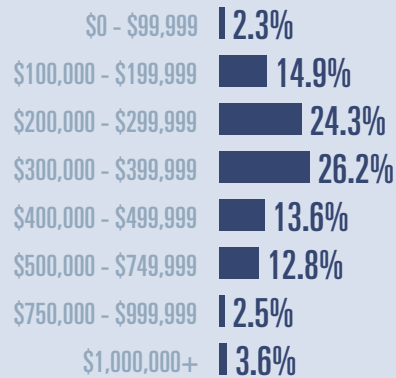


The median price per square foot in Sherman-Denison has increased **88.2%** since 2017.

Grayson County

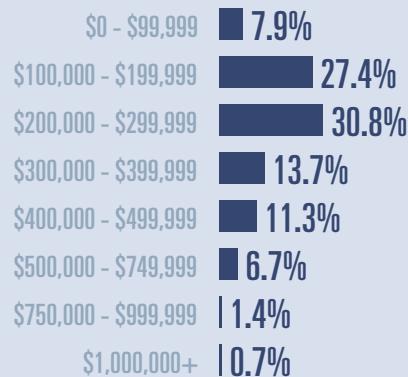


Cooke County

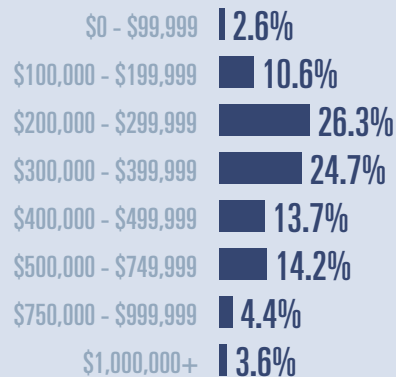


The availability of homes priced under \$300,000 has decreased **39.7%** since 2017.

Fannin County



Texas



Texarkana Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Texarkana MSA by the numbers*

MEDIAN PRICE

\$189,000

DOWN 5.5% from 2022

ACTIVE LISTINGS

206

UP 24.9% from 2022

AVERAGE DAYS ON MARKET

58

16 days more than 2022

HOMES SOLD

790

DOWN 7.4% from 2022

MONTHS OF INVENTORY

4.0

Compared to 2.5 in 2022

MEDIAN PRICE PER SQ. FT.

\$113.78

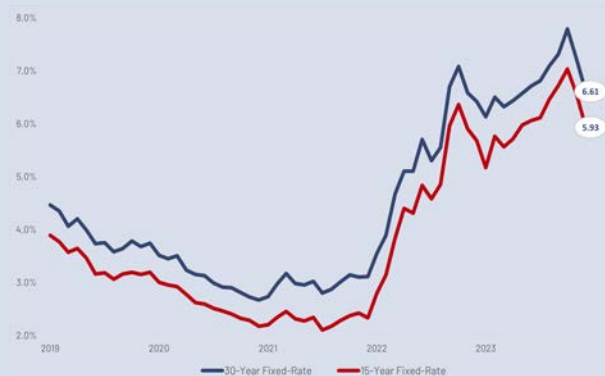
UP 0.8% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

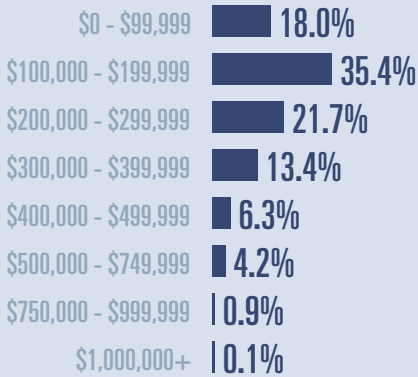


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

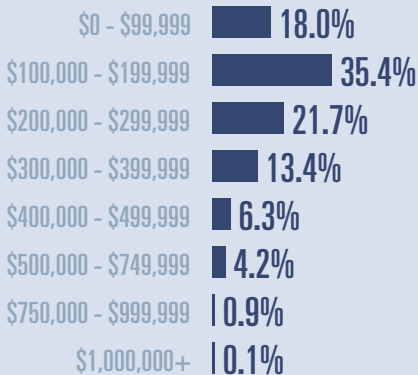
On average, homes sold at **93.2%** of the price at which they were originally listed.

