



DEEDS AND NOTES

June 2009

Breakfast Membership Meeting

Don't miss our next membership meeting

When: Thursday June 18th 8:30 am

Where: Baldwin County Coliseum
19477 Fairground Rd
Robertsdale, AL

Cost: \$8.00

Reservations in writing required by Tuesday June 16th 4:00 pm

Fax to 251-928-1046 or bcarmis@bellsouth.net

Remember if you make reservations and do not attend, you will be billed.



We are honored to have Bradley Byrne as our guest speaker. Bradley completed his undergraduate studies at Duke University and came home to receive his law degree from the University Of Alabama School Of Law. Bradley was elected to the Alabama State Board of Education and was reelected in 1998. In 2002, Bradley was elected to represent State Senate District 32 in the Alabama House of Representatives and was reelected in 2006. Bradley was appointed by the Alabama State Board of Education in May 2007 as Chancellor of the Alabama Department of Postsecondary Education.

Most recently, Bradley announced his candidacy for Governor.

Have you used TechHelpline yet?

Why not?? It's free to you as a

Baldwin County Association

of REALTORS®

member. Get help with installing

software, uploading pictures, adding a printer. Don't

let yourself get frustrated, take advantage of this wonderful benefit!



Dear BCAR,

What a GREAT service. I have had such computer problems. Today I contacted Tech Help and spoke with Eddie Allard, the tech and Viola!!!! No more computer problems! And it did not cost a PENNY! Thank you Thank you Thank you!!!!!!!

Sincerely

Peggy Summerville

REALTOR®/Sales Associate

ERA Class.Com - Lillian



Bring some can goods to help re-stock the food pantry at Ecumenical Ministries. They are always in need of peanut butter, jelly, canned meats, canned fruits and pasta. If you would prefer a tax deduction, please make checks payable to: Ecumenical Ministries. We are so blessed and need to remember those who need help during these difficult times.

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Association Office will be closed Friday July 3rd in observance of Independence Day

*Attention Brokers
New rules that affect you
See page 3
Financial Corner for more details*

BALDWIN COUNTY ASSOCIATION OF REALTORS® , INC.

2009 REALTOR® OF THE YEAR NOMINATION FORM

This Award recognizes the REALTOR® who has contributed the most to the real estate profession, to fellow REALTORS®, to the local Association, State Association, the National Association and the Community at large. This is the highest Award on the local level that a member can receive.

Eligible Candidates:

Association Presidents are exempt from this award for the year they hold office because by virtue of their position they are the most active member during that year. All other REALTORS® who meet the requirements below are eligible. While those who have already received this award are not exempt, we encourage you to nominate someone who has not already received this honor.

REALTOR® IMAGE: (Faithfulness to principles of organized real estate, civic activities, local association activities, AAR activities, NAR activities, business accomplishments).

NAME OF NOMINEE: _____

PERSON MAKING NOMINATION: _____

YOUR REASONS FOR NOMINATING THE ABOVE: (attach additional sheet if necessary). The person making the nomination will be asked to fill out the full nomination form.

PLEASE RETURN THIS FORM WITH ANY SUPPORTING DOCUMENTATION TO THE ASSOCIATION OFFICE AT:
908 PLANTATION BLVD., FAIRHOPE, AL 36532 BY JULY 10, 2009.

THE REALTOR® OF THE YEAR COMMITTEE, CHAIRED BY NICK WILMOTT 2008
REALTOR OF THE YEAR, WILL MAKE THE SELECTION.

THE AWARD WILL BE PRESENTED AT THE AUGUST MEMBERSHIP MEETING.

2009 Financial Corner

Yearly key leases have gone out and are due by July 1, 2009. Please call the office (251-928-1708) if you have not received yours.

Brokers, please remember that you have 15 days to notify the office of any changes to your agents status (e.g. going inactive, adding new agents, address and email changes) Please be advised that beginning June 1, 2009 the office will begin enforcing the \$50.00 fine (per occurrence) for not notifying us of these changes.

