

# October Newsletter

**SPECIAL  
POINTS OF  
INTEREST:**

- Association Luncheon
- Message from your 2013 President
- Messages from Committee Chairs
- Luncheon Reservation Form

We want to know about our members! Please notify the Association Office if you know or hear of a member being ill, in the hospital or might just need a phone call.

**CALL US!**  
**(706) 736-0429**

A S S O C I A T I O N   L U N C H E O N

## **ASSOCIATION LUNCHEON**

The next luncheon meeting of the Association will be Wednesday, October 9, 2013 at Westlake Country Club at 12:30 P.M. Please be sure to make the necessary reservations with the Association Office.

## **ARE YOU READY??**

Lockbox exchange will be in December. There will be no charge to exchange. Simply bring in your current lockboxes and exchange them for new ones. We will keep you posted for dates and times.

## **2014 COMMITTEES**

There is still just a little time left to get those Committee Sheet Request in. The deadline is October 15th. If you would like to serve on a committee next year please get that form in to the Association Office.

## **GET INVOLVED IN YOUR REALTOR ORGANIZATION!!!!**

## A MESSAGE FROM YOUR 2013 PRESIDENT

Fall is officially here, October is upon us and there are only 85 days until Christmas! Has anyone panicked yet? Before long we will all be looking back at 2013 and wondering how it passed so quickly. Your association has been busy working for you, also. The Education Committee has offered several classes to include an awesome iPad class. The Public Relations Committee sponsored our “REALTOR Random Acts of Kindness” week. The Grievance Committee has reviewed many ethics complaints. The MLS Committee is preparing for the lockbox exchange and your GAAR Staff has been busy managing day-to-day operations ensuring that everything continues to run smoothly for our members. I would like to thank everyone for their hard work and dedication! Without your help, none of this would be possible.

The GAR Annual Conference and Trade Show went off without a hitch. The weather in Destin, Florida was beautiful. If you have never attended, make plans to do so in February. We will be having a legislative conference in Atlanta where we will rally at the Capital again. This could be a one-day trip if you feel you don't have the time to get away for several days. At this year's conference, our very own Beverly Pardue received a resolution honoring her for 40 years of service to our Association! Congratulations, Beverly! Well deserved! We appreciate all of your hard work and dedicated service. You have been instrumental in helping to position our Association where it is today. I sincerely appreciate your hard work, guidance, and wisdom that you have imparted upon me this year.

For those of you working toward designations, please remember there are scholarships available once you complete your designation. Visit the GAR website for more details.

If you haven't already seen it, our Association is the proud owner of a new logo. We believe it is a good representation of who we are and what we do for our community.

Finally, I leave you with this thought:

“Self-confidence is the most attractive quality a person can have. How can anyone see how awesome you are if you can't see it yourself?” -Unknown

**God bless,  
Lili Youngblood  
2013 GAAR President**



## **EDUCATION CLASSES**

We have already scheduled Howell Haunson for January 9th to do two classes on contracts. For those members that need Continuing Education for South Carolina, well you are in luck!! We have Dianna Brouthers coming back to do 8 hours on February 4th. Be sure to watch for the reservation forms.

## **PUBLIC RELATIONS COMMITTEE**

**HAVE A GREAT DAY!** On September 11th, this was the message along with a gift bag of candy that your local REALTORS gave to over 1100 strangers from North Augusta to Waynesboro and all the way to Thomson!!!!

How did we do that? REALTORS from C21 Larry Miller, Blanchard and Calhoun, Meybohm, Better Homes & Gardens Executive Partners, Norris & Norris, ReMax Partners, Leading Edge, Market House Realty, Defoor, and perhaps others got on board with the idea in March and it blossomed from there. We found the bags, bought the candy, made the tags, and gathered to make over 1100 gift bags. We planned the locations, got permission, and even asked for more volunteers. For 2 weeks, we had 2 LED billboards flashing every 20 seconds our message of: "September 8-15, RANDOM ACTS OF KINDNESS from YOUR LOCAL REALTOR-Look for it."

The plan for September 11th was to hand out the gift bags between 11 and 2 at the different locations. WITHIN the first hour every team had given out the candy with a smile and saying, "Have a great day." We were met with enthusiasm and appreciation, from the ladies at the TPS@ William FEW who wanted to buy us a soda to the Mayor of Augusta who gave Connie Harrison a hug in return. IT WAS A GREAT DAY AND WE ARE THE BEST!!

**Thank you,**

**Janelle Walker**

**Public Relations, Chairperson**



Don't forget to like us on  
Facebook!



## **MLS COMMITTEE**

### **LOCKBOX KEYS! YOU ARE RESPONSIBLE!**

Every licensed agent has one. They are part of our “tools” needed to do our jobs. All of us know that when we have made an appointment and enter a home with our clients/customers, we are responsible for that home during the showing, and are responsible for securing it when we leave. This entry is recorded in the lockbox. I believe we all take that seriously.