Texarkana MSA

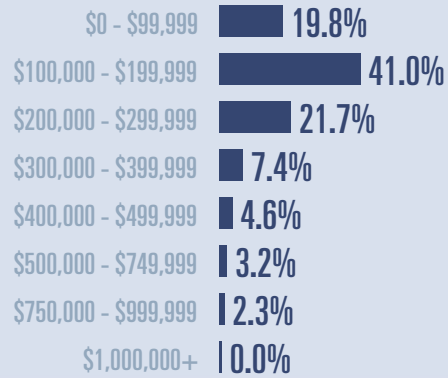


The median price per square foot in Texarkana has increased **51.7%** since 2017.

Bowie County

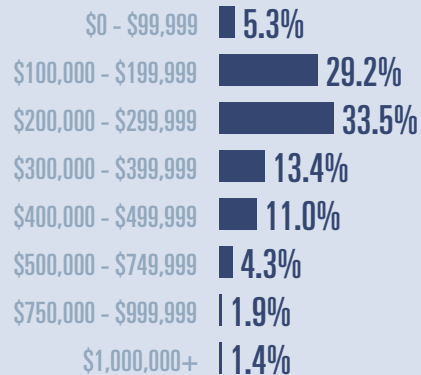


Cass County

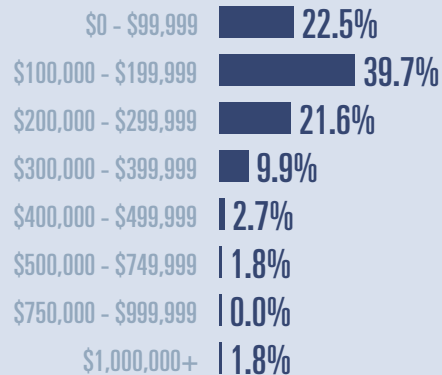


The availability of homes priced under \$300,000 has decreased **17.9%** since 2017.

Titus County



Morris County



Tyler Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Tyler MSA by the numbers*

MEDIAN PRICE
\$315,000
UP 3.3% from 2022

HOMES SOLD
2,663
DOWN 15.2% from 2022

ACTIVE LISTINGS
802
UP 62.4% from 2022

MONTHS OF INVENTORY
4.1
Compared to 2.6 in 2022

AVERAGE DAYS ON MARKET
42
14 days more than 2022

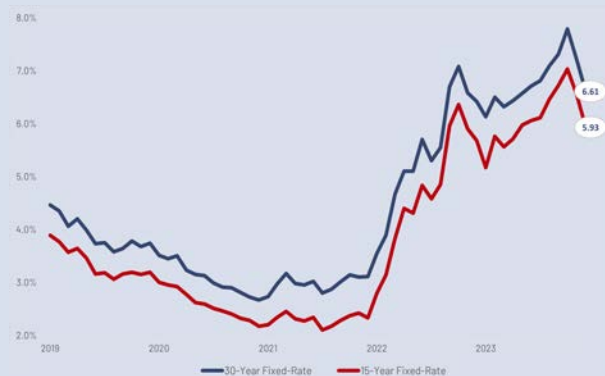
MEDIAN PRICE PER SQ. FT.
\$171.80
UP 4% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

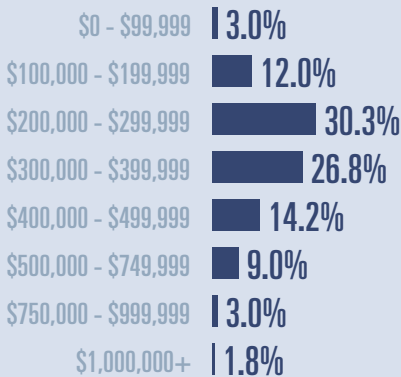


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

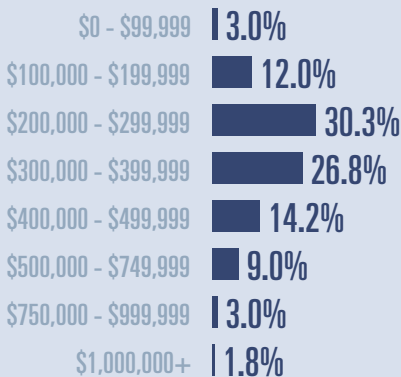
On average, homes sold at **95.8%** of the price at which they were originally listed.

Tyler MSA

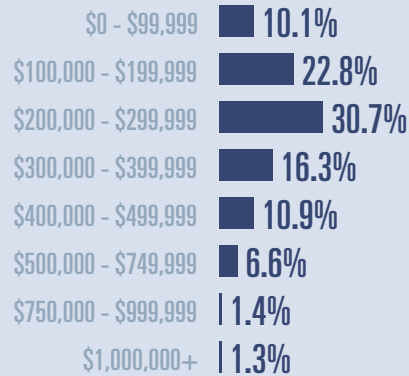


The median price per square foot in Tyler has increased **72.7%** since 2017.