Accounts over 60 days past due will be deactivated without further notice.

please contact the office at 251-928-1708 or via email at christyguy@baldwinrealtors.org with any billing questions or issues

2010

In order to make the financial burden of 2010 dues easier on the REALTOR® community we will begin taking payments for anyone interested. As of today, we are unaware of any increases from State or National. Dues should remain at the same rate as 2009 dues. \$512.00 for brokers and \$387.00 for agents. If you feel this would be a benefit to you please contact Christy Guy at 251-928-1708 or via email at christyguy@baldwinrealtors.org

Brokers Notes

Notification to remove an agent from the MLS must be in writing, either by e-mail to d.cochran@mindspring.com or by fax: (251) 928-1046. MLS bills are now pulled on the first of each month and any agent on the roster at that time will be billed.

New member applications are available at www.baldwincountyrealtors.com. The application fee for a new member is \$170.00 and prorated dues for the month of June are \$242.00 & Julys are \$212.00. The MLS application fee is \$25.00. The fee for application and dues can be made payable to: Baldwin County Association of REALTORS®, Inc. (BCAR, Inc.) The MLS application fee should be in a separate check made payable to Baldwin County Association of REALTORS®, MLS, Inc. (BCAR MLS, Inc.) Licensees that do not make application will be billed to the broker at the non member rate of \$387.00 for year 2009.

BALDWIN COUNTY Association of REALTORS® Real Estate Book

Get your property featured on the front cover. See details below. For more information on advertising in this Publication contact your local Gulf Coast Newspaper Office. The book is published monthly in association with the Baldwin County Association of REALTORS®.

Bids for the July cover will open Monday, June 15th. and end on Friday, June 19th., at 3:00 pm
opening bids start at \$150.00... and can be emailed to joan@baldwinrealtors.org...

All proceeds go to charity.

Future Bid dates are as follows:

July	Open: Mon - June 15th	Close: Fri - June 19th
August	Open: Mon - July 13th	Close: Fri - July 17th
September	Open: Mon - Aug 17th	Close: Fri - Aug 21st
October	Open: Mon - Sept. 14th	Close: Fri - Sept 18th
November	Open: Mon - Oct. 12th	Close: Fri - Oct 16Th
December	Open: Mon - Nov. 9th	Close: Fri - Nov 13Th

Baldwin County Association of REALTORS® April Membership Meeting Highlights

Tim Russell Commissioner of Revenue for the State of Alabama was our guest speaker. He spoke to our members on the Economic status of our state, the Stimulus plan for the state and property tax issues.

We enjoyed his visit and thank him very much for his time.



Did you know?

You can visit Alabama Association of REALTORS® at <http://www.alabamarealtors.com> to access members only benefits such as legal forms, publications etc.

Your username and password are your NRDS# and last name, respectively.

Please call the Association if you need any assistance with your NRDS#

Motivational Speak

“Whether you think that you can, or that you can’t, you are usually right”

.....Henry Ford

Marketing with Microsoft Office

Pat Zaby Highlights.....

Marketing with Microsoft Office was a rewarding seminar. Pat Zaby taught REALTORS® how to maximize Microsoft Office. Here are a few pointers our members picked up:

- † Put all your contacts in Outlook, then while speaking to them open their contact information, keep notes of your conversation. That way, the next time you speak with them, you have their details at your fingertips.
- † Use Microsoft Word for your flyers, You have so many more options to customize than previous versions
- † Use Microsoft Word for mass e-mails
- † Assign categories to your Outlook contacts, then, with just a few short clicks, you can send e-mails to buyers, sellers, family or any category you choose.
- † Use Powerpoint to create slideshows for your office lobby, or for Open Houses. You can even easily create CD’s for your clients as closing gifts.

These are all things that our members learned while attending his Marketing with Microsoft Office Workshop May 28th. You can brush up on you knowledge as well with these websites:

Microsoft Office has tutorials for free download at <http://office.microsoft.com/en-us/training/HA101926501033.aspx#2>

Also find Microsoft Office tips at <http://www.patzaby.com>



BCAR Class Schedule

June

23	MLS Basic	9-12 pm	free
24	MLS Advanced	9-12 pm	free

These MLS classes are scheduled monthly, check Navica for dates



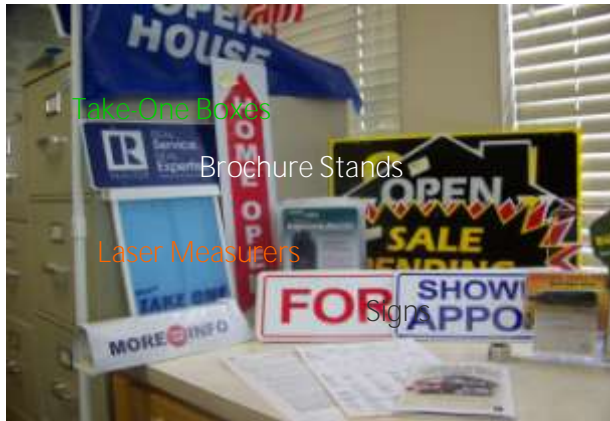
Point. Click.
Learn then Earn.



