

# Why take the GRI?

In today's competitive business environment you need more than just motivation and initiative to succeed, you need the professional advantage of the education know-how you receive in the GRI program. The Graduate Realtor® Institute designation indicates to buyers, sellers and other real estate professionals that you are highly trained and ready to serve customers and clients in many area of real estate. According to NAR, Realtors who earn the GRI designation make more than \$30,000 per year more on average than those without a GRI designation. Developed specifically for NAR members, the GRI program includes 105 hours of coursework on topics ranging from marketing and servicing listed properties to real estate law.

**August 28th**  
**and 29th, 2017**

**&**

**September 6th**  
**and 7th**

**Register through  
Navica  
or call the  
Association  
(386) 437-0095**

## PRICING:

**Cost BEFORE 8/21/17:**  
FCAR Members &  
District 2: \$110 per  
module or \$220 for both

Florida Realtor  
Members:  
\$130 per module or \$250  
for both

Non-Members:  
\$145 per module or \$275  
for both

**Cost AFTER 8/22/17:**  
FCAR Members &  
District 2:  
\$135 per module or \$245  
for both

Florida Realtor Members  
& Non-Members:  
\$179 per module or \$300  
for both

**Held at FCAR:  
4101 E. Moody  
Blvd , Bunnell  
FL 32110**

GRI 3 – Module  
301

“It’s More Than  
Just Sales”

GRI 301 and GRI 302  
are each a 15-hour  
course with a  
1.5-hour exam  
approved for 11  
hours of specialty  
credit or 15 hours of  
broker post licensing  
credit per module.

GRI 3 – Module  
302

“Thinking  
Outside the Box”