Smith County

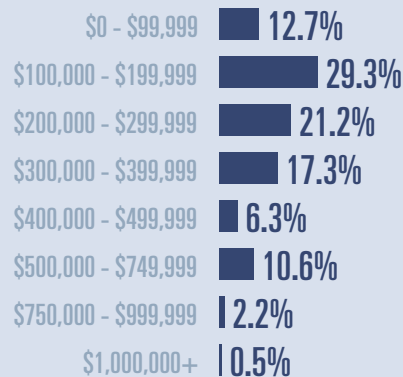


Wood County

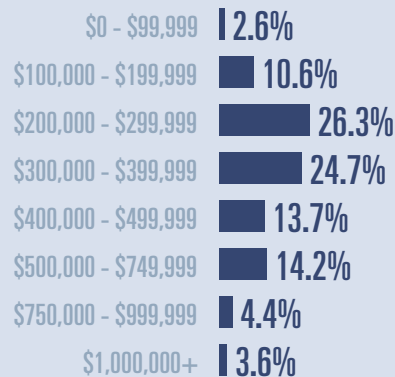


The availability of homes priced under \$300,000 has decreased **37.3%** since 2017.

Cherokee County



Texas



Victoria Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Victoria MSA by the numbers*

MEDIAN PRICE
\$239,950
UP 0.4% from 2022

HOMES SOLD
780
DOWN 23.7% from 2022

ACTIVE LISTINGS
230
UP 27.1% from 2022

MONTHS OF INVENTORY
4.5
Compared to 2.6 in 2022

AVERAGE DAYS ON MARKET
64
14 days more than 2022

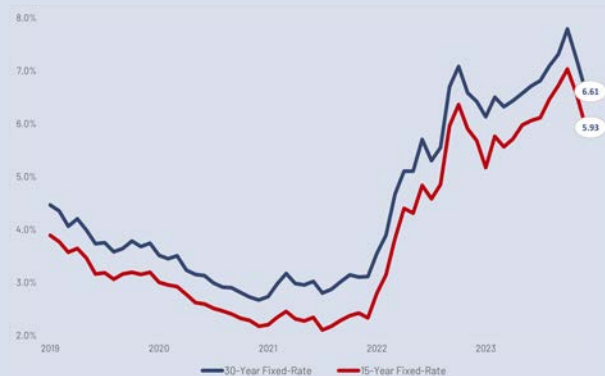
MEDIAN PRICE PER SQ. FT.
\$144.58
UP 2.9% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

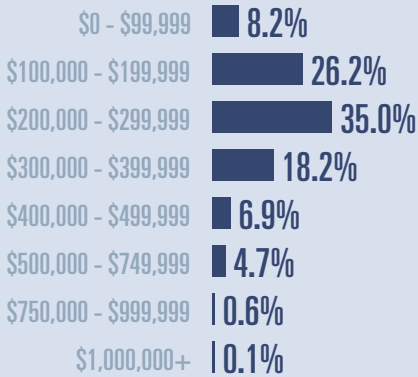


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

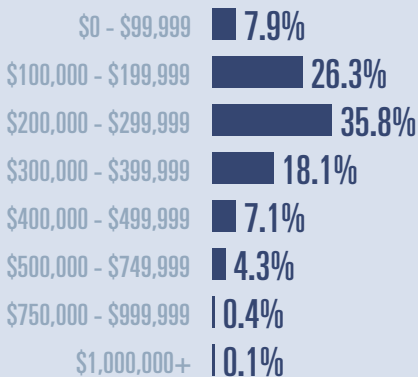
On average, homes sold at **94.8%** of the price at which they were originally listed.

Victoria MSA

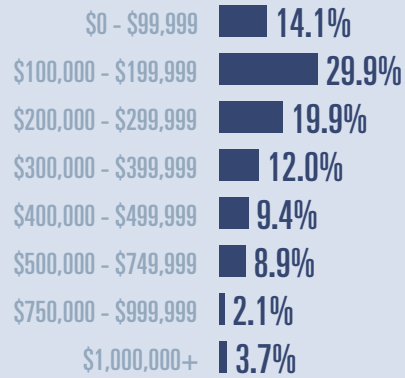


The median price per square foot in Victoria has increased **49.0%** since 2017.