Introducing the NEW REALTOR® University Real Estate Webinar Center

Attend live seminars without leaving your home or office at REALTOR® University's new online Webinar Center.

www.REALTOR.org/RUWebinar



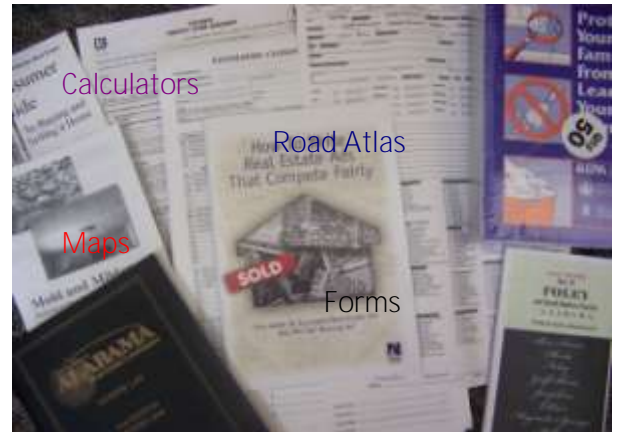
Take One Boxes

Brochure Stands

Laser Measurers

Signs

The Association has a REALTOR® store. Some of the items we carry include forms, brochure boxes, pamphlets, hide a key containers, and other unique REALTOR® items.



Calculators

Road Atlas

Maps

Forms



Keys are issued on Wednesdays at 2:00 pm

Please call at least 24 hours in advance if you would like to get a Suprakey

Activation fee \$50

Lease \$157

Suprakey

IMPORTANT REMINDER TO AFFILIATE MEMBER KEYHOLDERS

The Mobile Association of REALTORS® does not allow Affiliate members to obtain Supra Keys. If you have an appointment to do anything with a Mobile listing, you must contact the listing agent or broker for permission to enter that listing using your Supra Key.

WETLAND REGULATIONS AND COMPLIANCE WORKSHOP:

Guidance for Professionals Involved in Land Use Issues

Thursday, August 13, 2009

8:30 AM — 1:00 PM

Weeks Bay Resource Center

ADCNR, Lands Division

11525 US 98 Fairhope, Alabama

To provide real estate, development, legal and other professionals involved in land development and land use activities current and accurate information about wetland regulation, permitting, and compliance issues using actual case studies to promote wetlands protection and better development practices.

AGENDA

8:30 am – 9:00am: Registration, Welcome and Introduction

Facilitators: Bethany Kraft, Alabama Coastal Foundation and Michael Shelton, Weeks Bay Reserve, Lands Division, Alabama Department of Conservation and Natural Resources.

9:00 am – 9:40 am: Introduction to Wetland Types and Identification: What Makes A Wetland A Wetland.

Instructor: Barry Vittor, PhD., Barry A. Vittor & Associates

9:40 am – 10:20 am: Wetland Permitting: A U. S. Army Corps of Engineers (USA/COE) Perspective for Land Use Professionals

Instructors: Glen Cunningham, Chief of Enforcement, Mobile District Corps of Engineers

10:20am – 10:35 am: Short Break

10:35 am – 11:15 am: Alabama Department of Environmental Management Implementation of Coastal Zone Management: State Wetlands Regulation and Policy

Instructor: Scott Brown, Alabama Department of Environmental Management, Mobile Field Office

11:15am – 11:30 am: Short Break

11:30 am – 12:00pm: Panel Discussion

Goal: Examine and discuss implementation of wetland regulations, compliance issues and remedial actions in panel discussion and in the field.

