

UPCOMING EDUCATION COURSES AT BCAR SUMMER 2016

REGISTER ONLINE AT

www.baldwinrealtors.org

NAVICA ESSENTIALS

Wednesday, June 22nd (FREE)

NAVICA representative Debbie Dennis will be on-site to train 3 modules on MLS features and functionality for FREE to BCAR members!

9am-10am: Prospects (setting up mails for your clients), and Photo Uploading

10:30am – 12pm: Pre-Keyed Search Criteria, Saved Searches, Short Cuts, & Listing Stats

1pm - 2pm: Quick CMA, Mapping

CODE of ETHICS

Thursday, June 23 1-4pm at BCAR

3hrs of CE \$35 members / \$50 non-members

Register at www.baldwinrealtors.org (under the **EDUCATION** calendar)

WETLANDS REGULATIONS AND COMPLIANCE WORKSHOP

Wednesday, June 29 9am – 12pm

Class being held at:

Weeks Bay NERR Resource Center

11525 US Highway 98

Fairhope, AL

Cost: \$30 for 3-hrs of CE

Register at www.joinACF.org

Or call 251-990-6002

PURCHASE AGREEMENTS – CLARITY, ISSUES, & SOLUTIONS

Wednesday, July 13 9am-12pm

Class being held at Kaiser Sotheby's International RE :

1557 Gulf Shores Pkwy – Gulf Shores, AL

Cost: \$35 members / \$50 non-members

Register at: www.baldwinrealtors.org (under EDUCATION calendar)

RISK MANAGEMENT – AVOIDING VIOLATIONS

Tuesday, July 19

9am – 12pm at BCAR

Instructor: Anne Powell

\$35 Members / \$50 Non-Members

RISK MANAGEMENT – SALESPERSONS

Tuesday, July 19

1PM – 4pm at BCAR

Instructor: Anne Powell

\$35 Members / \$50 Non-Members

RISK MANAGEMENT – AVOIDING VIOLATIONS (at Kaiser Building)

Thursday, July 21

9am – 12pm

Instructor: Don Jones

\$35 members / \$50 non-members (register at www.baldwinrealtors.org under EDUCATION calendar)

Class being held at 1557 Gulf Shores Pkwy at Kaiser Sotheby's International RE bldg

RISK MANGEMENT for BROKERS (at Kaiser Building)

Thursday, July 21

1pm – 4pm

Instructor: Don Jones

\$35 members / \$50 non-members (register at www.baldwinrealtors.org under EDUCATION calendar)

Class being held at 1557 Gulf Shores Pkwy at Kaiser Sotheby's International RE bldg

A DAY IN COURT

Review Supreme Court decisions in landmark real estate cases to keep you clear of costly mistakes.

Tuesday, August 2nd 9am – 4pm at BCAR

6-hrs of CE (\$69/members & \$99 non-members)

Register at www.baldwinrealtors.org (under **EDUCATION** menu)

KNOCKOUT YOUR CE – ROUND 3 (2-day Pkg)

August 9 – 10 at BCAR

15 hours of CE at BCAR

Day 1 – Tuesday: 9 hrs electives

Day 2 – Wednesday: 6 hrs REQUIRED Risk management (for brokers and Salespersons)

\$99 for members / \$125 non-members

Register at www.baldwinrealtors.org (under **EVENTS** calendar for **2-day** package)

NOTE: Under Events calendar there are 2 options:

- 1- Brokers Risk Management package
- 2- Salespersons Risk Management package

Individual Courses: (Register at www.baldwinrealtors.org under **EDUCATION** calendar)

ALL courses held at BCAR building

Day 1

RPR Training

Tuesday, August 9 8am – 11am

\$35 members / \$50 non-members

IRA & 401k Investing in Real Estate

Tuesday, August 9 11:30am – 2:30pm

\$35 members / \$50 non-members

Dotloop – Managing Online Transactions

Tuesday, August 9 3pm – 6pm

\$35 members / \$50 non-members

(see more below for DAY 2)

Day 2

Risk Management (Level 1) – Avoiding Violations

(REQUIRED for Brokers and Salespersons)

Wednesday, August 10 9am – 12pm

\$35 members / \$50 non-members

Risk Management – BROKERS

(BROKERS and Associate Brokers MUST take this course)

Wednesday, August 10 1pm-4pm

\$35 members / \$50 non-members

Risk Management – SALESPERSONS

(Note: Salespersons may take this course OR the Brokers course)

Wednesday, August 10 1pm-4pm

\$35 members / \$50 non-members

KNOCKOUT YOUR CE - ROUND 4

SEPTEMBER 20-21 (15HRS OF CE)

\$99 Members / \$125 Non-Members

TUES 9/20, 8AM-6PM (9hrs of ELECTIVES)

8am – 11am PURCHASE AGREEMENTS

11:30am – 2:30pm CODE OF ETHICS

3pm-6pm REAL ESTATE TAX ISSUES

(Note: each course can be registered for individually for \$35 / \$50)

WED, 9/21 (6hrs of REQUIRED CE)

9am – 12pm RISK MGMT – AVOIDING VIOLATIONS

*** Lunch on your own ***

1pm – 4pm RISK MGMT - SALESPERSONS

1pm-4pm RISK MGMT – BROKERS

(Note: each course can be registered for individually for \$35 / \$50)