Victoria County

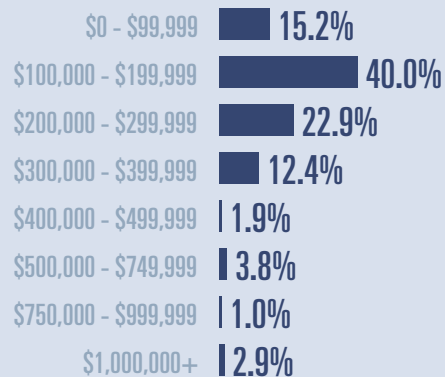


Calhoun County

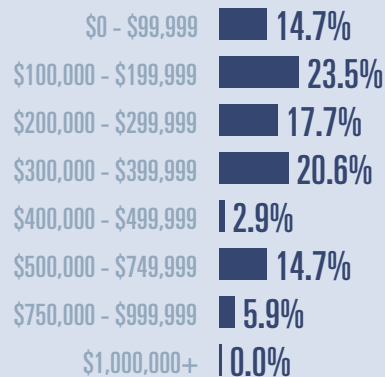


The availability of homes priced under \$300,000 has decreased **21.4%** since 2017.

Lavaca County



Goliad County



Waco Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Waco MSA by the numbers*

MEDIAN PRICE
\$284,700
UP 3.5% from 2022

HOMES SOLD
2,764
DOWN 18.5% from 2022

ACTIVE LISTINGS
849
UP 78% from 2022

MONTHS OF INVENTORY
4.0
Compared to 2.4 in 2022

AVERAGE DAYS ON MARKET
55
27 days more than 2022

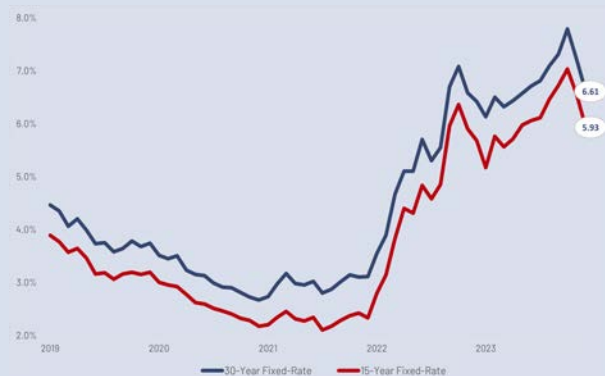
MEDIAN PRICE PER SQ. FT.
\$170.67
UP 3.4% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

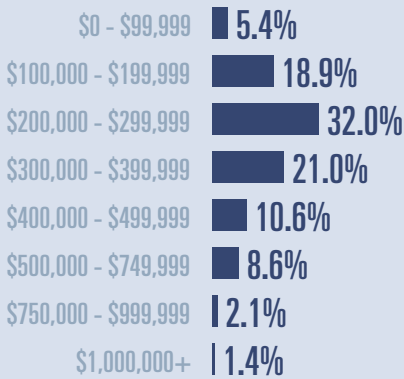


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

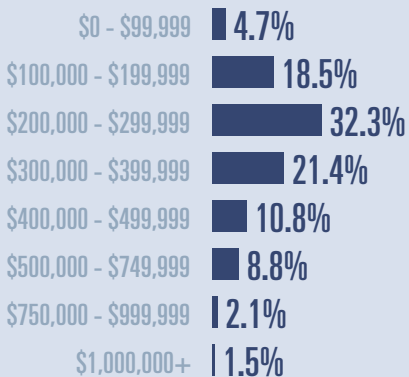
On average, homes sold at **94.1%** of the price at which they were originally listed.

Waco MSA

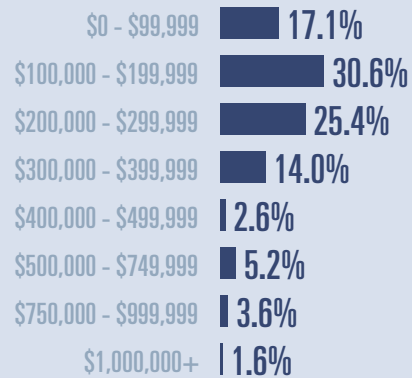


The median price per square foot in Waco has increased **80.9%** since 2017.