Instructors: Neil Johnston, Esq., Hand Arendall; William Bunkley, Mobile District Corps of Engineers; Scott Brown, ADEM Mobile Field Office; Barry Vittor, PhD., Barry A. Vittor & Associates

12:00 pm – 12:15pm: Complete Evaluations, Wrap Up

12: 15pm – 1:00 pm: Field Activities

Site Visit to Weeks Bay Mitigation Bank

WETLAND REGULATIONS AND COMPLIANCE WORKSHOP:

Guidance for Professionals Involved in Land Use Issues

Thursday, August 13, 2009

8:30 AM — 1:00 PM

Weeks Bay Resource Center

ADCNR, Lands Division

11525 US 98 Fairhope, Alabama

REGISTRATION FORM

Full name: _____

Organizational affiliation: _____

Address: _____

City, State, Zip: _____

Phone: _____ Email: _____

Mail this registration form with a \$25.00 check payable to:

Alabama Coastal Foundation

P.O. Box 1760

Fairhope, AL 36533

Contact Michael Shelton, Weeks Bay Reserve for questions, 251-928-9792

Registration Deadline: Thursday, August 6, 2009

3hr. Elective REALTOR® Continuing Education Credits, Course #340 are approved by the Alabama Real Estate Commission, 3.3 hr. Continuing Legal Education: Alabama Bar Association and Certificates of Completion will be issued to each available.

Directions to Weeks Bay Reserve Resource Center:

From Fairhope, take US98 east towards Foley, travel about 10 miles and proceed past the main gate of Weeks Bay Reserve.

Turn left just before the bridge over Fish River. Proceed under bridge, the gates and up to the building for parking.

From Foley. Take US98 west towards Fairhope about 8 miles, cross Fish River and turn immediately at the first right. Proceed under bridge, the gates and up to the building for parking.

Questions: call 928-9792





TechHelpline
Your go-to technology experts

REALTOR® Member Only Benefit

You would rather spend time making deals than fixing your computer problems, right???

The Tech Helpline is a FREE service for Baldwin County REALTORS® offering support for hardware, software, networking and digital devices.

1-866-432-3028

Our analysts are friendly technology experts and can assist you via phone, fax, email or online chat. They troubleshoot and offer solutions, often by remoting in to your computer while you relax. They can advise you on hardware and software purchasing.

Most importantly, they understand your needs as a REALTOR®.

1-866-432-3028

**The Baldwin County
Association of
REALTORS®
Tech Helpline
Monday through Friday
9 a.m. to 5 p.m.,
1-866-432-3028**



**With top-notch customer service,
experience in the real estate industry, and expertise in
technology, our Tech analysts will get you back on track quickly and professionally**

1-866-432-3028

www.technologyhelpline.com

Sorry, but this is a Baldwin County Association of REALTORS® REALTOR® member benefit only. Service offered to Affiliate Members for a fee. Please see Association for more information

A couple notes from your MLS Coordinator: Dewayne Cochran

Highlights of MLS Rule Changes:

Additional VOW Rules have been added.

The number of days a listing must be off the market before it may be re-entered with a new MLS number and start the DOM over at zero has been reduced from 60 days to 30 days.

Lockbox codes may not be entered into the MLS - not in Remarks, Agent Remarks or Office Remarks.

Proposed construction may not have a photo of an existing completed structure. Member Companies have 60 days to bring their listings into compliance.

New check box for Potential Short Sale under Terms of Sale. The programming for this will was completed in May.

The source of the approx. Living Area or Building Sq. Ft. should be entered in the Agent Remarks - not in Remarks.

In Navica, please go to Resources; Documents and print or save MLS Rules & Regulations, MLS Fines, IDX Rules, and VOW Rules.

Company Logos and Agent Photos in the MLS.

Please visit www.baldwincountyrealtors.com to see how you & your company are represented to the public.



Most of our member companies do not have their company logo uploaded to the MLS. This prevents it from being displayed on our public website. Agent Photos are also displayed under the company and by your listings, on this website.

Logos and Pictures are important....the presentation of your company, yourself and your listings should be the best you can achieve. Not having logos and/or photos decreases the appeal of your listings to the public. Remember, the Internet is a visual medium and needs to be used to its fullest potential.

Up & Coming Events.....

Membership meeting August 20th

Presentation of REALTOR® of the Year Award

ARPAC Auction

August 13th, 2009

TechHelpline

1-866-432-3028



[Submit newsletter questions or comments here](#)

908 Plantation Blvd

Fairhope, AL 36532

Phone: 251-928-1708

Fax: 251-928-1046

E-mail: bcareo@mindspring.com

Martha Taylor Executive Officer