Do we have the same responsibility when we show a house with a private box with a four digit entry code? We absolutely do! We are seeing more and more of the small privately owned lockboxes, where we can call the listing agent and get the four digit code to get the key. What happens if we are with another client/customer and a previous client/customer wants to “go back and look at a home again.” It is vacant. Is there a problem giving that client/customer the code to “just look again”? Yes there is! This is the same as giving that client/customer your lockbox key pad and letting them view a house without you. This is a clear violation of the MLS Rules and Regulations. And, is subject to both a fine and a suspension of your MLS services.

Don't take a short cut! You must be there with your client/customer. Guard your lockbox key and your codes and treat these private boxes the same.

You are responsible for these properties!

**Thanks,  
Dennis Smith  
MLS Committee, Chairman**

## **MLS SERVICE FEES**

Brokers, remember your MLS invoices are no longer mailed. Go to NAVICA for your statements. Your last month's invoice will be available today. You can pay this by credit card through NAVICA.

**DISPLAYKEY ESYNC PHONE NUMBER CHANGE**

THE ESYNC PHONE NUMBER FOR YOUR DISPLAYKEY HAS CHANGED. SCROLL TO ESYNC NUMBER ON YOUR DISPLAYKEY. PRESS ENTER. SELECT PHONE 1 AND ENTER **18778406174** THEN PRESS ENTER. PLEASE REPEAT THIS STEP FOR ESYNC PHONE NUMBER 2. THIS NEW PHONE NUMBER SHOULD BE ENTERED IN PHONE 1 AND 2 ON THE ESYNC PHONE # SCREEN. \*PLEASE NOTE THIS HAS TO BE DONE IN ORDER FOR YOUR DISPLAYKEY TO ESYNC AND UPDATE.\*

PLEASE CONTACT THE ASSOCIATION OFFICE IF YOU HAVE ANY QUESTIONS.

**TECH HELPLINE**

**DON'T FORGET!** The helpline is available to members Monday-Friday from 9:00 A.M. to 8:00 P.M. and Saturdays from 9:00 A.M. to 5:00 P.M. Call toll free or via live chat visiting [TechnologyHelpline.com](http://TechnologyHelpline.com). The Technology Helpline analyst can even remote into your computer and fix it for you!

CALL! 877-573-5611

AUGUST  
LUNCHEON RESERVATION

WHEN: OCTOBER 9, 2013

TIME: 12:30 P.M.

WHERE: WESTLAKE COUNTRY CLUB

COMPANY: \_\_\_\_\_

HOW MANY: \_\_\_\_\_

**GREATER AUGUSTA ASSOCIATION OF REALTORS®**

**2014 COMMITTEE SERVICE REQUEST**

RETURN TO: Greater Augusta Association of REALTORS®  
1214 Roy Road  
Augusta, Georgia 30909

You may fax your request: **706-737-9112**

I am interested in participating in the decision-making process of this Association for 2014. I have indicated my **1st**, **2nd**, and **3rd** choices for committee service.

\_\_\_\_\_ **Professional Standards**

\_\_\_\_\_ **Grievance**

\_\_\_\_\_ **Education**

\_\_\_\_\_ **Finance**

\_\_\_\_\_ **RPAC**

\_\_\_\_\_ **Legislative**

\_\_\_\_\_ **Constitution & Bylaws**

\_\_\_\_\_ **Public Relations**

\_\_\_\_\_ **Multiple Listing Service**

**Name** \_\_\_\_\_ **(Please Print)**

**Company** \_\_\_\_\_

**Address** \_\_\_\_\_ **City** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Phone #**(\_\_\_\_\_) \_\_\_\_\_

**Email** \_\_\_\_\_

Thank You for Your Willingness to Serve

**PLEASE MAIL OR FAX TO THE ABOVE ADDRESS NO LATER THAN  
OCTOBER 15, 2013**

## **2014 PROPOSED SLATE OF OFFICERS AND DIRECTORS**

**In accordance with the ByLaws of the Greater Augusta Association of REALTORS, Inc., Article X1, section 4, the following is the proposed slate. Election will take place at the Annual Meeting on Wednesday, October 9, 2013 at Westlake Country Club.**

**President.....Teresa Tiller  
Vice President.....Barbara Sanders  
Secretary/Treasurer.....John Chambers  
Past President.....Lili Youngblood**

### **Directors Local**

**Julie Brunkow.....2014/15/16  
Dennis Smith.....2014/15/16  
Larry Miller.....2014/15 (Hold Over)  
Tice Brashear.....2014/15 (Hold Over)  
Melvis Norman.....2014 (Hold Over)  
Andrea Bowles.....2014 (Hold Over)**

### **State Directors**

**Ira Tindall.....2014/15  
Susan Rice.....2014/15  
Barbara Sanders.....2014  
Terri Thomas.....2014/15  
Lloyd DeFoor.....2014/15  
Lili Youngblood.....2014/15  
Tom Blanchard.....2014 (Hold Over)  
Connie Harrison.....2014 (Hold Over)  
Lula Kanardy.....2014 (Hold Over)**