McLennan County

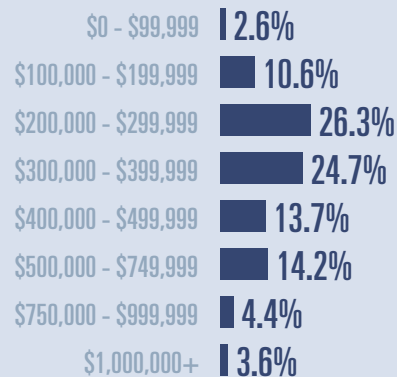


Limestone County



The availability of homes priced under \$300,000 has decreased **30.8%** since 2017.

Texas



Wichita Falls Metropolitan Statistical Area



REAL ESTATE 2023

YEAR IN REVIEW



Wichita Falls MSA by the numbers*

MEDIAN PRICE

\$189,500

UP 5.3% from 2022

ACTIVE LISTINGS

396

UP 29% from 2022

AVERAGE DAYS
ON MARKET

37

13 days more than 2022

HOMES SOLD

1,898

DOWN 11.6% from 2022

MONTHS OF
INVENTORY

3.0

Compared to 2.2 in 2022

MEDIAN PRICE
PER SQ. FT.

\$120.98

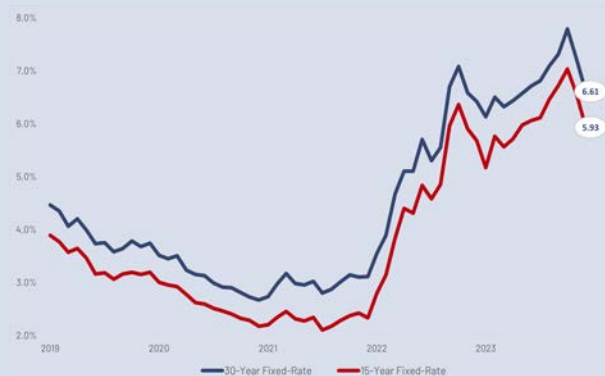
UP 4.1% from 2022

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

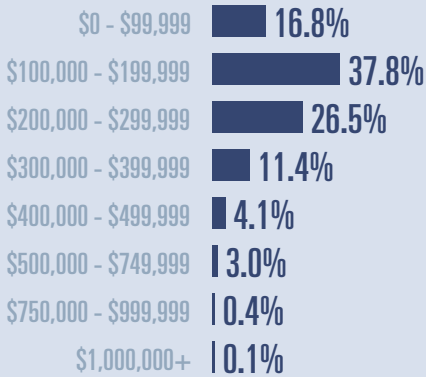


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2024, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2023 BY PRICE CLASS

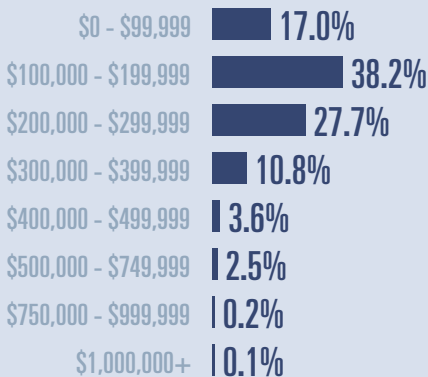
On average, homes sold at **95.3%** of the price at which they were originally listed.

Wichita Falls MSA

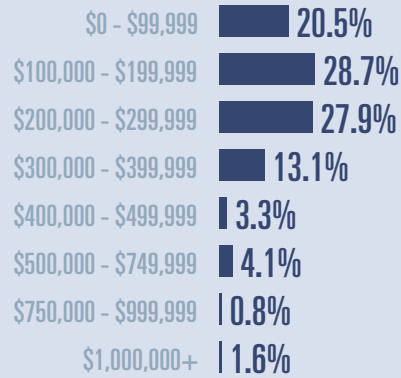


The median price per square foot in Wichita Falls has increased **71.9%** since 2017.

Wichita County

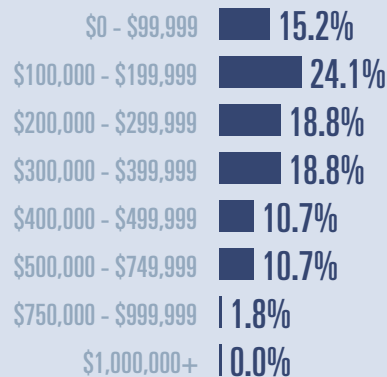


Young County



The availability of homes priced under \$300,000 has decreased **14.6%** since 2017.

Archer County



Clay County

